City of Wenatchee Lodging Tax Advisory Committee/Tourism Promotion Area Board Joint Meeting

AGENDA Wednesday, February 22, 2023 Noon

Meeting Location: Wenatchee City Hall, 301 Yakima Street, 2nd Floor, Wenatchee, WA 98801

"We are here to guide the promotion, marketing and development of this unique community as a destination by distributing resources in a sustainable manner."

- 1. Introductions Joint Meeting Opening
- 2. Joint Agenda:
 - 1. Approval of Joint Meeting Minutes
 - 2. TPA/LTAC Member Application Rosa Pulido
 - 3. Visit Wenatchee Update Ashley Sinner
- 3. LTAC:
 - 1. Review of LTAC Financials
- 4. TPA:
 - 1. Review of TPA Financials
- 5. Discussion
- 6. Adjourn



City of Wenatchee Lodging Tax Advisory Committee/Tourism Promotion Area Board Joint Meeting

MINUTES

Wenatchee City Hall, 301 Yakima Street, Wenatchee, WA 98801

Wednesday, January 25, 2023 Noon

"We are here to guide the promotion, marketing and development of this unique community as a destination by distributing resources in a sustainable manner."

LTAC Present: Mark Kulaas (Chair), Darci Christoferson, Kristin Lodge, Kyle McCubbin, Cody Beeson, Mark Miller, Miguel Cuevas

TPA Present: Freyda Stephens (Chair), Top Rojanasthien, Charlotte Mayo, Cody Beeson

Staff Present: Laura Gloria, Brad Posenjak, Tammy Stanger, Ashley Sinner

Guests: Marriah Thornock, Linda Holmes-Cook

Introductions – Joint Meeting Opening. Mark Kulaas called the meeting to order just after 12:00 p.m. The excused absence of Linda Haglund was noted. Everyone introduced themselves to the guests.

2. TPA:

- a. Zoo in You Exhibit Post Event Report Marriah Thornock provided the post-event report for the Museum's "Zoo in You" exhibit. The Museum's attendance in December was at 150% over December 2021. She provided a handout "Exhibit Attendance Report" with exhibit attendance demographics and how the exhibit positively impacted the Museum.
- b. Review of TPA Financials. Brad Posenjak led the review of the TPA financials. There is still one more month of revenues to receive and there are some outstanding expenses for the Chamber. November was down slightly, and it looks like on lodging establishment has not reported in a few months, so he is hoping it will all break event. The TPA would like to keep the advertising budget as is. After discussion, the TPA board recommended a budget amendment request to the Wenatchee City Council for an additional \$20,000 due to the advertising budget being a little more than initially budgeted for.

Motion by Freyda Stephens to ask the Wenatchee City Council to authorize a budget increase of \$20,000. Cody Beeson seconded the motion. Motion carried.

3. LTAC:

a. Dahlia Association Request – Linda Holmes-Cook presented information to the committee for the Dahlia Association's request for a grant in the amount of \$2,400 to assist with advertising, marketing and outreach for the 2024 American Dahlia Society National Show scheduled to be held in Wenatchee.

Motion by Char Mayo to approve the request. Mark Kulaas seconded the motion. Motion carried.

- b. Wenatchee Convention Center Schematic Design Laura Gloria presented a power point presentation of the schematic design for the Wenatchee Convention Center project. It was the consensus of the group to have the basement built out and they would like to see movable doors on the proposed new space to allow for much larger events. Brad Posenjak provided information about bonding and the use of the lodging taxes to pay for the debt and income projections.
- c. Review of LTAC Financials Brad Posenjak led the review of the LTAC financials. Revenues are not as high as recent months but still going strong. Room nights seem flat but he is guessing that the rates are higher than they were in 2021. He estimates \$2,150,000 as the ending balance. He also provided a graph showing the growth trajectory that looks to place the LTAC back on track where they were pre-pandemic.

4. Joint Agenda:

a. Approval of Joint Meeting Minutes

Motion by Mark Miller to approve the joint meeting minutes. Kristin Lodge seconded the motion. Motion carried.

b. Visit Wenatchee Update - Ashley Sinner

Rails & Ales - Ashley reported that the Rails & Ales event has a total of \$20,250 in sponsorships at this point. The event information will be hosted on the Chamber website and they have added the event to billboards, created posters and will be working on a video on the day of the event for future marketing efforts.

Sports Tourism Position – The Chamber is working on a selection committee to interview the four candidates. They hope to have that filled soon.

The Chamber is also working on a video for Apple Blossom, to include other events around the festival; they are working on an additional We Love This Town video; and another featuring the Rocky Reach Discovery Center and the ice age floods geology tour. She also sent a submission to Travel & Leisure magazine for the "Most Beautiful Small Town."

Ashley will send out the recent STR report and a recap of the KW Media ads for 2022.

- 5. Discussion. Mark Miller reported that the TTC has its third hockey tournament for this year going.
- 6. Adjourn. With no further business, the meeting adjourned at 1:49 p.m.



COMMISSION/BOARD INFORMATION

Greater Wenatchee Regional Events Center PFD Board Historic Preservation Board Lodging Tax Advisory Committee Planning Commission Tourism Promotion Area Board
City of Wenatchee Resident ■ Yes □ No
uirement: Applicants must reside within the City Limits of Wenatchee Advisory Committee, Historic Preservation Board, and the Parks & Recreation Advisory Board
First Name:Rosa Initial:E
Ste. 35City: WenatcheeZip: 98801
Ste. 35City: Wenatchee Zip: 98801
Evening Phone: 509-929-9280
Years lived in Wenatchee Valley: 27
** Executive Director Years of Experience:
City: Wenatchee Zip: 98801
A/Communications
a felony or released from prison? Yes No You from serving. Factors such as the nature and gravity of the crime, the length of time that has ion of any sentence, and the nature of the position for which you have applied will be considered.)
re:
oard of Directors a Valley Girls on the Run Length of Service: 5 Length of Service: 4 Length of Service: 4 Length of Service: 10 Length of Service: 10 Length of Service: 10 Length of Service: 10
City of Wenatchee Resident

Experience related to the Commission/Board: <u>l</u>	've served on various boards	pertaining to funding/budgets.
Why are you seeking this appointment? The WI WDA's service within the board and ensure our busi		
VVDA'S SELVICE WITHIN THE BOARD AND ENSURE OUT BUSI	nesses, developers, etc are	represented.
		0
Would any conflict of interest be created as a r	result of your appointment	t? 🗌 Yes 🔳 No
If yes, please explain:		
<u>REFERENCES</u>		
Name:Linda Haglund		
Address: 103 Palouse St. Ste. 35	City: Wenatchee	Zip:98801
Phone: 509-662-0059	Email: linda@wendownto	
Occupation: Executive Director		Years known:4
Name: Kirk Duncan		
Address:	City: Wenatchee	Zip:98801
Phone: 907-321-3525	Email:	2.p
Occupation: Small Business Advisor		Years known:4
Name: Sasha Sleiman		
Address:	City: Wenatchee	Zip:98801
Phone: 509-433-1189	Email: sasha.sleiman@co	
Occupation: Chelan County Housing Coordinator	Lillall.	Years known:5
		rears known
AFFIDAVIT OF APPLICANT		
ı, Rosa Pulido	do hereby certify that t	he information contained in th
foregoing application is true and correct to the		
		id belief. Talso understand tha
this completed application may be made availa	ible for public inspection.	
	(Signatura)	
	(Signature) Date: 02/01/2023	



City of Wenatchee Volunteer Board, Commission and Committee Responsibilities

To be selected and serve as a City of Wenatchee volunteer Board, Commission or Committee Member is a high honor and provides an unusual opportunity for genuine public service. Although the specific duties of each of the City's Boards vary widely with the purpose for which they are formed, there are certain responsibilities that are common to all members. As a volunteer Board, Commission or Committee representative of the City of Wenatchee, I agree to:

- 1. Understand my role and scope of responsibility. I will be informed of the individual group's scope of responsibility and operating procedures.
- 2. Represent the majority views of the group. Individual "opinions" to the public and press are discouraged, and, if given, must be identified as such.
- 3. Practice open and accountable government. I will be as open as possible about my decisions and actions, and also protect confidential information.
- 4. Represent the public interest and not special interest groups.
- 5. Not make decisions in order to gain financial or other benefits for myself, my family, or friends.
- 6. Serve as a liaison between the City and its citizens and can help reconcile contradictory viewpoints and to build a consensus around common goals and objectives. I will serve as a communication link between community, staff, and City, representing City programs and recommending and providing a channel for citizen expression.
- 7. Understand my role as a supportive relationship with the City Council and City staff and to follow the proper channel of communication through the designated staff person providing support for the group.
- 8. Do my homework and be thorough in recommendations. I will review agenda items under consideration prior to the meeting in order to be fully prepared to discuss, evaluate, and act on all matters scheduled for consideration. My conclusions will be based on careful preparation to strengthen the value of the group's recommendation.
- 9. Adhere to the highest standards of integrity and honesty in all endeavors and strive to safeguard the public trust. I shall announce any direct or remote conflict of interests prior to the discussion (RCW 42.36).
- 10. Understand that my authority is limited to decisions made by the group, and that in most cases, the decisions are advisory.
- 11. Understand that in my role I recommend policy while administrators and staff carry out approved policy.
- 12. Establish a good working relationship with fellow group members. I will respect individual viewpoints and allow other members time to present their views fully before making comments. I will be open and honest and welcome new members.
- 13. Not use or involve my membership in the conduct of political activities. However, I am not restricted from participating in political activities outside of my involvement in the group.

I hereby pledge to be positive in my role as a volunteer with the City and accept responsibility for my participation.

Signed:

Date:



WENATCHEE VALLEY CHAMBER OF COMMERCE

2022 ANNUAL REPORT

Submitted to:	Ashley Sinner
	WVCC
Submitted by:	Joanie Parsons
	PARSONS + CO
Re:	Summary of PR services for 2022
Date:	February 15, 2023

Highlights:

PARSONS + CO garnered some great media hits and coverage for the Wenatchee Valley. Our team focused on events, outdoor activities, and getting to know a new Executive Team at Wenatchee Valley CC. Influencer visits featured prominently this year.

MEDIA COVERAGE HIGHLIGHTS:

Media Outlet	Article
Seattle Times	Your guide to the Top 10 ski areas near Seattle for the
	<u>2022-23 season</u>
Seattle Met	A Fall Color Road Trip through Central Washington
Traveling While Black	YouTube: TWB Episode 122
1889 Magazine	1889 Washington's Magazine, Feb/March
Unofficial Networks	Mission Ridge WA Dramatically Expands Night Skiing

General

- ➤ Monthly calls + in-person meetings with Wenatchee team
- Calls and/or in-person meetings with Shiloh Burgess, Jerri Barkley, Tony Hickock, Mark Miller (Toyota Town Center), Steve Wilkinson, Niki Fahsholtz
- > PARSONS travel to Wenatchee for in-person visit to meet new Executive Team
- > PARSONS meeting with Warm Springs Inn Proprietors
- Outreach to Wenatchee Hotels re: bookings
- Call with Trina Elmes re: Festival of Flight, outreach to Travis Hornby, Owners of Off the Hill, vendors at Pybus Market.
- Drafting Monthly Reports + the 2021 Annual Report + PPT presentation for LTAC Committee meeting

Writing, Media Outreach + Event Attendance:

- Created 2022 Communications Plan.
- ➤ Developed PPT presentation for LTAC Committee + presented at LTAC Meeting in February 2022
- Ongoing development of media lists, media relationships and relationships with influencers. Our lists focused on Mission Ridge, outdoor recreation, travel, family trips, wine, cider, beer plus more. We update and revise these lists on an ongoing basis.
- > Curating lists of influencers for visits and potential visits
- ➤ Blog post writing for VisitWenatchee blog. See below for a full list of articles.
- Review of podcasts + visit Wenatchee site for blog post topics
- Research on Travel + Words + Calls with Clay Sherman
- Marketing: Research for Out There Outdoors Article
 - Drafted + edited article
 - o Reviewed images + article
- Communication with Wenatchee tourism activities: Ohme Gardens, local cideries and wineries, local restaurants and businesses, WVMCC

Crisis Communications

- > Call with Ace Bollinger regarding Tour de Bloom accident
- Draft of brief holding statement
- ➤ Monitoring news outlets for coverage
 - Follow up communications

Media Pitches

Quarter One Pitches

- Mission Ridge Season
- o Mission Ridge Rails & Ales
- o Mission Ridge Ski Season for freelance writer
- o Team Naturaleza
- o Apple Blossom Festival

Quarter Two Pitches

- o Apple Blossom Festival
- o Team Naturaleza
- o Summertime in Wenatchee
- Weekend in Wenatchee (travel influencer pitches)
- Wenatchee Wine and Cider Scene
- Miss Veedol

Quarter Three Pitches

- Miss Veedol + Pangborn Festival of Flight
- Oktoberfest + Brewer's Row
- o Mission Ridge Night Skiing

Quarter Four Pitches

- Oktoberfest
- o Mission Ridge Season
- o Mission Ridge Night Skiing
- o Long Lead Rails & Ales 2023
- Wenatchee Weekend
- First Friday in Wenatchee
- Holiday Tree Lighting

2022 Media + Influencer Visits

- Jake Whitenberg, KING-TV
- Debbie Stone, Freelance
- Logan Marie, Travel Influencer
- Rebecca Tribelhorn, Travel Influencer
- Jessica Butterfield, Travel Influencer
- Marlie and Anthony Love, Traveling While Black, Travel Influencers

Coordination with Media Contacts:

- o Rob Smith, Seattle Magazine
- o 425 Magazine, Madison Miller
- o Matt Lorelli, *Unofficial Networks*
- o Cara Strickland, 1889 Magazine
- o Debbie Stone, Freelance
- o Anne Erickson, *Producer, KING 5, Evening Magazine*
- o Greg Scruggs, Freelance, Seattle Times
- o Allison Sutcliffe, *Tiny Beans Seattle editor*
- o Zach Johnson, Wenatchee World
- o Eli Francovich, Spokesman Review
- o Jake Whittenburg, KING 5
- Seattle Refined
- o Seattle PI
- Ongoing outreach to influencers
- o The Actors Group re: Traveling While Black influencers
- o Brandon Burnstead, Seattle Refined

Blog Posts

Mission Ridge Season	Miss Veedol
Hellbent Brewing	Paddleboarding
Team Naturaleza	Biking Guide
Apple Blossom	Oktoberfest
New Leadership in Wenatchee/Travis Hornby	Wenatchee Valley Haunted Museum
What's New at Pybus Market	Hispanic Owned Businesses Guide
Spring Hiking in Wenatchee	Bird Scooter Out and About
Travis Hornby, Pybus Market	Sip and Shop First Friday
Off the Hill at Pybus	Mission Ridge Under the Moonlight
Vendor Spotlight: WV Farmers Market	Local Holiday Shopping

20223 Goals and Outreach:

- Focus of interest for 2023:
 - o Rails & Ales continued outreach
 - Mission Ridge Night Skiing
 - o Hispanic culture of Wenatchee
 - o East Wenatchee Celebration of Miss Veedol
 - o Fourth of July celebration
 - o The growing cider scene the heart of Washington's cider scene
- Generate renewed interest in travel to Wenatchee with media in Vancouver, BC, Portland, Oregon, and Spokane, WA.
- Bring attention to outdoor recreation projects:
 - o Trail Expansion
 - o Mission Ridge
 - o Rocky Reach Dam
- Bring attention to Wenatchee sports teams
- Continue the development of unique aspects of Wenatchee events and activities

MEDIA COVERAGE:

(Based on review of print, broadcast and online coverage, including both organic and hits generated by PARSONS + CO efforts)

DATE	OUTLET	ARTICLE/LINK	UMVs
11/30/2021	1889 (for Dec/Jan)	1889 Washington's Magazine,	1,763,748
		<u>December/January</u>	
2/25/2022	KING 5	Jake Whittenberg Social Media posts +	3,226,374
		Crosstalk on KING 5 Morning News	
Feb/March	1889	In Print + IG Link	1,763,748
Feb/March	1889	1889 Washington's Magazine, Feb/March	1,763,748
April/May	1889	1889 Washington Magazine April/May	1,763,748
5/08/2022	@ItsLoganMarie	Reel	36.8K
		– 366 likes	followers
		– 89 comments	
		Instagram Stories	
5/2022	ItsLoganMarie.com	Blog Post	5,969
		Things to do in Wenatchee, Washington	
6/23/2022	Edmonds Beacon	Take a Trip: Discover (or Rediscover)	179,255
		<u>Wenatchee</u>	
6/28/2022	@RoamFreeRebecca	Reel: 288 likes/88 comments	
		Instagram Stories + Highlights	
		Links N/A	
6/29/2022	Luxe Beat Magazine	<u>Discover Wenatchee: A Pacific Northwest</u>	91,445
		<u>Gem</u>	
7/25/2022	Blend Radio + TV	Get Ready for Good Times in Wenatchee	N/A
7/25/2022	Blend Radio + TV	Interview: Good Times in Wenatchee WA	N/A
7/27/2022	Go World Travel	Things to do in Wenatchee: Washington	248,460
		State's Hidden Gem	
9/1/2022	The Points Guy	Prost! Here are the best places to	9,868,589
		<u>celebrate Oktoberfest in America</u>	
9/12/2022	Seattle Met	The Best Oktoberfests In and Near Seattle	298,607
9/14/2022	Seattle Met	The Duel of the Oktoberfests	298,607

9/14/2022	Unofficial Networks	Mission Ridge WA Dramatically Expands Night Skiing	3,196,650
9/15/2022	Washington Beer Blog	Take Your Pick. Oktoberfest Celebrations Across the entire state	152,379
9/16/2022	The Spokesman Review	Getting Swept Up in the Beauty of Confluence Park	1,474,853
9/24/2022	Forbes	Here's How A Hot New Burger Joint Signaled Some Big Changes For This Small Town	101,353,197
9/28/2022	Snow Industry News	Mission Ridge Expands Night Skiing	3,454
9/30/2022	Everout	The Best Things to do in Seattle this Month	213,736
10/20/2022	Wandering Jessica	https://www.instagram.com/reel/Cj8lY02 jRzg/?igshid=YmMyMTA2M2Y%3D	21+K followers
10/21/2022	Seattle Met	A Fall Color Road Trip through Central Washington	298,607
10/31/2022	Seattle Met	The Washington Ski Season Pass Guide for 2022-23	298,607
11/11/2022	KING-TV	List: 2022 Washington ski resort opening dates	3,226,374
11/15/2022	KCPQ-TV	Ski Report: Nearly a foot of fresh pow expected in the Cascades this weekend	1,875,873
12/01- 12/03/2022	Traveling While Black	https://www.instagram.com/p/CmCK22C JE-A/	IG: 5,137 followers YouTube: 5.46K subscribers
	Traveling While Black	YouTube: TWB Episode 122	1.2K views
	Traveling While Black	YouTube: Short Reel	1.1K views
12/05/2022	Seattle Times	Your guide to the Top 10 ski areas near Seattle for the 2022-23 season	12,553,381
12/06/2022	Seattle Times	What's new in WA snow country: Ski-area updates, parking, La Niña, backcountry and more	12,553,381

TOTAL	158,472,790
Views + shares via influencer outreach are	
not reflected in this number	

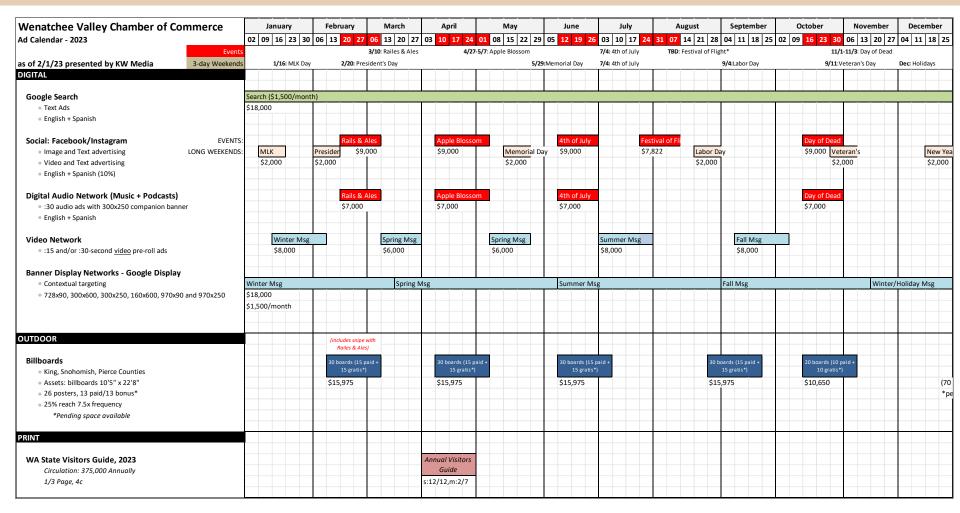




2023 Advertising January

Recap: Tracking + Creative

2023 Media Calendar







2023 Tracking Overview

KPI

	Spend •	Impressions	СРМ	Completed Video Views	Audio Listens	Clicks	CTR	СРС	CPV
Google Search	\$1,450	27,931	\$52			1,922	6.88%	\$0.75	
Facebook/Instagram	\$2,000	908,774	\$2			533	0.06%	\$3.75	
Digital Video Pre-Roll	\$6,000	400,000	\$15	300,000		7,500	1.88%	\$0.80	\$0.02
Google Display	\$1,550	2,734,908	\$1			12,922	0.47%	\$0.12	
Grand Total	\$11,000	4,071,613	\$3	300,000		22,877	0.56%	\$0.48	\$0.03





2023 Tracking by Quarter

						KPI			
	Spend	Impressions	СРМ	Completed Video Views	Audio Listens	Clicks	CTR	СРС	CPV
■Q1	\$11,000	4,071,613	\$3	300,000		22,877	0.56%	\$0.48	\$0.03
Google Search	\$1,450	27,931	\$52			1,922	6.88%	\$0.75	
Facebook/Instagram	\$2,000	908,774	\$2			533	0.06%	\$3.75	
Digital Video Pre-Roll	\$6,000	400,000	\$15	300,000		7,500	1.88%	\$0.80	\$0.02
Google Display	\$1,550	2,734,908	\$1			12,922	0.47%	\$0.12	
Grand Total	\$11.000	4.071.613	\$3	300.000		22.877	0.56%	\$0.48	\$0.03





2023 Facebook & Instagram Tracking

										Social							
					Completed												
		Spend	Impressions	CPM	Video	Clicks	CTR	CPC	Facacament	Reactions	Shares	Saves	Comments				
	-				Views				Engagement								
=Q1		\$2,000	908,774	\$2		533	0.06%	\$3.75	653	95	17	3	1				
MLK Wknd - Skiing		\$2,000	908,774	\$2		533	0.06%	\$3.75	653	95	17	3	1				
Grand Total		\$2,000	908,774	\$2		533	0.06%	\$3.75	653	95	17	3	1				





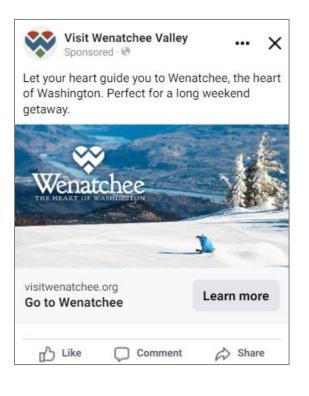
DIGITAL CREATIVE



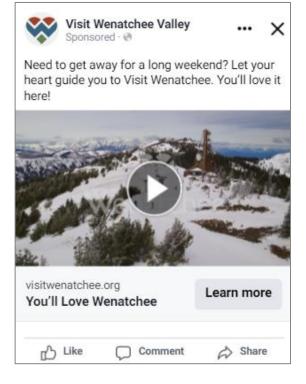


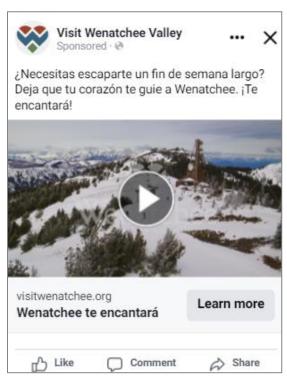
Facebook/Instagram

January 2023



February 2023









Banners – Google Display Network

archee

Winter 2023







enatchee









Video Network - DynAdmic

January-February







Google Search

General:

Camping Wenatchee Valley? | Looking For The Ideal Site?

visitwenatchee.org/Wenatchee/Camping

Wenatchee Valley Boasts Some Of Washington's Most Beautiful Camping Areas & Parks

Fishing Wenatchee Valley? | Looking For The Ideal Spot?

visitwenatchee.org/Wenatchee/Camping

Wenatchee Valley Has Some Of Washington's Most Beautiful Fishing Areas & Streams

Getaway This Weekend | Experience Wenatchee Valley

visitwenatchee.org/Washington/Hiking_Trails

Enjoy The Great Outdoors Hiking One Of Our Scenic Trails Or Biking Off Road!

Getaway This Weekend | Vacation In Wenatchee

visitwenatchee.org/Washington/Getaway

Enjoy The Great Outdoors Playing Golf, Biking, Kayaking Or Soaking Up The Sun!

Getaway To Wenatchee Valley | Experience The Great Outdoors

visitwenatchee.org/Washington/Hiking_Trails

Some Of Washington's Most Beautiful Hiking Trails Can Be Found In Wenatchee!

Getting Away This Weekend? | Experience Wenatchee Valley

visitwenatchee.org/Washington/Getaway

Best Golfing, Hiking, Kayaking, Canoeing, Biking, Skiing & More In Washington!

Golfing In Washington? | Experience Wenatchee Valley

visitwenatchee.org/Washington/Hiking_Trails

Get In A Few Rounds At Any Of Wenatchee's World Class Golf Resorts!

Looking For Somewhere New? | Vacation In Wenatchee Valley

visitwenatchee.org/Destination/Wenatchee

Stay Comfortably In One Of Our 1st Class Hotels, Motels, Or Vacation Rentals!

Looking For That Perfect Run? | Come Explore Wenatchee Valley

visitwenatchee.org/Washington/Hiking_Trails

Snow Boarding, Downhill, Cross Country - Check Out Our World Class Ski Resorts!

Reconnect To The Outdoors | Getaway To Wenatchee Valley

visitwenatchee.org/Washington/Getaway

One Of Washington's Most Diverse Natural Playgrounds. Come See Us Today!

Romantic Weekend Getaway? | Come Explore Wenatchee Valley

visitwenatchee.org/Washington/Getaway

Experience Comfortable Lodging In Any Of Our 1st Class Hotels, Motels, Or B&Bs!

Romantic Weekend Getaway? | Come Explore Wenatchee Valley

visitwenatchee.org/Washington/Hiking_Trails

Experience Nature Hiking One Of Our Scenic Trails Or Off Road Mountain Biking!

Jan-Dec 2022

Romantic Weekend Getaway? | Come Explore Wenatchee Valley

visitwenatchee.org/Wenatchee/Camping

Experience The Great Outdoors In Any Of Our Beautiful Camp Grounds Or RV Parks!

Skiing In Washington? | Experience Wenatchee Valley

visitwenatchee.org/Washington/Hiking_Trails

Enjoy Yourself At Any Of Wenatchee's World Class Ski Resorts. See You Soon!

Take Off To Wenatchee Valley | Experience The Great Outdoors

visitwenatchee.org/Washington/Getaway

Some Of Washington's Most Beautiful Skiing And Snowboarding. Visit Us Soon!

Tired Of The Same Old Places? | Come Explore Wenatchee Valley

visitwenatchee.org/Destination/Wenatchee

Experience The Great Outdoors In Any Of Our Beautiful Camp Grounds Or RV Parks!

Vacationing In Wenatchee? | Come Enjoy Our Great Outdoors

visitwenatchee.org/Wenatchee/Camping

Relax And Enjoy Nature In Any Of Our Beautiful Camp Grounds Or RV Parks!

Want To Get Away From It All? | Check Out Wenatchee Valley

visitwenatchee.org/Destination/Wenatchee

Come And Visit Our Many Fine Restaurants, Enjoy Concerts & Local Events!

Washington Vacation Spot? | Come Explore Wenatchee Valley

visitwenatchee.org/Washington/Getaway

The Wenatchee Valley Is One Of Washington's Most Diverse Natural Playgrounds!

Enjoy Local Area Wines? | Visit Us In Wenatchee Valley

visitwenatchee.org/Viticulture/Wenatchee

Come And Explore Wenatchee Valley's Many Area Wineries And Tasting Rooms!

Experience Wenatchee Valley | Incredible Local Area Wines

visitwenatchee.org/Viticulture/Wenatchee

Come Visit Wenatchee Valley's Many Area Wineries And Tasting Rooms Today!

Explore Wenatchee Valley | Discover Our Local Area Wines

visitwenatchee.org/Viticulture/Wenatchee

Come Visit Wenatchee Valley & Enjoy The Finest Wines Of The Pacific Northwest!

Pets Welcome in Wenatchee | Plan Your Trip Today

visitwenatchee.org/Wenatchee/PetFriendly

Trails And Hiking For You And Your Dog Are Not Too Far Away! Pack Up Your Dog And Drive East To Wenatchee, Washington. Learn More Today.



visitwenatchee.org/Washington/Getaway

The Wenatchee Valley Is One Of Washington's Most Diverse Natural Playgrounds! Explore Wenatchee's Natural Beauty, Great Food And Unique Shopping And Dining Experiences.

Pet Friendly Vacation | Bring Your Dog With You

visitwenatchee.org/Wenatchee/PetFriendly

Trails And Hiking For You And Your Dog Are Not Too Far Away! Mountains And Trails In Wenatchee Valley Welcome You And Your Dog. Plan Your Trip Today.

Bring Your Dog To Wenatchee | Friendly Trails And Activities

Washington Vacation Spot? | Come Explore Wenatchee Valley

visitwenatchee.org/Wenatchee/PetFriendly

Pets Are Welcome At Many Places In Wenatchee, Washington. Bring Your Best Friend Along On Your Next Trip.

Romantic Weekend Getaway? | Come Explore Wenatchee Valley

visitwenatchee.org/Washington/Getaway

Experience Comfortable Lodging In Any Of Our 1st Class Hotels, Motels, Or B&Bs! Festivals & Events. Great Food & Spirits. Centrally Located. Plan Your Trip Today.

Getaway This Weekend | Experience Wenatchee Valley

visitwenatchee.org/Washington/Hiking_Trails

Enjoy The Great Outdoors Hiking One Of Our Scenic Trails Or Biking Off Road! Wenatchee, Washington Offers Natural Beauty And An Abundance Of Recreational Activities.

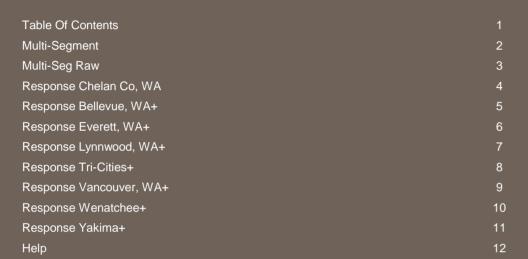




Date Created: Jan 17, 2023

Wenatchee Valley Chamber of Commerce

For the Month of December 2022





Corporate North American Headquarters T:+1 (615) 824 8664 destininfo@str.com www.str.com International Headquarters
T: +44 (0)207 922 1930
industryinfo@str.com www.str.com

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2023 STR, LLC / STR Global, Ltd. trading as "STR".

Tab 2 - Multi-Segment

Wenatchee Valley Chamber of Commerce

For the month of: December 2022

		Current Month - December 2022 vs December 2021										Year to Date - December 2022 vs December 2021											Participation					
	Осс	%	AD	R	RevP	AR	Pe	Percent Change from December 2021			Occ	%	AD	R	RevP	AR	Percent Change from YTD 2021						Properties		Rooms			
				2004				400		Room	Room	Room										Room	Room	Room			•	
	2022	2021	2022	2021	2022	2021	Осс	ADR	RevPAR	Rev	Avail	Sold	2022	2021	2022	2021	2022	2021	Осс	ADR	RevPAR	Rev	Avail	Sold	Census	Sample	Census	Sample
Wenatchee+	55.7	62.4	117.41	111.29	65.36	69.40	-10.7	5.5	-5.8	2.4	8.8	-2.9	60.0	58.3	111.10	101.27	66.68	59.09	2.9	9.7	12.8	23.6	9.5	12.7	24	18	1963	1712
Chelan County, WA	51.2	54.0	152.61	130.57	78.19	70.45	-5.0	16.9	11.0	16.5	5.0	-0.3	59.5	57.2	134.99	124.83	80.31	71.45	3.9	8.1	12.4	19.1	6.0	10.2	61	21	3327	2020
Bellevue, WA+	46.4	45.3	167.05	138.21	77.51	62.57	2.5	20.9	23.9	23.9	0.0	2.5	59.8	44.1	187.94	122.73	112.46	54.10	35.8	53.1	107.9	107.7	-0.1	35.6	26	25	5240	5216
Everett, WA+	55.0	57.4	94.94	87.68	52.19	50.34	-4.2	8.3	3.7	3.9	0.2	-4.0	66.6	60.1	107.73	87.77	71.73	52.72	10.8	22.7	36.1	36.2	0.1	11.0	24	19	2205	1982
Lynnwood, WA+	50.9	48.1	112.37	106.73	57.23	51.35	5.9	5.3	11.5	11.5	0.0	5.9	65.2	56.5	131.25	102.39	85.56	57.86	15.4	28.2	47.9	47.9	0.0	15.4	14	12	1610	1520
Tri-Cities+	46.6	48.5	96.67	93.53	45.00	45.33	-3.9	3.3	-0.7	-6.0	-5.4	-9.1	64.8	57.8	112.20	93.87	72.71	54.30	12.0	19.5	33.9	18.2	-11.7	-1.1	39	33	3629	3392
Vancouver, WA+	55.3	60.0	118.54	109.50	65.55	65.65	-7.8	8.3	-0.1	9.9	10.1	1.6	66.3	67.4	127.73	109.62	84.69	73.83	-1.6	16.5	14.7	23.2	7.4	5.7	33	30	3169	3017
Yakima+	37.3	40.4	91.36	91.11	34.06	36.83	-7.8	0.3	-7.5	-21.5	-15.1	-21.7	55.6	54.4	105.95	91.90	58.95	49.95	2.4	15.3	18.0	9.1	-7.6	-5.4	31	17	2126	1354

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2023 STR, LLC / STR Global, Ltd. trading as "STR".

Tab 3 - Multi-Seg Raw

Wenatchee Valley Chamber of Commerce

For the Month of December 2022

			Cur	rent Month - Dec	ember 2022 vs	December 2	021					Y	ear to Date - Dece	mber 2022 vs De	cember 202	21		
		Supply			Demand			Revenue			Supply			Demand		R	Revenue	
	2022	2021	% Chg	2022	2021	% Chg	2022	2021	% Chg	2022	2021	% Chg	2022	2021	% Chg	2022	2021	% Chg
Wenatchee+	60,853	55,955	8.8	33,877	34,890	-2.9	3,977,525	3,882,999	2.4	684,890	625,298	9.5	411,037	364,829	12.7	45,666,564	36,947,262	23.6
Chelan County, WA	103,137	98,239	5.0	52,845	53,003	-0.3	8,064,619	6,920,668	16.5	1,182,632	1,115,697	6.0	703,652	638,650	10.2	94,982,649	79,722,108	19.1
Bellevue, WA+	162,440	162,440	0.0	75,365	73,537	2.5	12,589,917	10,163,298	23.9	1,912,600	1,914,385	-0.1	1,144,507	843,806	35.6	215,097,645	103,560,019	107.7
Everett, WA+	68,355	68,200	0.2	37,579	39,155	-4.0	3,567,672	3,433,250	3.9	803,920	803,000	0.1	535,283	482,359	11.0	57,667,121	42,337,750	36.2
Lynnwood, WA+	49,910	49,910	0.0	25,422	24,014	5.9	2,856,561	2,562,952	11.5	587,650	587,650	0.0	383,090	332,098	15.4	50,281,185	34,002,796	47.9
Tri-Cities+	112,499	118,885	-5.4	52,375	57,612	-9.1	5,062,918	5,388,662	-6.0	1,360,616	1,541,300	-11.7	881,717	891,618	-1.1	98,927,427	83,695,538	18.2
Vancouver, WA+	98,239	89,218	10.1	54,326	53,490	1.6	6,439,545	5,856,904	9.9	1,091,723	1,016,795	7.4	723,817	684,835	5.7	92,454,544	75,074,560	23.2
Yakima+	65,906	77,624	-15.1	24,569	31,380	-21.7	2,244,529	2,859,132	-21.5	844,611	913,960	-7.6	469,897	496,780	-5.4	49,785,879	45,653,842	9.1

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal advice. Reproduction or distribution of this STR Report, in whole or part, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, and is intended solely for use by paid subscribers.

Tab 4 - Response Chelan Co, WA

Wenatchee Valley Chamber of Commerce

For the Month of December 2022

					T		Chg in	202	U I						202	<u> </u>							20							₹
R Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Rms	J	FM	A I	и Ј	JA	s	o N	DJ	F	/ A	М.	J	A	so	$ \mathbf{n} $	DJ	F	мА	M	J	A	s	ו כ
17959	Avenue Motel	Wenatchee, WA	98801	Jun 1962	Jun 1962	38																								
	avid hotel Wenatchee	Wenatchee, WA	98801	Oct 2022	Oct 2022	95																						ш	0	•
	Best Western Chieftain Inn	Wenatchee, WA	98801	Mar 2002		77		• •	• •	•	•	• •	•		• •	• •	•	• •	•	•	•	•	•	•	•	•	• •	• (•	•
	Best Western Plus Wenatchee Downtown Hotel Closed - Chieftain Motel	Wenatchee, WA Wenatchee, WA	98801 98801	Sep 2018 May 1999		81		•	• •	•	•	•	•	• •	• •	•	•	•	•	•	•	•	•	•	•	•	• •		•	·
	Closed - Chiertain Moter Closed - Uptowner	Wenatchee, WA	98801	Jan 2003		0																								+
	Closed - Value Inn	Wenatchee, WA	98801	Jan 2020	Jun 1965	0	V																							+
	Coast Wenatchee Center Hotel	Wenatchee, WA	98801	Mar 2003	Jun 1977	147	1																							
	Comfort Suites Wenatchee Gateway	Wenatchee, WA	98801	Sep 2009		84																								
	Downtown Inn Wenatchee	Wenatchee, WA	98801	Jul 2021	Jun 1961	37						•																		
	Economy Inn	Wenatchee, WA	98801	Jun 1998	Jun 1958	42																								
	Hilton Garden Inn Wenatchee	Wenatchee, WA	98801	Jul 2020	Apr 2019	176	Υ																			•				
	Holiday Inn Express Wenatchee	Wenatchee, WA	98801	Sep 1996		92		•	• •		•	• •	•	•	• •	•	•	• •	•	•	•	•	•	•	•	•	• •	•		
	La Quinta Inns & Suites Wenatchee	Wenatchee, WA	98801	Jan 2002	Jul 1993	65		•			•	• •	•	•	• •		•		•		•		•	•		•		• 6		
	Lyles Motel	Wenatchee, WA	98801	Jun 1958	Jun 1958	22																								
	Moonlight Motor Lodge and RV Park	Wenatchee, WA	98801	Jan 1954	Jan 1954	18																								Т
	Motel 6 Wenatchee	Wenatchee, WA	98801	Jul 2010	Jun 1970	58		•	•		•	• •	•	•	•	•	•		•	•	•		•	•	•	•	• •	• 1		
70063	My Place Wenatchee	Wenatchee, WA	98801	Apr 2022	Apr 2022	63																			•	•	• •	• 6		•
	Quality Inn Wenatchee	Wenatchee, WA	98801	Jul 2022	Jun 1984	102		•	• •	•	•	• •	•	•	• •	• •	•	• •	•	•	•	•	•	•	•	•	• •	•	•	
9671	Red Lion Hotel Wenatchee	Wenatchee, WA	98801	Oct 1999	Jun 1974	149		•	• •	•	•	• •	•	•	• •	• •	•	• •	•	•	•	•	•	•	•	•	• •	• 6	•	
70156	Residence Inn Wenatchee	Wenatchee, WA	98801	Sep 2021	Sep 2021	127														C	•	•	•	•	•	•	• •	•	•	
70700	Sleep Inn & Suites Wenatchee	Wenatchee, WA	98801	Feb 2021	Feb 2021	86										• •	•	• •	•	•	•	•	•	•	•	•	• •	• 6	•	-
60216	SpringHill Suites Wenatchee	Wenatchee, WA	98801	Mar 2010	Mar 2010	109		•	• •	•	•	• •	•	•	• •	• •	•	• •	•	•	•	•	•	•	•	•	• •	•	•	
12470	Travelodge Wenatchee	Wenatchee, WA	98801	Sep 1994	Jun 1980	48		•	• •		•	• •	•	•	• •	• •	•	• •	•	•	•	•	•	•	•	•	• •	• 6	•	1
17856	Village Inn Motel	Cashmere, WA	98815	Jun 1976	Jun 1976	21																								
31872	Wedge Mountain Inn	Cashmere, WA	98815			28																								Т
30817	Apple Inn Motel	Chelan, WA	98816	Jun 1975	Jun 1975	41																								
17860	Campbell's Resort	Chelan, WA	98816	Jun 1901	Jun 1901	173	Υ	0	0 0	0	0	0 0	0 0	0 0	0	0 0	0	0 0	0	0	0	0	0	0	0	0	0 0	0 (0	
72696	Chelan Rentals	Chelan, WA	98816	Jan 2002	Jan 2002	17																								
17863	Darnell's Lake Resort	Chelan, WA	98816	Jun 1973	Jun 1973	38																								T
17862	Grandview On The Lake	Chelan, WA	98816	Jun 1935	Jun 1935	92																								
30820	Lakeside Lodge & Suites	Chelan, WA	98816	Dec 2012	Jul 1991	93																								
73374	Lakview Hotel	Chelan, WA	98816	Jan 1926	Jan 1926	12																								4
47658	Midtowner Motel	Chelan, WA	98816	Jun 1985	Jun 1985	45																								
71650	Riverwalk Inn & Cafe	Chelan, WA	98816	Jan 1918	Jan 1918	13																								4
43789	Alpen Rose Inn	Leavenworth, WA	98826	May 1994	May 1994	16																								
	Alpine Rivers Inn	Leavenworth, WA	98826	Jun 1986	Jun 1986	27																								
	Aspen Suites @ Icicle Village	Leavenworth, WA	98826	Aug 2005		30																						Ш		
	Bavarian Lodge	Leavenworth, WA	98826	Jul 2005	Jul 2005	54																								
	Bavarian Ritz Hotel	Leavenworth, WA	98826	Jun 1981	Jun 1981	16																						Ш		
	Beaver Valley Lodge & Self Storage	Leavenworth, WA	98826	Jan 1996	Jan 1996	14																								
	Closed - Blackbird Lodge	Leavenworth, WA	98826	Jun 2006		0																						Ш		
	Der Ritterhof Inn	Leavenworth, WA	98826	Jun 1990	Jun 1990	51		0	0 0		0	0 0	0																	4
	Enzian Inn	Leavenworth, WA	98826	Jan 1984	Jan 1984	104																						ш		1
	FairBridge Inn & Suites Leavenworth	Leavenworth, WA	98826	Jul 2010	Jun 1983	78																								4
	Hampton Inn & Suites Leavenworth	Leavenworth, WA	98826	Nov 2017	Nov 2017	100		•	• •					•	- -		-		-	•	•	•	•	•	•	•	• •	• (•	•
	Hans & Franz Lodges	Leavenworth, WA	98826			2		0	0 0		0	0 0	0 0		• •	•	•	• •	•											4
	Hotel Pension Anna	Leavenworth, WA		Jun 1989	Jun 1989	16																						ш		
	Howard Johnson Express Inn Leavenworth	Leavenworth, WA	98826	Jan 2002	Jan 1988	41		•	• •	0	•	• •	•		• •	•	•	• •	•	•	•	•	•	•	•	•	• •	• (•	•
	Icicle Village Resort	Leavenworth, WA	98826	Dec 2015		121																	•	•	•			ш		•
	Leavenworth Village Inn	Leavenworth, WA	98826	Jun 1992		19	Υ																							4
	Linderhof Inn	Leavenworth, WA	98826	Jun 1990	Jun 1990	33																						ш		1
	LOGE Leavenworth Downtown	Leavenworth, WA	98826	Aug 2020	Aug 2020	26																		•	•	•	• •	•	•	
	LOGE Leavenworth Riverside	Leavenworth, WA	98826	Jul 2020		9	Υ	•	• •			• •	•	• •	• •	• •	•	• •	•	•	•	•	•	•	•			ш		1
	Mountain Springs Lodge	Leavenworth, WA	98826	Jun 1990	Jun 1990	18																								4
	Na-Mu Lodge	Leavenworth, WA	98826	1 4000	1 1000	1		0	0 0	0	0	0 0	0 0		• •	•	•	• •	•									ш		4
	Obertal Motor Inn	Leavenworth, WA	98826	Jun 1989	Jun 1989	27																								4
	Posthotel & Spa	Leavenworth, WA	98826	Jan 2018	Jan 2018	55																						ш		4
	River Roade Venue & Lodging	Leavenworth, WA	98826			10																								4
	River's Edge Lodge	Leavenworth, WA	98826	lum 0000	A = 4005	23																								
	Sleeping Lady Mountain Resort	Leavenworth, WA	98826	Jun 2020	Apr 1995	58	Y	0	0					0 0																
	The Evergreen Inn	Leavenworth, WA	98826	Jan 1942	Jan 1942	12	Y				_								-											
	The Wanderlust	Leavenworth, WA	98826	lu= 0001	h 0001	16						0 0	0		•	• •	•	•	•											
	Manson Bay Suites	Manson, WA	98831	Jun 2021	Jun 2021	40																								
	Mountain View Lodge	Manson, WA	98831	Jan 1984	Jan 1984	31																								4
49/61	North Cascades Lodge At Stehekin	Stehekin, WA		<u> </u>				\vdash				<u> </u>																Ш		\perp
	North Cascades Lodge At Stehekin	Stehekin, WA	98852 Total Prope		66	28				•			d by S		by STI															

Blank - No data received by STR

Tab 4 - Response Chelan Co, WA

Wenatchee Valley Chamber of Commerce For the Month of December 2022

				2020	2021	2022
STR Code	Name of Establishment	City & State	Zip Code Aff Date Open Date Rooms	Chg in Rms J F M A M J	J A S O N D J F M A M J	JASONDJFMAMJJASOND
		,				or drop during the time period of the report

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2023 STR, LLC / STR Global, Ltd. trading as "STR".

Tab 5 - Response Bellevue, WA+

Wenatchee Valley Chamber of Commerce

For the Month of December 2022

							2020							20	21							202	.2						
Name of Establishment	City & State	Zip Code	Aff Date	Open Date		_	J F	= M	A M	JJ	A	s o	N	D J	FN	1 A	M J	J	A S	6 0	N C	J	F	1 A	M J	J	AS	0	N
attle Bellevue Downtown	Bellevue, WA	98004	Jul 2020	Aug 2017	234	Υ	• •	•		•	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	• •	•
ıb Hotel	Bellevue, WA	98004	Sep 2021	Jun 1994	66	Υ	• •	• c												•	• •	•	• •	•	• •	•	• •	• •	•
levue Lodge	Bellevue, WA	98004	Dec 2006	Jun 1963	0																								
elsea Green	Bellevue, WA	98004	Aug 1991		0																								
iday Court Apartment Hotel	Bellevue, WA	98004	Sep 1998		0																								
ragon Hotel	Bellevue, WA	98004	May 2007	Jun 1969	0																								
eraton Hotel	Bellevue, WA	98004	Apr 2020	Apr 1980	0	Υ	• •	0																					
ver Cloud Inn Bellevue Downtown	Bellevue, WA	98004	Aug 2021	Jun 1989	0	Υ	• •	• •	•	• •	•	•	•	•	• •	•	• •	•											
eattle Bellevue Downtown	Bellevue, WA	98004	Sep 2020	Dec 2005	253	Υ	• •	•				•	•	•	• •	•	•	•	•	•	•	•	• •	•	• •	•	• •	• •	•
ay America Premier Suites Seattle - Bellevue -	Bellevue, WA	98004	Jan 1998	Jan 1998	148		• •	• •	•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•
Hilton Inn & Suites Bellevue Downtown-Seattle	eBellevue, WA	98004	Dec 2014	Dec 2014	128		• •	• •	•	• •	•	•	•	•	• •	•	•	•	• •	•	•	•	• •	•	•	•	• •	• •	•
rue	Bellevue, WA	98004	Jun 2006	Jun 1981	338	Υ	• •	• •	•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•
en Inn Seattle Bellevue Downtown	Bellevue, WA	98004	May 2018	May 2018	254		• •	• •	•	• •	•	•	•	•	• •	•	•	•	• •	•	•	•	• •	•	•	•	• •	• •	•
Coast Hotel Bellevue	Bellevue, WA	98004	Jan 2003	Jun 1972	176		• •	• c	•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•
cy Bellevue on Seattle's East Side	Bellevue, WA	98004	Jan 1989	Jan 1989	731	Υ	• •	• •	•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •		• •	• •	•
e Bellevue	Bellevue, WA	98004			5											•	• 0	•	• •	•	• •	•	• •	•	• •	•	• •	• •	•
e Suite Hotel	Bellevue, WA	98004			24																								
ttle Bellevue	Bellevue, WA	98004	Aug 2020	Jul 2015	384	Υ	• •	• 0			•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •		• •	• •	•
tel Bellevue	Bellevue, WA	98004		Dec 1969	181	Υ	• •	• •	•	• •	•	•	•	•	• •		0	•	• •	•	• •	•	• •	•	•	•	• •	• •	•
nn Seattle Bellevue Downtown	Bellevue, WA	98004	Oct 2008	Oct 2008	231		• •	• •	•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •		• •	• •	•
Bellevue	Bellevue, WA	98004	Nov 2005	Nov 2005	337		• •		•	• •	•	•	•	•	• •	•	•	•	• •	•	•	•	• •	•	•		• •	• •	•
levue	Bellevue, WA	98004	Jun 2017	Jun 2017	245		• •		•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •		•	• •	•
Express Bellevue	Bellevue, WA	98005		U/C	170																								
Seattle Bellevue	Bellevue, WA	98005	Jan 2012	Apr 2008	160				•	• •	•	•	•	•		•	• •	•	• •	•	• •	•	• •	•	• •		•	• •	•
	Bellevue, WA	98006	Jun 2012	Nov 1997	150		• •		•	• •	•	•	•	•	• •	•	•	•	• •	•	•	•	• •	•	•		• •	• •	•
nding Bellevue	Bellevue, WA	98006	Jan 2005	Sep 1998	126		• •		•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •		•	• •	•
stgate Motel	Bellevue, WA	98007	Dec 2001	,	0																								
nes Motel	Bellevue, WA	98007	Jun 2004		0																						$\neg \neg$		П
& Suites Seattle Bellevue/Redmond	Bellevue, WA	98007	Jul 1997	Jul 1997	144				•	• •		•	•	•	• •	•	•	•	• •	•	•	•	• •	•	•		• •	• •	•
Bellevue	Bellevue, WA	98007		Jun 1985	106				•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •		•	• •	•
nn Seattle Bellevue	Bellevue, WA	98007			120				•	• •	•	•	•	•	• •	•	• •	•	•	•	•	•			•			• •	•
Hotel Bellevue	Bellevue, WA	98007	Jan 2004		145		• •		•	• •			•	•		•	•	•		•	•	•		•	•	•	• •	• •	•
ect Seattle Bellevue Redmond							• •		•	•	•	•	•	•	• •	•	•	•	• •	•	•	•	• •	•	•	•	• •	• •	
													•	•		•	•	•		•	•	•		•	•		• •	• •	•
ay America Seattle - Redmond	Bellevue, WA	98008	Jul 2012	Nov 1997	162														- 1										
	cattle Bellevue Downtown ab Hotel levue Lodge elsea Green iday Court Apartment Hotel ragon Hotel eraton Hotel eraton Bellevue Downtown eattle Bellevue Downtown ay America Premier Suites Seattle - Bellevue en Inn Seattle Bellevue Downtown Coast Hotel Bellevue Downtown Coast Hotel Bellevue en Sellevue es Bellevue es Suite Hotel ttle Bellevue hn Seattle Bellevue Downtown Bellevue express Bellev	Bellevue, WA Bellevue Lodge Belsea Green Bellevue, WA Bel	attle Bellevue Downtown be Hotel bellevue Lodge bellevue Lodge Bellevue, WA Bellevu	Bellevue Downtown Bellevue WA 98004 Jul 2020	Bellevue Downtown Bellevue WA 98004 Jul 2020 Aug 2017	Name of Establishment City & State Zip Code Aff Date Open Date Rooms attile Bellevue Downtown Bellevue, WA 98004 Jul 2020 Aug 2017 234 bit Didel Bellevue, WA 98004 Sep 2021 Jun 1994 66 levue Lodge Bellevue, WA 98004 Dec 2006 Jun 1994 66 leisea Green Bellevue, WA 98004 Aug 1991 0 diday Court Apartment Hotel Bellevue, WA 98004 Aug 1991 0 diday Court Apartment Hotel Bellevue, WA 98004 Apr 2020 Jun 1969 0 dragon Hotel Bellevue, WA 98004 Apr 2020 Jun 1969 0 deartin Bellevue Downtown Bellevue, WA 98004 Apr 2020 Jun 1969 0 deartin Bellevue Downtown Bellevue, WA 98004 Jan 1998 148 Dec 2005 253 ay America Premier Suites Seattle - Bellevue Bellevue, WA 98004 Jan 1998 148 Dec 2005 253 tue	Bellevue Downtown Bellevue WA 98004 Jul 2020 Aug 2017 234 Y	Name of Establishment City & State Zip Code Aff Date Qopen Date Rooms Rms J I I I I I I I I I	Name of Establishment City & State Zip Code Aff Date Open Date Rooms Rms J F M A Jul 2020	Name of Establishment City & State Zip Code Aff Date Open Date Rooms Rms Ms Ms Ms Ms Ms Ms Ms	Name of Establishment City & State Spicode Aff Date Depen Date Rooms Room Roo	Name of Establishment City & State Bellevue, WA Bellevu	Name of Establishment	Name of Establishment City & State Signova, WA Signova Sellevue, WA Signova Sellevue, WA Signova Signova Sellevue, WA Signova S	Name of Establishment City & State Zip Code Aff Date Open Date	Name of Establishment City & State Bellevue, WA 8004 800	Name of Establishment City & State Zip Code Bellevue, WA 88004 4 Jul 2020 Aug 2017 224 Y 4 S 5 N 5 F M A M J J A S O N D J J M J A S O N D J J M J A S O N D J J M J J A S O N D J J A S O N D J J M J J A S O N D J												

Blank - No data received by STR

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is a provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2023 STR, LLC / STR Global, Ltd. trading as "STR".

 ⁻ Monthly and daily data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

Tab 6 - Response Everett, WA+

Wenatchee Valley Chamber of Commerce

For the Month of December 2022

								2020								202	1							202	22						
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date	Rooms Rr	_	J F	M	AN	/ J	J	A S	0	N D	J	F M	I A	М	JJ	A S	S 0	N I		F I	M A	M	JJ	A S	50	N
47208 Ascend	Collection Inn at Port Gardner	Everett, WA	98201	Mar 2018	Jun 1997	38 `	Y	• •	•	• •	•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• •		• •	•	•
10273 Best W	estern Cascadia Inn	Everett, WA	98201	Oct 1994	Jun 1984	134		• •	•	• •	•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	. •	• •	•	• (
51067 Closed	- Everett Motel	Everett, WA	98201	Jan 2014	Jun 1940	0																									
19012 Closed	- Marina Village Inn	Everett, WA	98201	May 2004	Jan 1986	0																									
5706 Closed	- Royal Motor Inn	Everett, WA	98201	Jun 2006		0																									
74549 Closed	- Swalwell House	Everett, WA	98201	Feb 2018		0																									
45838 Closed	- Topper Motel	Everett, WA	98201	May 2005		0																									
64957 Courtya	ard Seattle North Everett Downtown	Everett, WA	98201	Oct 2016	Oct 2016	156		• •	•	• •	•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	• •	• •	•	• (
17870 Delta H	otel Downtown Everett	Everett, WA	98201	Jun 2018	Jun 1982	232		• •	•	• •	•	•	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• •		• •	•	• (
63137 Hampto	on by Hilton Inn Seattle/Everett	Everett, WA	98201	Jul 2014	Jul 2014	122		• •	•	• •	•	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• (
68432 Hotel In	ndigo Seattle Everett Waterfront	Everett, WA	98201	May 2020	Sep 2019	142	Y	• •	•	•	•	•	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• •		• •	•	• (
51068 Motel E	xpress	Everett, WA	98201	Jan 1947	Jan 1947	32										П								\Box						\Box	
9302 Red Lio	on Inn & Suites Everett	Everett, WA	98201	Jan 2017	Dec 1992	46		• •	•	• •	•	•	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• •		• •	•	• (
7515 Travelo	dge Everett City Center	Everett, WA	98201	Jun 1956	Jun 1956	30		• •		• •	•		•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• (•	• •	•	• (
45195 Waits M	·	Everett, WA	98201			24																									
31881 Welcom	ne Motor Inn	Everett, WA	98201	Jun 1992	Jun 1992	42										П								\Box						\Box	
31880 Farwes	t Motel	Everett, WA	98203			20																									
66154 WoodS	pring Suites Seattle Everett	Everett, WA	98203	Mar 2017	Mar 2017	122		• •		• •	•		•	•	•	•	• •	•	• •	•		•	• •	•	• •		• •	•	• •	•	• (
38309 Executiv	ve Residency by Best Western Navigator Inn & Sui	it Everett, WA	98204	Jun 2022	May 1999	102		• •	•	• •	•	•	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• •		• •	•	• (
52822 Holiday	Inn Express & Suites Everett	Everett, WA	98204	Aug 2004	Aug 2004	99		• •		• •	•		•	•	•	•	• •	•	• •	•		•	• •	•	• •		• •	•	• •	•	• (
	nta Inns & Suites Everett	Everett, WA	98204	May 2007		73		• •		• •	•		•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• •		• •	•	• (
6611 Motel 6	Everett - North	Everett, WA	98204	Jun 2020	Jun 1965	117	Y	• •	•		•		•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• (•	• •	•	• (
5961 Motel 6	Everett South	Everett, WA	98204	Jun 2020		99 \	Y	•	•		•		•	•	•	•	•	•	•	•	• •	•	• •	•	• •		• •		• •	•	• (
1220 Closed	- Quality Inn Everett	Everett, WA	98208	May 2006	Apr 1969	0										П								\Box						\Box	\Box
12321 Days In	n by Wyndham Everett	Everett, WA	98208	Jul 2002	Jun 1964	76		• •		• •	•	•	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• •		• •	•	• (
23629 Econo I	Lodge Everett	Everett, WA	98208	Jul 2014	May 1981	120		• •		• •	•		•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• (•	• •	•	• (
34894 Extende	ed Stay America Seattle - Everett - North	Everett, WA	98208	Apr 1997	Apr 1997	104		• •	•	• •	•	•	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• •		• •	•	• (
	ed Stay America Seattle - Everett - Silverlake	Everett, WA	98208	Jun 2012	May 1999	88		•	•	•	•	•	•	•	•	•	• •	•	• •	•	• •	•	• •	•	• •		• •	•	• •	•	• (
	Inn & Suites Everett	Everett, WA	98208	Mar 2007	Nov 2003	82		•	•	•	•	•	•	•	•	•	•		•	•	• •	•	• •	•	•		• •		• •	•	• •
23879 Sunrise		Everett, WA	98208	Jun 1988		105																									
		· · · · · · · · · · · · · · · · · · ·	Total Prope		30	2205		o - l	Month	nly da	ata re	ceiv	ed by	STR																	
									110046	•			•			CTD	,														

⁻ Monthly data received by STR

Blank - No data received by STR

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately.

 ⁻ Monthly and daily data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

Tab 7 - Response Lynnwood, WA+

Wenatchee Valley Chamber of Commerce

For the Month of December 2022

							2020								202	1							2	022							
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date	Rooms Rm	J F	- M	AI	иЈ	J	AS	0	N D	J	FN	1 A	м.	JJ	A	s	N	D.	J F	М	A	ΛJ	J	AS		NC
	Americas Best Value Inn Lynnwood Seattle	Lynnwood, WA			Feb 1992	42						0 0																			
	Best Western Alderwood	Lynnwood, WA		Nov 2002		137								•	•	• •	•	• •	•	•	•	•	• •	•	•	• •	•	• •		•	•
	Courtyard Seattle North Lynnwood Everett	Lynnwood, WA		Jun 1999	Jun 1999	164	• •	•	•	•	•	• •	•	•	•	• •	•		•	•	• •	•		•	•	• •	•			•	• •
	Embassy Suites by Hilton Seattle North Lynnwood	Lynnwood, WA	98036	Jul 1992	Jul 1992	240	• •	•	•	•	•	• •	•	• •	•	• •	•		•	•	• •	•		•	•	• •	•		•	•	•
	Extended Stay America Seattle - Lynnwood	Lynnwood, WA	98036	Feb 1998	Feb 1998	109	•	•	•	•	•	•	•	•	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	• •		•	• •
37159	Hampton by Hilton Inn Seattle North/Lynnwood	Lynnwood, WA	98036	Oct 1998	Oct 1998	152	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	•	• •
68060	Hilton Garden Inn Seattle/Lynnwood	Lynnwood, WA	98036	Jun 2020	Jun 2020	154				0	•	•	•	•	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	• •		•	• •
59650	Holiday Inn Express & Suites Seattle North Lynnwood	Lynnwood, WA	98036	Feb 2010	Feb 2010	80	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	•	•
3758	Hotel International	Lynnwood, WA	98036	Jun 1982	Jun 1982	53																									
3759	La Quinta Inns & Suites Lynnwood	Lynnwood, WA	98036	Jan 2004	Jun 1977	101	• •	•	•	•	•	• •	•	• •	•	• •	•	•	•	•	• •	•	• •	•	•	0	0		•	•	•
34654	Super 8 Lynnwood	lynnwood, WA	98036	Mar 2020	Mar 1997	51 Y		•	•	•	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	•	•
62781	Homewood Suites by Hilton Lynnwood Seattle Everett	Lynnwood, WA	98037	May 2014	May 2014	170	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	•		•	•
46936	Lynnwood Motor Inn	Lynnwood, WA	98037	Mar 1997	Mar 1997	37																									
15138	Residence Inn Seattle North Lynnwood	Lynnwood, WA	98037	May 1987	May 1987	120	• •	•	•	•	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	•	•	•	•
74376	Closed - Court Of Monte Cristo	Lynnwood, WA	98087	Jul 2005	Jan 1950	0																									
			Total Prope	erties:	15	1610	o -	Mont	hly d	ata r	eceiv	ed by	y STI	3																	

 ⁻ Monthly and daily data received by STR

Blank - No data received by STR

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2023 STR, LLC / STR Global, Ltd. trading as "STR".

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

Tab 8 - Response Tri-Cities+

Wenatchee Valley Chamber of Commerce

For the Month of December 2022

								2020							202	21							2022							
R Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Chg in Rms	J F	- M	A M	JJ	J A	so	N	D J	FN	I A	M J	J	A S	0 1	N D	J F	- м	A N	/ J	JA	s	0	N
	stern Premier Pasco Inn & Suites	Pasco, WA	99301	Feb 2020	Jan 2005	110		• •	• •	•	• •	• •	•	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •	•
24551 Closed -	•	Pasco, WA	99301	Jan 2008		0																								
	Loyalty Inn Pasco	Pasco, WA	99301	Sep 2021	Jun 1976	0	Υ																							
	Rodeway Inn Pasco	Pasco, WA	99301	Sep 2021	Jun 1980	0	Υ	• •	• •	•	• •	• •	•	•	•	• •	•	• •	•	•										
47025 Closed -	Sage N Sun Motel	Pasco, WA	99301	May 2022		0	Υ																							
24555 Closed -	Thunderbird Motel	Pasco, WA	99301		Jun 1980	0	Υ																							
7519 Closed -	Travel Inn	Pasco, WA	99301	Jun 2001		0																								
8531 Closed -	Trimark Motel	Pasco, WA	99301	Jan 2001		0																								
69213 Courtyard	d Pasco Tri-Cities Airport	Pasco, WA	99301	Feb 2020	Feb 2020	99		0	• •	•	• •		•	•	•	• •		• •		•	• •	•	• •	•	• •	•	•	•	• 6	•
64860 Hampton	Inn Pasco Tri Cities	Pasco, WA	99301	May 2016	May 2016	121		• •	• •	•	• •	•	•	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	•	•	• (•
49888 Holiday II	nn Express & Suites Pasco Tricities	Pasco, WA	99301	Feb 2007	May 2004	85		• •	• •	•	•	•	•	•	•	•	•	•	•	•	• •	•	•	•	• •	•	•	•	• (•
34173 Knights I	nn Pasco	Pasco, WA	99301	Oct 2014	May 1991	37																								
63960 My Place		Pasco, WA	99301	Sep 2014	Sep 2014	64		• •		•	• •		•	•	•	•	•	•		•		•	• •	•	• •	•	•	•	• (•
9665 Red Lion		Pasco, WA	99301	Feb 2003	Jun 1969	279				•			•		•					•		•	• •	•		•	• •	•	• (•
	n Pasco-Kennewick	Pasco, WA	99301	Oct 1997	Oct 1997	62							•	•		• •	•					•		•		•		•	• 6	•
49717 Tahitian I		Pasco, WA	99301	Jan 1956	Jan 1956	60																								
	Angus Motor Hotel	Kennewick, WA	99336	Nov 1990		0																								
	Holiday Inn Kennewick – Tri-Cities	Kennewick, WA	99336	Oct 2021	Jun 1992	0	Υ																							
	Hotel Kennewick	Kennewick, WA	99336	Sep 2022		0	Y																							
	Motel Kennewick	Kennewick, WA	99336	Sep 2022		0	·																							
28145 Clover Is		Kennewick, WA	99336	May 2001	Jun 1975	150	'																							_
	Inn Kennewick Richland	Kennewick, WA	99336	Jul 1994	Jul 1975	56																								•
		,			Jun 1964	60																•		•		•		•	-	•
10365 Econo Lo	•	Kennewick, WA	99336	Oct 2014				•	•	•	•	•	•	•	•	•	•	• •	•	•	•	•	•	•	•	•	•	•	•	•
30991 Fairfield I		Kennewick, WA	99336	Feb 1995	Feb 1995	62	V	•	•	•	•	•	•	•	•	• •	• (• •	• (•	•	•	• •	•	• •	•	•	•	• •	•
	arden Inn Kennewick Tri Cities	Kennewick, WA	99336	Jun 2020	Dec 2004	120	Y	• •	•					•	•	•	•	• •	•	•	•	•	•	•	• •	•	•	•	• •	•
17878 Kennewic		Kennewick, WA	99336	May 2006		46																								
	Hotel Kennewick Columbia Center	Kennewick, WA	99336	Feb 2003	Jun 1980	162		•	•	•	•	•	•	•	•	•	•	• •	• •	•	•	•	•	•	• •	•	•	•	• •	•
	Inn & Suites Kennewick Tri Cities	Kennewick, WA	99336	May 2020	Feb 1995	58		• •	• •	•	• •	•	•	•	•	• •	•	• •	• (•	• •	•	• •	•	• •	•	• •	•	• •	•
, ,	I Suites Kennewick Tri Cities	Kennewick, WA	99336	Jun 2015	Jun 2015	116		• •	•	•	•	•	•	•	•	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	• •	•
	Kennewick TriCities Area	Kennewick, WA	99336	Apr 1993	Apr 1993	95		• •	• •	•	• •	• •	•	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •	•
	Plus Hotel by Best Western Kennewick Tri-Cities		99336	Dec 2022		61	Υ	• •	•	•	• •	•	•	•	•	•	•	• •	•	•	• •	•	•	•	• •	•	• •	•		
	stern Plus Kennewick Inn	Kennewick, WA	99337	Apr 2011	Mar 1998	88		• •	• •	•	• •	• •	•	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •	•
13292 Baymont	Inn & Suites Tri Cities Kennewick	Kennewick, WA	99338	Jan 2010	Sep 1995	53		• •	•	•	• •	•	•	•	•	• •		• •		•	• •	•	• •	•	• •	•	• •	•	• 6	•
69771 Comfort	Suites Kennewick At Southridge	Kennewick, WA	99338	Jun 2020	Jun 2020	94					• •		•	•	•	• •	•	• •	•	• •	• •	•	• •	•	• •	•	•	•		•
64190 Hampton	by Hilton Inn Kennewick At Southridge	Kennewick, WA	99338	Jun 2015	Jun 2015	80		• •	• •	•	• •	•	•	•	•	•	•	•	•	•	• •	•	•	•	• •	•	•	•	• (•
54444 La Quinta	a Inns & Suites Kennewick	Kennewick, WA	99338	Jan 2010	Mar 2007	64		• •	• •	•	• •	•	•	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• (•
5708 Closed -	Economy Inn	Richland, WA	99352	Jun 2022	Jun 1964	0	Υ																							
3763 Closed -	Richland Inn	Richland, WA	99352	Oct 2021	Jun 1978	0	Υ	• •		•	• •		•		•	• •	•	• •											\Box	
51906 Courtyard	d Richland Columbia Point	Richland, WA	99352	May 2020	Feb 2004	120	Υ	• •	•	•	• •		•	•	•	•	•	•	•	•		•	• •	•	• •	•	•	•	• (•
	by Hilton Inn Richland/Tri-Cities	Richland, WA	99352	Aug 1996		130							•									•		•		•		•	• 6	•
	nn Express & Suites Richland	Richland, WA	99352	Feb 2003		82																		•				•	•	•
	nn Richland on the River	Richland, WA	99352	Aug 2020	Jun 1969	150	Υ		•			0	•											•		•		•		•
	Suites by Hilton Richland	Richland, WA	99352	Feb 2017	Feb 2017	120	•																							•
	od Suites by Hilton Richland	Richland, WA	99352	Jan 2015	Jan 2015	115																								•
	Richland - Kennewick	Richland, WA	99352	Jun 2020	Jun 1964	93	V																							
17923 Nioter of 1		Richland, WA	99352	May 2016		44																								
	Riverfront Hotel, Ascend Hotel Collection	Richland, WA	99352	Dec 2022	Jun 1969	151	V																							_
	•	Richland, WA	99352	Jul 2017	Jul 2017	80	\ \																							•
	ge at Columbia Point	,					Ť																							
	ace Suites Richland Columbia Point	Richland, WA	99352	Feb 2013		90		•	•	•	•	•	•	•	•	•	•	•	•		•	•	• •	•	• •	•	•	•	• •	•
	ring Suites Tri - Cities Richland	Richland, WA	99352	Aug 2020	Aug 2020	122						0	•	•	•	• •	•	•	•	•	• •	•	•	•	• •	•	• •	•	• •	•
	Desert Gold Motel	Richland, WA	99352	Jun 1991	Jun 1991	29	, ,																							
	Columbia River Hotel & Conference Center	Richland, WA	99354	Sep 2021	Jan 1973	0	Υ	• •	•	•	• •	• •	•	•	•	• •	•	• •	•											
71635 Haneys I	nn	Richland, WA	99354	Jan 1977	Jan 1977	21																								

- Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2023 STR, LLC / STR Global, Ltd. trading as "STR".

Tab 9 - Response Vancouver, WA+

Wenatchee Valley Chamber of Commerce

For the Month of December 2022

								2020						202	1						20	022						
_							Chg in																			\Box		
R Code	Name of Establishment	City & State	Zip Code		Open Date		Rms	JF	M A	M	JJ	AS	O N	DJ	F M	AN	I J	JA	S	N	DJ	<u> F '</u>	M A	M	JJ	AS	s o	N
	AC Hotel Vancouver Waterfront	Vancouver, WA		Jun 2022	Jun 2022	150																4		•	•	• •	•	•
	•	Vancouver, WA	98660	Nov 2015	Jun 1963	0																\perp	\perp				\perp	
	Comfort Inn & Suites Vancouver	Vancouver, WA	98660	Dec 2008	Jun 1978	115		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	•	•	• •	•	• •	•		•	•	•
	Econo Lodge Vancouver	Vancouver, WA	98660	Nov 2005	Jun 1960	40		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• (• •	•	•	• •	•	•
	Hilton Vancouver Washington	Vancouver, WA	98660	Jun 2005	Jun 2005	226		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• •	• •	•		•	•	•
	Hotel Indigo Vancouver Downtown Portland Area	Vancouver, WA	98660	Nov 2022	Nov 2022	138																\perp	\perp			\perp		0
	Holiday Inn Express & Suites Vancouver Mall Portland Area		98661	Mar 2009	Mar 2009	91		• •	• •	• •	•	• •	• • •	• •	• •	• •	•	• •	• •	•	• •	• •	• •	•		•	•	•
	Homewood Suites by Hilton Vancouver Portland	Vancouver, WA		Aug 1997	Aug 1997	104		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• (• •	•	•	• •	•	•
	Riverside Motel	Vancouver, WA	98661	Jan 1953	Jan 1953	17																						
40789	Best Western Plus Vancouver Mall Dr Hotel & Suites	Vancouver, WA	98662	Jun 2011	Aug 2001	75		• •	•	•	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• 6	• •	•		•	.	•
	Closed - Howard Johnson Inn & Suites Vancouver By Vanc	Vancouver, WA	98662	Mar 2021	Jun 1997	0	Υ	• •	• •	• •	•	• •	• • •	• •	0													
16416	Comfort Suites Vancouver	Vancouver, WA	98662	Jul 1990	Mar 1987	66		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• 6	• •	•	• •	•	. •	•
29589	Days Inn & Suites Vancouver	Vancouver, WA	98662	Jul 2008	Nov 1993	55		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• (• •	•	•	• •	•	•
34078	Heathman Lodge	Vancouver, WA	98662	Nov 1997	Nov 1997	182	Υ	• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• 6	• •	•	•	•		•
70062	My Place Hotel Vancouver	Vancouver, WA	98662	Nov 2020	Nov 2020	64							0	• •	•	•	•	• •	• •	•	•	• 1	•	•	•	• •		•
23720	Sonesta ES Suites Portland Vancouver Parkway	Vancouver, WA	98662	Sep 2017	Mar 1987	120		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• 6	• •	•	•	• •	,	•
40677	Sonesta ES Suites Vancouver-Portland Metro	Vancouver, WA	98662	Dec 2020	Nov 2000	117		• •	• •	• •	•	• •	• •	• •	•	• •	•	•	• •	•	• •	•	•	•	•	• •		•
70399	WoodSpring Suites Portland Vancouver	Vancouver, WA	98664	Nov 2021	Nov 2021	123														0	• •	• (• •	•	•	• •	, •	•
3776	Closed - Ferryman's Inn	Vancouver, WA	98665	Jan 2007	Jun 1976	0																						
26764	Quality Inn & Suites Vancouver	Vancouver, WA	98665	Sep 2004	Jun 1978	72		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• (• •	•	•	• •		•
9460	Value Motel	Vancouver, WA	98665	Nov 1994		120																						
68006	Best Western Premier Hotel at Fisher's Landing	Vancouver, WA	98683	Feb 2019	Feb 2019	132		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• (• •	•	•	• •		•
68279	Residence Inn Portland Vancouver	Vancouver, WA	98683	Dec 2019	Dec 2019	87		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• 1	•	•	•	• •		•
56030	SpringHill Suites Portland Vancouver	Vancouver, WA	98683	May 2007	May 2007	119		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• (• •	•	•	• •		•
64078	TownePlace Suites Portland Vancouver	Vancouver, WA	98683	Jul 2015	Jul 2015	115		• •	• •	• •	•	• •	• •	• •	•	• •	•	• •	• •	•	• •	•	•	•	•	• •		•
24861	Best Western Inn Of Vancouver	Vancouver, WA	98684	Oct 1998	May 1991	59		• •	• •		•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	• 6	• •		•	• •		•
35162	DoubleTree by Hilton Hotel Vancouver	Vancouver, WA	98684	Jul 2014	Nov 1996	98		• •	• •		•	• •		• •	• •	• •	•	•	• •	•	•		•	•	•	• •		•
35420	Extended Stay America Portland - Vancouver	Vancouver, WA	98684	Sep 1997	Sep 1997	116		• •	• •		•	• •	• •	• •	• •	• •	•	• •	• •	•	• •	. 6	• •		•	• •		•
63202	Hampton by Hilton Inn & Suites Portland/Vancouver	Vancouver, WA	98684	Sep 2014	Sep 2014	99		• •	• •		•	• •			•	• •	•	•		•	•	•	•	•	•	• •		•
	Motel 6 Vancouver	Vancouver, WA	98684	Dec 2020	Jun 1986	118	Υ	• •	•					•	• •	• •	•	• •	• •	•	• •	• 6	• •		•	• •		•
48074	Super 8 Vancouver East	Vancouver, WA	98684	Jun 2022	Jun 1984	46			• •		•	• •			•	• •	•	•		•	•	•	•	•	•	• •		•
	La Quinta Inns & Suites Vancouver	Vancouver, WA	98685	May 2020	Aug 2000	89	Υ		•		•	• •	• •		•	• •	•	•			•	• (• •		•			•
	Holiday Inn Express Vancouver North Salmon Creek	Vancouver, WA	98686	Dec 2013	Jul 2000	78	,	• •				• •	• •	•	•	• •	•	•		•	•		•		•			•
	Quality Inn & Suites Vancouver North	Vancouver, WA	98686	Nov 2014	Mar 1990	57									•			•					•					•
	Red Lion Inn & Suites Vancouver	Vancouver, WA	98686	Jun 2018	Jun 1973	66			• •																			
	Sunnyside Motel	Vancouver, WA	98686	202010	34	15																						
, 5556	- annigorate motor	13.1334701, 1771	Total Prope	rties.	36			o - N	/onthi	data	receiv	red by	STR															_

- Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is a vailable" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2023 STR, LLC / STR Global, Ltd. trading as "STR".

Tab 10 - Response Wenatchee+

Wenatchee Valley Chamber of Commerce

For the Month of December 2022

								2020)						202	21							202	2						
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Chg in Rms	JF	F M	A	мЈ	JA	s	ואכ	D J	FM	I A	M J	J	A S	6 0	N D	J	F M	A	М	J	A S	6 0	N
17959 Aven	ue Motel	Wenatchee, WA	98801	Jun 1962	Jun 1962	38																								
70654 avid l	notel Wenatchee	Wenatchee, WA	98801	Oct 2022	Oct 2022	95																			П		\Box		0	•
38332 Best	Western Chieftain Inn	Wenatchee, WA	98801	Mar 2002	May 1999	77		• •	•	•	•	•	• •		•	•	•	• •	•	• •	•	•	•	• •	•	• •	•	•	•	•
35136 Best	Western Plus Wenatchee Downtown Hotel	Wenatchee, WA	98801	Sep 2018	Jun 1997	81		• •	•	•	•	• •			•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	•	•
17960 Close	ed - Chieftain Motel	Wenatchee, WA	98801	May 1999		0																								
17962 Close	ed - Uptowner	Wenatchee, WA	98801	Jan 2003		0																								
9463 Close	ed - Value Inn	Wenatchee, WA	98801	Jan 2020	Jun 1965	0	Υ																							
3778 Coas	t Wenatchee Center Hotel	Wenatchee, WA		Mar 2003	Jun 1977	147		• •	•	•	•	• •	• •	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	• (•	•	•
60401 Comf	ort Suites Wenatchee Gateway	Wenatchee, WA	98801	Sep 2009	Sep 2009	84		• •	•	•	•	•	• •		•	•	•	• •	•	• •	•	•	•	• •	•	• •	•	•	•	•
7530 Dowr	ntown Inn Wenatchee	Wenatchee, WA	98801	Jul 2021	Jun 1961	37		• •	•	•	•	• •	• •	• •	•	• •	•	• •												
5712 Econ	omy Inn	Wenatchee, WA	98801	Jun 1998	Jun 1958	42																								
68010 Hiltor	Garden Inn Wenatchee	Wenatchee, WA	98801	Jul 2020	Apr 2019	176	Υ	• •	•			• •	• •		•	• •	•	• •	•	• •		• •	•	• •	•	• •	• 6	•	•	•
33441 Holid	ay Inn Express Wenatchee	Wenatchee, WA	98801	Sep 1996	Sep 1996	92		• •	•	•	•	•	• •	• •	•	•	•	• •	•	• •	•	•	•	• •	•	•	•	•	•	•
19509 La Q	uinta Inns & Suites Wenatchee	Wenatchee, WA	98801	Jan 2002	Jul 1993	65		• •	•	•	•	• •	• •	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	• 6	•	•	•
49959 Lyles	Motel	Wenatchee, WA	98801	Jun 1958	Jun 1958	22																								
73373 Moor	nlight Motor Lodge and RV Park	Wenatchee, WA	98801	Jan 1954	Jan 1954	18																								
5046 Mote	I 6 Wenatchee	Wenatchee, WA	98801	Jul 2010	Jun 1970	58		• •	•	•	•	• •	• •		•	• •	•	• •	•	• •	•	•	•	• •	•	• •	•		•	•
70063 My P	lace Wenatchee	Wenatchee, WA		Apr 2022	Apr 2022	63																			•	• •	• 6	•	•	•
	ty Inn Wenatchee	Wenatchee, WA	98801	Jul 2022	Jun 1984	102		• •	•	•	•	•	• •		•	•	•	• •	•	• •	•	•	•	• •	•	• •	•	•	•	•
9671 Red I	ion Hotel Wenatchee	Wenatchee, WA	98801	Oct 1999	Jun 1974	149		• •	•	•	•	• •	• •	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	• (•	•	•
70156 Resid	dence Inn Wenatchee	Wenatchee, WA	98801	Sep 2021	Sep 2021	127														0	•	•	•	• •	•	• •	•	•	•	•
70700 Sleep	Inn & Suites Wenatchee	Wenatchee, WA	98801	Feb 2021	Feb 2021	86										• •	•	• •	•	• •	•	• •	•	• •	•	• •	• 6	•	•	•
60216 Sprin	gHill Suites Wenatchee	Wenatchee, WA	98801	Mar 2010	Mar 2010	109		• •	•	•	•	•	• •	• •	•	•	•	• •	•	• •	•	•	•	• •	•	•	•	•	•	•
12470 Trave	elodge Wenatchee	Wenatchee, WA	98801	Sep 1994	Jun 1980	48		• •	•	•	•	• •	• •	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	• 6	•	•	•
17961 Close	ed - Four Seasons Inn	East Wenatchee, WA	98802	May 1998		0																								
68397 Fairfi	eld Inn & Suites Wenatchee	East Wenatchee, WA	98802	Aug 2019	Aug 2019	99		• •	•	•	•	• •	• •	•	•	•	•	• •	•	• •	•	•	•	•	•	•	• 6	•	•	•
3779 Sure	Stay Hotel Wenatchee	East Wenatchee, WA		Aug 2017	Jun 1979	54		• •	•	•	•	•	•	•	•	•	•	• •	•	• •	•	•	•	• •	•	•	•	•	•	•
37415 The 0	Cedars Inn	East Wenatchee, WA		Dec 1995	Dec 1995	94																								
			Total Prope	erties:	28	1963		0 -	Mont	hly d	ata re	ceive	d by S	TR																

- Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2023 STR, LLC / STR Global, Ltd. trading as "STR".

Tab 11 - Response Yakima+

Wenatchee Valley Chamber of Commerce

For the Month of December 2022

								2020						2	021							202	2					
TD 0 - 1 -	Name of Ford Palacent	0:4 0.04-4-	7' 0 - 1-	A ((D - t -	O		Chg in								. _							\prod						
TR Code	Name of Establishment	City & State	Zip Code		Open Date		Rms	JF	M A	IVI .	JJ	A S	ON	D .) F	M A	IVI J	JJ	A	5 0	ND	J	F M	AI	M J	JP	1 5	OIN
	All Star Motel	Yakima, WA	98901		Jun 1960	50	V															4						
	Bali Hai Motel	Yakima, WA	98901	Nov 1994		27	Υ															\perp	_	\perp			\perp	
	Baymont Inn Yakima	Yakima, WA	98901	Sep 2018	Jun 1985	96		• •	•	•	•	• •	• •	•	•	• •	• •	•	•	•	•	•	•	•	•	•		•
	Best Western Plus Yakima Hotel	Yakima, WA	98901	Apr 2011	Aug 1998	74		• •	• •	• •	•	• •	• •	•	•	• •	• •	•	• •	•	• •	•	• •	• •	•	• •	•	• •
	Closed - FairBridge Hotel & Conference Center Yakima	Yakima, WA	98901	Dec 2022	Jun 1969	0	Υ															4					4	
	Closed - Gateway Hotel	Yakima, WA	98901	Jan 2022	Apr 1969	0	Υ	• •	• •	• •	•	• •	• •	•								\perp	\perp	ш		\perp	\perp	
	Closed - Holiday Motor Hotel	Yakima, WA	98901	Feb 1994		0																						
	Closed - Travelodge Yakima	Yakima, WA	98901	Jul 2000		0																Ш	\perp	ш		Ш	\perp	
	Days Inn Yakima	Yakima, WA	98901	Jun 2003	Jun 1983	62		• •	• •	• •	•	• •	• •	• •	•	• •	• •	•	• •	•	• •	•	• •	• •	•	• •	•	•
	Fairfield Inn & Suites Yakima	Yakima, WA	98901	Dec 2003	Dec 2003	83		• •	• •	• •	•	• •	• •	• •	•	• •	• •	•	• •	•	• •	•	• •	• •	•	• •	•	• •
	Hilton Garden Inn Yakima	Yakima, WA	98901	May 2020	May 2006	111	Υ	• •	•	0	•	• •	• •	• •	•	• •	• •	•	• •	•	• •	•	• •	• •	•	• •	•	• •
	Holiday Inn Yakima	Yakima, WA	98901	Dec 2009	Dec 2009	114		• •	• •	• •	•	• •	• •	• •	•	• •	• •	•	• •	•	• •	•	• •	• •	•	• •	•	• •
	Holiday Lodge	Yakima, WA	98901	Jun 2020	Jun 1963	38		• •	• •	• 0																		
64698	Hotel Maison Yakima, Tapestry Collection by Hilton	Yakima, WA	98901	Sep 2022	Jan 2016	36	Υ	0 0			0	0 0	0 0	0 0	0	0 0	0 0	0	0 0	0	0 0	0	0 0	0 C	0	0 0	•	•
57885	Ledgestone Hotel	Yakima, WA	98901	Jun 2008	Jun 2008	110																						
43806	Motel 6 Yakima - Downtown	Yakima, WA	98901	Apr 2018	Jun 1998	49		• •	• •	• •	•	• •	• •	•	•	• •	• •	•	• •	•	• •	•	• •	• •	•	• •	•	•
67795	My Place Yakima	Yakima, WA	98901	Nov 2018	Nov 2018	64		• •	• •	• •	•	• •	• •	• •	•	• •	• •	•	• •	•	• •	•	• •	• •	•	• •	•	• •
31474	Oxford Suites Yakima	Yakima, WA	98901	Oct 1997	May 1995	107		• •	• •	• •	•	• •	• •	• •	•	• •	• •	•	• •	•	• •	•	• •	• •	•	• •	•	•
36619	Ramada Yakima	Yakima, WA	98901	Mar 2021	Jun 1998	87		• •	• •	• •	•	• •	•	•	•	• •	•	•	• •	•	•	•	• •	• •	•	• •	•	• •
25207	Red Apple Inn	Yakima, WA	98901	Jun 1960	Jun 1960	58																						
17972	Red Lion Hotel Yakima Center	Yakima, WA	98901	Feb 2003	Jun 1964	156		• •	• •	• •	•	• •	• •	• •	•	• •	• •	•	• •	•	•	•	• •	• •	•	• •	•	• •
6620	Red Lion Inn & Suites Yakima	Yakima, WA	98901	Jul 2022		95													0	•	• •	•	• •	• •	•	0	\Box	
17968	Red Lion Inn & Suites Yakima	Yakima, WA	98901	Apr 2022	Jun 1972	53																				• •	•	• •
48206	Rodeway Inn Yakima	Yakima, WA	98901	Oct 2020	Jun 1980	49	Υ					0 0	0		•	• •	• •	•	• •	•	• •	•	• •	• •	• 0	• •	•	• •
17971	The Y Hotel	Yakima, WA	98901	Feb 1994	Jun 1976	71																						
9672	Yakima Hotel	Yakima, WA	98901	May 2014	Apr 1968	58																					\Box	
12527	Yakima Inn	Yakima, WA	98901	Jan 2000	Jun 1954	40																						
36971	Comfort Suites Yakima	Yakima, WA	98902	Jul 1998	Jul 1998	60		• •			•	• •			•		• •	•		•	• •	•		• •		• •		• •
	Home2 Suites by Hilton Yakima Airport	Yakima, WA	98902		May 2019	107					•				•		• •	•		•		•		• •				
	Red Carpet Motor Inn	Yakima, WA	98902	Nov 1994	Jun 1955	31																					\top	
	Silver Eagle Motel	Yakima, WA	98902	Jan 1955	Jan 1955	13																						
	Western Motel	Yakima, WA	98902			14																					\top	
	Best Western Plus Ahtanum Inn	Yakima, WA	98903	Jul 2011	Jan 1982	117																						
	Closed - La Casa Motel	Yakima, WA	98903	Dec 2002		0																						
	Quality Inn Yakima Near State Fair Park	Yakima, WA	98903	May 1995	Jun 1972	85																						
	SpringHill Suites Yakima	Yakima, WA	98903	Widy 1990	U/C	120						•																
	Sunset Motel	Yakima, WA	98903	Jan 1965	Jan 1965	11																						

A blank row indicates insufficient data.

2023 © CoStar Group. This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2023 STR, LLC / STR Global, Ltd. trading as "STR".

 ⁻ Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report



How can we assist you?

Glossary:

For all STR definitions, please visit www.str.com/data-insights/resources/glossary

Frequently Asked Questions (FAQ):

For all STR FAQs, please click here or visit http://www.str.com/data-insights/resources/FAQ

For additional support, please contact your regional office.

For the latest in industry news, visit HotelNewsNow.com.

To learn more about the Hotel Data Conference, visit HotelDataConference.com.