City of Wenatchee Lodging Tax Advisory Committee/Tourism Promotion Area Board Joint Meeting

AGENDA

Wenatchee Valley Chamber of Commerce 137 North Wenatchee Avenue Wenatchee, WA 98801

Wednesday, October 26, 2022 Noon

"We are here to guide the promotion, marketing and development of this unique community as a destination by distributing resources in a sustainable manner."

- 1. Introductions Joint Meeting Opening
- 2. Joint Agenda:
 - a. Approval of Joint Meeting Minutes
 - b. Review of Draft Tourism Funding Application Laura Gloria
 - c. North Central Washington Tourism Workspace Laura Gloria
 - d. Visit Wenatchee Update
 - i. KW Media 2021 Advertising Efforts Report
 - ii. Datafy Update Ashley Sinner
- 3. LTAC:
 - a. Review of LTAC Financials
 - b. LTAC Debt/Capital Budget Update- Brad Posenjak
 - c. Rails & Ales \$18k Request Laura Gloria
- 4. TPA:
 - a. Review of TPA Financials
- 5. Discussion
- 6. Adjourn



City of Wenatchee Lodging Tax Advisory Committee/Tourism Promotion Area Board Joint Meeting

MINUTES

Wenatchee City Hall 301 Yakima Street Wenatchee, WA 98801

Wednesday, September 21, 2022 Noon

"We are here to guide the promotion, marketing and development of this unique community as a destination by distributing resources in a sustainable manner."

LTAC Present: Mark Kulaas (Chair), Darci Christoferson, Kristin Lodge, Linda Haglund, Kyle McCubbin, Cody Beeson, Mark Miller, and Miguel Cuevas

TPA Present: Freyda Stephens (Chair), Mike Poirier, Charlotte Mayo, Linda Haglund, Cody Beeson

Staff: Laura Gloria, Brad Posenjak, Tammy Stanger, Steve Wilkinson, Niki Fascholtz, Ashley Sinner

Guests: Mayor Frank Kuntz, Linda Herald

- 1. Introductions Joint Meeting Opening. The meeting was called to order shortly after noon and everyone introduced themselves.
- 2. Wenatchee Convention Center Report Linda Herald, General Manager of the Wenatchee Convention Center, presented the annual executive summary showing that the Convention Center has emerged from the pandemic stronger than ever with 2022 having an excellent recovery from the pandemic, with numbers exceeding 2019 by \$44,815. They are expecting 2023 to be another excellent year with a high demand for meeting space.
- Confirm 2023 Schedule (every other month). The committee discussed the need for monthly joint meetings for at least six months during this transitory time period with the new Chamber contract, and then they will reassess.
- 4. Consideration of 2023 Budget. Laura Gloria and Brad Posenjak led the budget discussion. \$100,000 was added for events, and the Sports Tourism subcommittee recommended \$70,000 be added for a sports person (in the future a specific allocation for funds used to promote and support sporting events may be needed). A discussion was also held regarding the Rails and Ales increased event costs. The Mayor and staff have a meeting scheduled for Friday with the Rails and Ales event organizers to discuss.

Motion by Linda Haglund to approve the 2023 budget as proposed. Miguel Cuevas seconded the motion. Motion carried.

- 5. Discuss Applications for Funding. Laura Gloria presented a power point presentation showing regional LTAC funding processes compared to the city's process. The committees would like the process of receiving applications from non-profits only, with applications and a presentation of their request at least 60 days prior to the event, with a written report after the event to include Datafy metrics, and a summary of the event impact to the community (include a template for reporting purposes). Events should be open to the public and of general community interest or value. Capital expense requests will not be accepted at this time, although the committee would like to build towards that in the future; however, the current capital priority is the Convention Center. Staff will draft an application for committee review and will advertise for 2023 (hopefully by November 1).
- 6. Chamber 2023-2025 Contract. Chamber Executive Director Steve Wilkinson thanked the city for being forthright with the Chamber about the new contract and the guidance and advice they have received from others. The Chamber is 100% in support of the contract. He suggests that section P "Funding" include for clarification the entire amounts included the budget from TPA and LTAC, including the base fee. Staff will make that suggested change and the contract will be presented to the Wenatchee City Council on October 13, 2022.

Motion by Kristin Lodge to recommend approval of the Chamber 2023-2025 Contract, with the changes to clarify Subsection P as requested, to the Wenatchee City Council. Linda Haglund seconded the motion. Motion carried.

7. LTAC Re-Appointments (Lodge, Miller, Cuevas, Beeson)

Motion by Linda Haglund to approve the LTAC reappointments of Kristin Lodge, Mark Miller, Miguel Cuevas, and Cody Beeson. Kyle McCubbin seconded the motion. Motion carried.

- 8. Discussion None.
- 9. Adjourn. With no further business the meeting adjourned at 1:35 p.m.



Tourism Grant Application for Funding

The City of Wenatchee is pleased to offer grant funding to support tourism efforts. Each year, the City budgets money for grants to help fund tourism activities which are evaluated by the Lodging Tax Advisory and Tourism Promotion Area Advisory Committees. The intent of the grant is to support the marketing or operations of special events and festival designed to attract tourism to Wenatchee. If the Committees approve a grant application, the funds are distributed to the applicant on a reimbursement basis.

The general guidelines are:

- An activity must meet the definition for tourism promotion and occur within the boundaries
 of Wenatchee or exclusively promote Wenatchee activities or organizations and must comply
 with the requirements of RCW 67.28.1816 and RCW 35.101.010, attached at the end of the
 application.
- 2. The activity must promote a positive image for the City and attract visitors, build new audiences and encourage tourist expansion as a destination place while benefiting the citizens of Wenatchee.
- 3. The activity should have a broad-based community appeal or support and benefit the overall community rather than specific segment or interest.
- 4. A need for this activity in the City should be exhibited along with increasing awareness of the amenities, history, facilities and natural environment.
- 5. Evidence of partnerships should be shown along with volunteer involvement thru interjurisdictional, corporate, business and/or civic organizational support.
- 6. Applications are due 60 days before the event to allow the LTAC/TPA committee to review at their monthly meeting.
- 7. Unless approved by the City, admission to or participation in an activity must be free of charge.
- 8. Applicant is required to present their proposal to the Committees when requesting funding.
- 9. A grant recipient must provide full financial statements for the organization; and budget and actual financial statements for the activity submitted for funding.

LTAC/TPA Joint Meeting 10/26/2022 Page 5 of 34

- 10. A funded activity must obtain all legally required permits, licenses, insurance and approvals before City funds will be released.
- 11. A grant recipient must submit a written report of the results of the activity within 60 days of its completion.
- 12. The City may amend or waive any eligibility or evaluation criteria or irregularity to award grants.

Grant recipients must agree to:

- 1) Include the following information on print projects:
 - a. VisitWenatchee.org tourism web site.
 - b. Acknowledgement of use of City of Wenatchee tourism funds to support the event.

Process:

- 1) Complete and submit the tourism application that follows.
- Tourism applications are considered on a monthly basis at the joint meeting of the Committees. If a project is selected, a letter of agreement will be executed between the City of Wenatchee and the successful applicant.
- 3) Grant funds are reimbursed and will be issued after a project is completed, a post-event report is provided to the Committees and an invoice, with supporting documentation of expenditures, is provided to the City for reimbursement.
- 4) Failure to comply with any of the criteria listed here may require full repayment of tourism funds from the grant recipient to the City.

To be considered, an application must be complete and adhere to the specified format. Submit one original, with supporting documents and one electronic version to the City for consideration.

Email or drop off the application and supporting documents to:

Wenatchee Tourism Grant Application c/o Wenatchee City Clerk PO Box 519 Wenatchee WA 98807

Email: cityclerk@wenatcheewa.gov



Total project budget: _____

Application for Wenatchee Tourism Grant

Section I -Scope of Work

Provide a business plan for the activity including how the activity will meet the following: 1. Proposed location of activity. 2. Please give a short description of your activity.

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	is this funding request for a new activity or to continue or expand on-going activity?
g.	Is the activity of a scale suitable for this funding program?
0.	is the activity of a scale suitable for this funding program:

9. Please detail the costs you intend to pay out of a City grant in the table below:

Activity/Program Expense	Amount
Total Requested Amount (funding is provided on a reimbursement basis only).	\$
. Please attach a budget to this application.	
Indicate here how your activity meets the below noted RCW Lodg	ing Tax Funding Criteria:

SECTION II – Signature of Applicant

I attest the information in this application is accurate, that I am an agent authorized to represent the Organization and I understand the funds requested, if granted, will go to the Organization. I have contacted the City of Wenatchee and will meet all necessary requirements including, but not limited to, insurance, business licensing, permitting and state reporting requirements. If my activity is funded, I agree to use the approved Wenatchee logo in all promotional material.

I understand the Washington State limitations placed on use of Lodging Tax, and certify that the requested funds will be used only for purposes described in this application or as approved by the City. I understand use of funds is subject to audit by the State of Washington.

I acknowledge that all of the contents of this application are subject to disclosure under the Washington State Public Records Act, RCW 42.56, and that the application will be discussed in meetings of the Lodging Tax Advisory Committee that are open to the public under RCW 42.30.

I understand:

- I am proposing a tourism-related service. If awarded, my organization will enter into a Municipal Services Contract with the City and will provide liability insurance for the duration of the Contract. The insurance will name the City as an additional insured and in the policy will be in an amount to be determined by the City.
- The City will only reimburse those costs actually incurred by my organization/agency.
 Reimbursement only occurs after the service is rendered and after I submit a signed Request for Reimbursement form to the City. I will include copies of invoices and payment documentation with the Request.
- My organization/agency will submit a report documenting the economic impact results in a format determined by the City.

Signature:	Date:
Print Name:	

RCW 67.28.1816

Lodging tax — Tourism promotion.

- (1) Lodging tax revenues under this chapter may be used, directly by any municipality or indirectly through a convention and visitors bureau or destination marketing organization for:
- (a) Tourism marketing;
- (b) The marketing and operations of special events and festivals designed to attract tourists;
- (c) Supporting the operations and capital expenditures of tourism-related facilities owned or operated by a municipality or a public facilities district created under chapters **35.57** and **36.100** RCW; or
- (d) Supporting the operations of tourism-related facilities owned or operated by nonprofit organizations described under 26 U.S.C. Sec. 501(c)(3) and 26 U.S.C. Sec. 501(c)(6) of the internal revenue code of 1986, as amended.
- (2)(a) Except as provided in (b) of this subsection, applicants applying for use of revenues in this chapter must provide the municipality to which they are applying estimates of how any moneys received will result in increases in the number of people traveling for business or pleasure on a trip:
- (i) Away from their place of residence or business and staying overnight in paid accommodations;
- (ii) To a place fifty miles or more one way from their place of residence or business for the day or staying overnight; or
- (iii) From another country or state outside of their place of residence or their business.
- (b)(i) In a municipality with a population of five thousand or more, applicants applying for use of revenues in this chapter must submit their applications and estimates described under (a) of this subsection to the local lodging tax advisory committee.
- (ii) The local lodging tax advisory committee must select the candidates from amongst the applicants applying for use of revenues in this chapter and provide a list of such candidates and recommended amounts of funding to the municipality for final determination. The municipality may choose only recipients from the list of candidates and recommended amounts provided by the local lodging tax advisory committee.
- (c)(i) All recipients must submit a report to the municipality describing the actual number of people traveling for business or pleasure on a trip:

- (A) Away from their place of residence or business and staying overnight in paid accommodations;
- (B) To a place fifty miles or more one way from their place of residence or business for the day or staying overnight; or
- (C)From another country or state outside of their place of residence or their business. A municipality receiving a report must: Make such report available to the local legislative body and the public; and furnish copies of the report to the joint legislative audit and review committee and members of the local lodging tax advisory committee.
- (ii) The joint legislative audit and review committee must on a biennial basis report to the economic development committees of the legislature on the use of lodging tax revenues by municipalities. Reporting under this subsection must begin in calendar year 2015.
- (d) This section does not apply to the revenues of any lodging tax authorized under this chapter imposed by a county with a population of one million five hundred thousand or more.

RCW 35.101.010

Definitions.

Unless the context clearly requires otherwise, the definitions in this section apply throughout this chapter.

- (1) "Area" means a tourism promotion area.
- (2)(a) Except as otherwise provided in this subsection, "legislative authority" means the legislative authority of any county, or of any city or town within such a county, including unclassified cities or towns operating under special charters.
- (b) Except as provided in (c) of this subsection, in any county with a population of one million or more, "legislative authority" means two or more jurisdictions acting jointly as the legislative authority under an interlocal agreement created under chapter 39.34 RCW for the joint establishment and operation of a tourism promotion area.
- (c) For a city incorporated after January 1990, with a population greater than eighty-nine thousand, and located in a county described in (b) of this subsection, "legislative authority" means the city's legislative authority.
- (3) "Lodging business" means a person that furnishes lodging taxable by the state under chapter 82.08 RCW that has forty or more lodging units.
- (4) "Tourism promotion" means activities and expenditures designed to increase tourism and convention business, including but not limited to advertising, publicizing, or otherwise distributing information for the purpose of attracting and welcoming tourists, and operating tourism destination marketing organizations.
- (5) "Tourist" means a person who travels for business or pleasure on a trip:
- (a) Away from the person's place of residence or business and stays overnight in paid accommodations;
- (b) To a place at least fifty miles away one way by driving distance from the person's place of residence or business for the day or stays overnight. However, island communities without land access are exempt from the mileage requirement under this subsection (5)(b); or
- (c) To another country or state outside of the person's place of residence or business.



CREATING A VISION FOR COMMUNITY TOURISM NORTH CENTRAL WASHINGTON TOURISM WORKSPACE

NORTH CENTRAL WASHINGTON is a region comprised of Chelan, Douglas and Okanogan counties, and the Colville Confederated Tribes. This rural tourism support program focuses on pulling together stakeholders from across the region.

State of Washington Tourism, in partnership with a comprehensive local steering committee, is offering a series of workshops in North Central Washington as part of a program aimed at creating a thriving and sustainable regional tourism and outdoor recreation economy.

This program offers a unique opportunity for local leaders and people working in the tourism and outdoor recreation sectors to collaborate and align their efforts. The goals include creating a vision of success, learning about global and international trends, and working together to identify strategies to improve the visitor experience and enrich the local and regional economies.

The overall program will begin with a high-level conversation about the region's future. Then the individual workshops will target improving the outdoor recreation experience, identifying new ways to experience local foods, and determining our powerful story through artisans, makers and our local culture.

Community tourism strategies can stimulate the local economy, protect and enhance local resources, and foster community pride. The workshops are intended for community members, public officials, tourism business owners and entrepreneurs, tour operators, lodging property owners, restaurateurs, outdoor recreation groups, conservation groups and anyone with an interest in strengthening the local economy through tourism and outdoor recreation.

COMMUNITY WORKSHOPS

NOV. 1	Kickom Networking Event
Nov. 2	Tourism Summit: Visioning + Scenario Planning Full-day workshop

Dec. 6	Outdoor Recreation + Destination Management
	Full-day workshop

Dec. 7	Experience Local Food + Farms
	Full-day workshop

Jan. 18	The Power of Arts + Culture
	Full-day workshop

Each monthly segment will take place in a different county. Those who attend three of the four full-day workshops will earn a certificate of completion from State of Washington Tourism.

REGISTRATION REQUIRED!

VISIT:

CrosscurrentCollective.com/NCentralWA

FOR QUESTIONS, CONTACT:

Alyce Brown, Executive Director North Central Washington Economic Dev. Dist. 509-899-9321

director@ncwedd.com

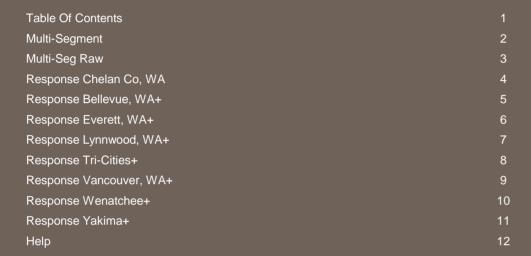
This program is provided by State of Washington Tourism and produced by Crosscurrent Collective in partnership with a local steering committee, including representatives from North Central Washington Economic Development District, Cascade Loop, Chelan Now, Colville Confederated Tribes, Discover Entiat, Economic Alliance (Okanogan County), Entiat Valley Chamber of Commerce, Gamble Sands, Grand Coulee Dam Area Chamber of Commerce, Mountain View Homestead Flower and Herb Farm Leavenworth, Okanogan County Lodging Tax Advisory Committee, Okanogan County Tourism, Rocky Pond Winery/ Rocky Reach AVA, Town of Waterville, TREAD, Twisp Chamber, TwispWorks, U.S. Fish and Wildlife Service, Visit Chelan County and Winthrop Marketing.



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Wenatchee Valley Chamber of Commerce

For the Month of September 2022





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Tab 2 - Multi-Segment

Wenatchee Valley Chamber of Commerce

For the month of: September 2022

		Current Month - September 2022 vs September 2021													Year to Date - September 2022 vs September 2021									Participation				
	Occ %		ADR		RevPAR		Percent Change from September 2021				21	Осс	Occ % ADR			RevP	AR	Percent Change from YTD 2021					Properties		Rooms			
										Room	Room	Room										Room Room Room						
	2022	2021	2022	2021	2022	2021	Осс	ADR	RevPAR	Rev	Avail	Sold	2022	2021	2022	2021	2022	2021	Осс	ADR	RevPAR	Rev	Avail	Sold	Census	Sample	Census	Sample
Wenatchee+	69.4	60.1	119.51	113.68	82.99	68.32	15.6	5.1	21.5	25.7	3.5	19.6	62.5	60.2	110.94	100.60	69.33	60.61	3.7	10.3	14.4	25.6	9.8	13.9	23	17	1868	1617
Chelan County, WA	71.1	63.0	142.06	133.60	101.03	84.11	13.0	6.3	20.1	22.5	2.0	15.2	62.2	59.4	134.80	126.08	83.89	74.86	4.8	6.9	12.1	19.2	6.4	11.5	61	19	3270	1804
Bellevue, WA+	70.7	51.4	209.49	138.58	148.19	71.25	37.6	51.2	108.0	108.0	0.0	37.6	61.9	43.4	189.54	117.46	117.39	50.97	42.7	61.4	130.3	130.0	-0.1	42.5	26	25	5240	5216
Everett, WA+	70.8	64.4	117.06	98.79	82.93	63.62	10.0	18.5	30.4	30.7	0.2	10.3	68.8	61.1	109.70	87.14	75.44	53.28	12.5	25.9	41.6	41.7	0.1	12.6	24	19	2205	1982
Lynnwood, WA+	71.1	61.1	141.29	115.43	100.40	70.54	16.3	22.4	42.3	42.3	0.0	16.3	68.0	58.9	134.22	100.66	91.26	59.28	15.5	33.3	54.0	54.0	0.0	15.5	14	12	1610	1520
Tri-Cities+	70.4	70.0	118.47	100.42	83.43	70.33	0.6	18.0	18.6	6.9	-9.9	-9.4	67.3	58.3	113.47	92.77	76.36	54.12	15.3	22.3	41.1	22.6	-13.1	0.2	40	33	3656	3380
Vancouver, WA+	71.7	71.0	135.00	124.00	96.80	88.07	1.0	8.9	9.9	21.0	10.1	11.1	68.7	68.9	129.21	108.15	88.75	74.48	-0.3	19.5	19.1	26.9	6.5	6.2	31	29	3016	2879
Yakima+	68.0	67.1	113.82	100.47	77.38	67.38	1.4	13.3	14.9	6.8	-7.0	-5.7	58.1	55.8	107.28	91.05	62.32	50.76	4.2	17.8	22.8	14.2	-7.0	-3.0	30	18	2307	1510

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Tab 3 - Multi-Seg Raw

Wenatchee Valley Chamber of Commerce

For the Month of September 2022

			Curre	ent Month - Sept	ember 2022 vs	September	2021		Year to Date - September 2022 vs September 2021										
		Supply		Demand			Revenue			Supply			D	Demand		Revenue			
	2022	2021	% Chg	2022	2021	% Chg	2022	2021	% Chg	2022	2021	% Chg	2022	2021	% Chg	2022	2021	% Chg	
Wenatchee+	56,040	54,150	3.5	38,917	32,542	19.6	4,650,884	3,699,346	25.7	504,294	459,238	9.8	315,165	276,668	13.9	34,963,209	27,833,740	25.6	
Chelan County, WA	98,100	96,210	2.0	69,769	60,567	15.2	9,911,523	8,092,020	22.5	875,370	822,971	6.4	544,765	488,615	11.5	73,434,348	61,604,004	19.2	
Bellevue, WA+	157,200	157,200	0.0	111,201	80,825	37.6	23,295,108	11,201,093	108.0	1,430,520	1,432,305	-0.1	885,924	621,494	42.5	167,922,196	73,000,609	130.0	
Everett, WA+	66,150	66,000	0.2	46,863	42,502	10.3	5,485,675	4,198,630	30.7	601,060	600,600	0.1	413,318	367,214	12.6	45,341,123	31,999,608	41.7	
Lynnwood, WA+	48,300	48,300	0.0	34,323	29,515	16.3	4,849,443	3,407,030	42.3	439,530	439,530	0.0	298,837	258,825	15.5	40,110,469	26,053,741	54.0	
Tri-Cities+	109,680	121,710	-9.9	77,234	85,234	-9.4	9,150,118	8,559,279	6.9	1,032,360	1,188,480	-13.1	694,695	693,365	0.2	78,829,714	64,322,944	22.6	
Vancouver, WA+	90,480	82,200	10.1	64,881	58,383	11.1	8,758,701	7,239,746	21.0	800,358	751,737	6.5	549,707	517,698	6.2	71,027,900	55,990,972	26.9	
Yakima+	69,210	74,400	-7.0	47,054	49,894	-5.7	5,355,749	5,012,817	6.8	629,962	677,040	-7.0	365,975	377,481	-3.0	39,261,773	34,369,882	14.2	

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Tab 4 - Response Chelan Co, WA

Wenatchee Valley Chamber of Commerce

For the Month of September 2022

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TR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Chg in Rms		F M	A	мЈ	J	$ _{\mathbf{A}} $	s	o N	ı D	J	F	иА	М	J	J	A s	0	$ _{N} $	D	J F	- _N	1 A	М	_ر	J	\mathbf{A}	s	o N
17959 A	venue Motel	Wenatchee, WA	98801	Jun 1962	Jun 1962	38																													
	wid Wentachee	Wenatchee, WA	98801		U/C	95 77																												_	
	Best Western Chieftain Inn	Wenatchee, WA	98801	Mar 2002	May 1999			•	•	• (• •	•	•	• •	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	4
	Sest Western Plus Wenatchee Downtown Hotel Closed - Chieftain Motel	Wenatchee, WA Wenatchee, WA	98801 98801	Sep 2018 May 1999	Jun 1997	81		•	•	• (• •	•	•	• •		•	•	• •	•	•	•	• •	•	•	•	•	•	•	•	•	•	• (•	_	
	Closed - Uptowner	Wenatchee, WA	98801	Jan 2003		0																													
	Closed - Optowner	Wenatchee, WA	98801	Jan 2003	Jun 1965	0	V																												
	Coast Wenatchee Center Hotel	Wenatchee, WA	98801	Mar 2003	Jun 1977	147	ı																												
	Comfort Suites Wenatchee Gateway	Wenatchee, WA	98801	Sep 2009	Sep 2009	84						•	•			•	•		•	•	•	•		•		•		•	•	•	•	•			
	Oowntown Inn Wenatchee	Wenatchee, WA	98801	Jul 2021	Jun 1961	37			•	•	•	•	•		•	•	•	•	•	•	•														
	conomy Inn	Wenatchee, WA	98801	Jun 1998	Jun 1958	42																													
	lilton Garden Inn Wenatchee	Wenatchee, WA	98801	Jul 2020	Apr 2019	176	Υ		•			•	•	• •	•	•	•	• •	•	•	•	• •	•	•	•	•	•	•	•	•	•	•		•	Т
33441 F	loliday Inn Express Wenatchee	Wenatchee, WA	98801	Sep 1996	Sep 1996	92		•	•	•	• •	•	•	• •	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	
	a Quinta Inns & Suites Wenatchee	Wenatchee, WA	98801	Jan 2002	Jul 1993	65		•	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	• •	•	•	•	•	•	•	•	•	•	•	•	•	
	yles Motel	Wenatchee, WA	98801	Jun 1958	Jun 1958	22																												47	
	Moonlight Motor Lodge and RV Park	Wenatchee, WA	98801	Jan 1954	Jan 1954	18																												_	
	Motel 6 Wenatchee	Wenatchee, WA	98801	Jul 2010	Jun 1970	58		•	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	• •	•	•	•	•	•	•	•	•	•	•	•	•	
	My Place Wenatchee	Wenatchee, WA	98801	Apr 2022	Apr 2022	63																							•	•	•	• (•	•	
	Quality Inn Wenatchee	Wenatchee, WA	98801	Jul 2022	Jun 1984	102		•	•	•	• •	•	•	• •	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•		,	
	Red Lion Hotel Wenatchee	Wenatchee, WA	98801	Oct 1999	Jun 1974	149 127		•	•	• (• •	•	• •	• •		•	•	• •	•	•	•	• •	•	•	•		•	•	•	•	•	• (
	Residence Inn By Marriott Wenatchee Sleep Inn & Suites Wenatchee	Wenatchee, WA Wenatchee, WA	98801 98801	Sep 2021 Feb 2021	Sep 2021 Feb 2021	86																	0	•				•	•	•	•	•			
	SpringHill Suites Wenatchee	Wenatchee, WA	98801	Mar 2010	Mar 2010	109																													
	ravelodge Wenatchee	Wenatchee, WA	98801	Sep 1994	Jun 1980	48																													
	/illage Inn Motel	Cashmere, WA	98815	Jun 1976	Jun 1976	21																													
	Vedge Mountain Inn	Cashmere, WA	98815	0411 1370	0411 1370	28																													
	Apple Inn Motel	Chelan, WA	98816	Jun 1975	Jun 1975	41																													
	Campbell's Resort	Chelan, WA	98816	Jun 1901	Jun 1901	173	Υ	00	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0	0	0	0	0	0	0	0	0	0		5	Т
	Chelan Rentals	Chelan, WA	98816	Jan 2002	Jan 2002	17																													
	Parnell's Lake Resort	Chelan, WA	98816	Jun 1973	Jun 1973	38																												\top	Т
17862	Grandview On The Lake	Chelan, WA	98816	Jun 1935	Jun 1935	92																													
30820 L	akeside Lodge & Suites	Chelan, WA	98816	Dec 2012	Jul 1991	93																													
73374 L	akview Hotel	Chelan, WA	98816	Jan 1926	Jan 1926	12																													
	Midtowner Motel	Chelan, WA	98816	Jun 1985	Jun 1985	45																												\perp	
	Riverwalk Inn & Cafe	Chelan, WA	98816	Jan 1918	Jan 1918	13																												47	4
	Ipen Rose Inn	Leavenworth, WA	98826	May 1994	May 1994	16																												_	
	Ipine Rivers Inn	Leavenworth, WA	98826	Jun 1986	Jun 1986	27																												47	
	spen Suites @ Icicle Village	Leavenworth, WA	98826	Aug 2005	Aug 2005	30																												_	_
	Bavarian Lodge	Leavenworth, WA	98826	Jul 2005	Jul 2005	54																												4	
	Bavarian Ritz Hotel	Leavenworth, WA	98826	Jun 1981	Jun 1981	16 14																												4	
	Beaver Valley Lodge & Self Storage Closed - Blackbird Lodge	Leavenworth, WA Leavenworth, WA	98826 98826	Jan 1996 Jun 2006	Jan 1996	14																												4	
	Der Ritterhof Inn	Leavenworth, WA	98826	Jun 1990	Jun 1990	51		0 0					0																					4	
	inzian Inn	Leavenworth, WA	98826	Jan 1984	Jan 1984	104																													
	airBridge Inn & Suites Leavenworth	Leavenworth, WA	98826	Jul 2010	Jun 1983	78																													
	lampton Inn & Suites Leavenworth	Leavenworth, WA	98826		Nov 2017	100						•																				•			
	lans & Franz Lodges	Leavenworth, WA	98826	1101 2011	1101 2011	2		0 0	0		0 0	0	0 0	0 0	•	•	•	•	•	•	•	•													
	lotel Pension Anna	Leavenworth, WA	98826	Jun 1989	Jun 1989	16									Т								Т					Т							Т
	loward Johnson Express Inn Leavenworth	Leavenworth, WA	98826	Jan 2002	Jan 1988	41			•	0	•	•	•	• •	•	•	•	• •	•	•	•	• •	•	•	•	•	•	•	•	•	•	•			
	cicle Village Resort	Leavenworth, WA	98826		Aug 1992	121																												Т	Т
	eavenworth Village Inn	Leavenworth, WA	98826	Jun 1992	Jun 1992	19	Υ																												
31902 L	inderhof Inn	Leavenworth, WA	98826	Jun 1990	Jun 1990	33																													
76945 L	OGE Leavenworth Downtown	Leavenworth, WA	98826	Aug 2020	Aug 2020	26																					•	•	•	•	•	•	• •	•	
	OGE Leavenworth Riverside	Leavenworth, WA	98826	Jul 2020		9	Υ	•	•			•	•	• •	•	•	•	• •	•	•	•	• •	•	•	•	•	•	•	•						
	Mountain Springs Lodge	Leavenworth, WA	98826	Jun 1990	Jun 1990	18																												47	4
	la-Mu Lodge	Leavenworth, WA	98826			1		0 0	0	0	0	0	0 0	0	•	•	•	• •	•	•	•	•												\perp	\perp
	Obertal Motor Inn	Leavenworth, WA	98826	Jun 1989	Jun 1989	27																												47	4
	Posthotel & Spa	Leavenworth, WA	98826	Jan 2018	Jan 2018	55																													
	River Roade Venue & Lodging	Leavenworth, WA	98826			10																													
	River's Edge Lodge	Leavenworth, WA	98826	lum 0000	Apr 4005	23	V																												
	Sleeping Lady Mountain Resort	Leavenworth, WA	98826		Apr 1995	58	Y	0 0	0		0		0 0																						
	he Evergreen Inn	Leavenworth, WA	98826	Jan 1942	Jan 1942	12	Y						0 0		-	-	-		-	-	-	-													
	he Wanderlust	Leavenworth, WA	98826	Jun 2021	Jun 2021	16 40						0	0 0	0			•	• •	•	•	•	•													
/ 55U4 N	Manson Bay Suites Mountain View Lodge	Manson, WA Manson, WA	98831 98831	Jun 2021 Jan 1984	Jun 2021 Jan 1984	31																													
30040	nountain view Loude	IVIANSUN, VVA		Jan 1964	Jan 1904																														
	lorth Cascades Lodge At Stehekin	Stehekin, WA	98852		'	28																													

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Tab 4 - Response Chelan Co, WA

Wenatchee Valley Chamber of Commerce For the Month of September 2022

					20	020	2	2021		2022	
STR Code	Name of Establishment	City & State Zip	Code Aff Date	Open Date Rooms	Chg in Rms J	J F M A N	M J J A S O N D	J F M A	M J J A S O N	D J F M A M .	J J A S O N D
•					Υ	- (Chg in Rr	ms) Property has experienc	ed a room a	addition or drop during the	e time period of the re	port

A blank row indicates insufficient data.

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Tab 5 - Response Bellevue, WA+

Wenatchee Valley Chamber of Commerce

For the Month of September 2022

								202	0							2021								20	22							
ΓR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Chg in Rms	J	F M	A	M J	J	A S	0 1	1 D	J F	M	A	/I J	J	A S	0	N C	J	F	M	A M	1 J	J	A S	so	,
65844	AC Hotel Seattle Bellevue Downtown	Bellevue, WA	98004	Jul 2020	Aug 2017	234	Υ	•	• •			• •	•	• •	•	• •	•	• •	•	•	•	•	• •	•	•	• •	•	•	• (,	T
31600	Bellevue Club Hotel	Bellevue, WA	98004	Sep 2021	Jun 1994	66	Υ	•	• •	0												•	• •	•	•	• •		•	• 6		,	
7512	Closed - Bellevue Lodge	Bellevue, WA	98004	Dec 2006	Jun 1963	0																										47
21076	Closed - Chelsea Green	Bellevue, WA	98004	Aug 1991		0																										
23669	Closed - Holiday Court Apartment Hotel	Bellevue, WA	98004	Sep 1998		0																										
9663	Closed - Paragon Hotel	Bellevue, WA	98004	May 2007	Jun 1969	0																										
9938	Closed - Sheraton Hotel	Bellevue, WA	98004	Apr 2020	Apr 1980	0	Υ	•	• 0																							4
23667	Closed - Silver Cloud Inn Bellevue Downtown	Bellevue, WA	98004	Aug 2021	Jun 1989	0	Υ	•	• •	• •	•	• •	•	• •	•	• •	•	• •	•	•												Τ
53135	Courtyard Seattle Bellevue Downtown	Bellevue, WA	98004	Sep 2020	Dec 2005	253	Υ	•	• •				•	• •	•	• •	•	• •	•	•	•	•	• •	•	•	• •		•	• 1		,	
36042	Extended Stay America Premier Suites Seattle - Bellevue -	Bellevue, WA	98004	Jan 1998	Jan 1998	148		•	• •	• •	•	• •	•	• •	•	• •	•	• •	•	•	•	•	• •	•	•	• •	•	•	• 6		,	Τ
63161	Hampton by Hilton Inn & Suites Bellevue Downtown-Seattl	eBellevue, WA	98004	Dec 2014	Dec 2014	128		•	• •	• •	•	• •	•	• •	•	• •	•	• •	•	•	•	•	• •	•	•	• •		•	• 1		,	ı
9662	Hilton Bellevue	Bellevue, WA	98004	Jun 2006	Jun 1981	338	Υ	•	• •		•	• •	•	• •	•	• •	•	• •	•	•	•	•	• •	•	•	• •		•	• 6		,	Т
65980	Hilton Garden Inn Seattle Bellevue Downtown	Bellevue, WA	98004	May 2018	May 2018	254		•	• •	• •	•	• •	•	• •	•	• •	•	• •	•	•	•	•	• •	•	•			•	• 1		,	4
3748	Hotel 116 a Coast Hotel Bellevue	Bellevue, WA	98004	Jan 2003	Jun 1972	176		•	• •	0	•	• •	•	• •	•	• •	•	• •	•	•	•	•	• •	•	•	• •		•	• 1		,	Τ
22586	Hyatt Regency Bellevue on Seattle's East Side	Bellevue, WA	98004	Jan 1989	Jan 1989	731	Υ	•	• •		•		•	• •	•	• •	•	• •	•	•	•	•	• •	•	•			•	• 1		,	4
	Kasa Seattle Bellevue	Bellevue, WA	98004			5												• •	0	•		•	• •	•	•	• •		•	• 6		,	Τ
23668	La Residence Suite Hotel	Bellevue, WA	98004			24																										ı
63234	Marriott Seattle Bellevue	Bellevue, WA	98004	Aug 2020	Jul 2015	384	Υ	•	• •	0			•	• •	•		•	• •	•	•		•	• •	•	•	• •		•	•		,	Τ
1219	Red Lion Hotel Bellevue	Bellevue, WA	98004	May 2021	Dec 1969	181	Υ	•	• •		•	• •	•	• •	•	• •	•	0	•	•	•	•	•	•	•	• •		•	• 1		,	
56818	Residence Inn Seattle Bellevue Downtown	Bellevue, WA	98004	Oct 2008	Oct 2008	231		•	• •		•		•		•		•	• •	•	•		•	• •	•	•	• •		•	•		,	Т
53990	The Westin Bellevue	Bellevue, WA	98004	Nov 2005	Nov 2005	337		•	• •		•		•		•		•	• •	•	•		•	•	•	•			•	•		,	İ
66434	W Hotel Bellevue	Bellevue, WA	98004	Jun 2017	Jun 2017	245		•	• •		•		•	• •	•	• •	•	• •	•	•		•	• •	•	•	• •		•	•		,	Τ
	Holiday Inn Express Bellevue	Bellevue, WA	98005		U/C	170																										d
	Hyatt House Seattle Bellevue	Bellevue, WA	98005	Jan 2012	Apr 2008	160		•			•		•		•		•		•	•		•		•	•			•	• (,	Т
	Extended Stay America Seattle - Bellevue - Factoria	Bellevue, WA	98006	Jun 2012	Nov 1997	150		•	• •		•		•	• •	•	• •	•	• •	•	•	•	•	• •	•	•			•	• 1		,	ı
	Larkspur Landing Bellevue	Bellevue, WA	98006	Jan 2005	Sep 1998	126		•			•		•		•		•		•	•		•	• •	•	•		, •	•	• (,	Τ
	Closed - Eastgate Motel	Bellevue, WA	98007	Dec 2001		0																										d
	Closed - Kanes Motel	Bellevue, WA	98007	Jun 2004		0																										Т
33611	Fairfield Inn & Suites Seattle Bellevue/Redmond	Bellevue, WA	98007	Jul 1997	Jul 1997	144		•							•		•		•	•		•		•	•			•			,	d
	Quality Inn Bellevue	Bellevue, WA	98007	Sep 2018	Jun 1985	106		•			•		•		•		•	• •	•	•		•		•	•			•	• (,	Т
	Residence Inn Seattle Bellevue	Bellevue, WA	98007	May 1984	May 1984	120		•							•		•		•	•		•		•	•			•			,	
	Silver Cloud Hotel Bellevue	Bellevue, WA	98007	Jan 2004	Jan 2004	145		•			•		•		•	• •	•		•	•		•		•	•			•	•		,	T
	Sonesta Select Seattle Bellevue Redmond	Bellevue, WA	98007	Feb 2021	Sep 1990	152		•	•		•								•	•		•		•	•			•	•		,	
	Embassy Suites by Hilton Seattle Bellevue	Bellevue, WA	98008	Aug 1990	Aug 1990	240		•			•		•				•		•	•		•		•	•			•	•		,	1
	Extended Stay America Seattle - Redmond	Bellevue, WA		Jul 2012	Nov 1997	162		•	•									•	•				•	•		•						
30201	Zitteria da da i i i i i i i i i i i i i i i i	200740, 1771	Total Prope		35	5410			- Mon	thly d	ata re	ceive	ed by	STR			-			-	•											

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

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 ⁻ Monthly and daily data received by STR

Tab 6 - Response Everett, WA+

Wenatchee Valley Chamber of Commerce

For the Month of September 2022

								2020						20:	21						20	22 _					
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Chg in Rms		M	M	JJ	AS	O N	DJ	F M	AM	J	JA	sc	N	DJ	F	ИΑ	MJ	J	A S	0
	Ascend Collection Inn at Port Gardner	Everett, WA			Jun 1997	38	Υ	• •	• •	•	• •	• •	• •	• •	• •	• •	•	•	• •	•	•		•	• •	•	•	
10273	Best Western Cascadia Inn	Everett, WA		Oct 1994	Jun 1984	134		• •		•	• •	• •	• •	• •	• •	• •	•	•	• •	•	•	• •	•	• •	•	•	
51067	Closed - Everett Motel	Everett, WA	98201	Jan 2014	Jun 1940	0																					
19012	Closed - Marina Village Inn	Everett, WA	98201	May 2004	Jan 1986	0																					
5706	Closed - Royal Motor Inn	Everett, WA	98201	Jun 2006		0																					
74549	Closed - Swalwell House	Everett, WA	98201	Feb 2018		0																					
45838	Closed - Topper Motel	Everett, WA	98201	May 2005		0																					
64957	Courtyard Seattle North Everett Downtown	Everett, WA			Oct 2016	156		• •	• •	•	• •	• •	• •	• •	• •	• •	•	•	• •	•	•	• •	•	• •	•	•	
17870	Delta Hotel Downtown Everett	Everett, WA	98201	Jun 2018	Jun 1982	232		• •	• •	•	•	• •	• •	•	• •	• •	•	•	• •	•	•	• •	•	• •	•	•	
63137	Hampton by Hilton Inn Seattle/Everett	Everett, WA	98201	Jul 2014	Jul 2014	122		• •	• •	•	• •	• •	• •	• •	• •	• •	•	•	• •	•	•	• •	•	• •	•	•	
68432	Hotel Indigo Seattle Everett Waterfront	Everett, WA	98201	May 2020	Sep 2019	142	Υ	• •	•	•	•	• •	• •	•	• •	•	•	•	• •	•	•	• •	•	• •	•	•	
51068	Motel Express	Everett, WA	98201	Jan 1947	Jan 1947	32																					
9302	Red Lion Inn & Suites Everett	Everett, WA	98201	Jan 2017	Dec 1992	46		• •	• •	•	•	• •	• •	•	•	•	•	•	• •	•	•	• •	•	• •	•	•	
7515	Travelodge Everett City Center	Everett, WA	98201	Jun 1956	Jun 1956	30		• •	• •	•	• •	• •	• •	• •	• •	• •	•	•	• •	•	•	• •	•	• •	•	•	
45195	Waits Motel	Everett, WA	98201			24																					
31881	Welcome Motor Inn	Everett, WA	98201	Jun 1992	Jun 1992	42																					
31880	Farwest Motel	Everett, WA	98203			20																					
66154	WoodSpring Suites Seattle Everett	Everett, WA	98203	Mar 2017	Mar 2017	122		• •	• •	•	• •	• •	• •	• •	• •	• •	•	•	• •	•	•	• •	•	• •	•	•	
38309	Executive Residency by Best Western Navigator Inn & Suit	Everett, WA	98204	Jun 2022	May 1999	102		• •	• •	•	• •	• •	• •	•	•	•	•	•	• •	•	•	• •	•	• •	•	•	
52822	Holiday Inn Express & Suites Everett	Everett, WA	98204	Aug 2004	Aug 2004	99		• •	• •	•	• •	• •	• •	• •	• •	• •	•	•	• •	•	•	• •	•	• •	•	•	
23584	La Quinta Inns & Suites Everett	Everett, WA	98204	May 2007	Jun 1988	73		• •	• •	•	• •	• •	• •	•	•	• •	•	•	• •	•	•	• •	•	• •	•	•	
6611	Motel 6 Everett - North	Everett, WA		Jun 2020	Jun 1965	117	Υ	• •	•	-	• •	• •	• •	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	
5961	Motel 6 Everett South	Everett, WA	98204	Jun 2020		99	Υ	• •	•		• •	• •	• •	• •	• •	• •	•	•	• •	•	•	• •	•	• •		•	
1220	Closed - Quality Inn Everett	Everett, WA	98208	May 2006	Apr 1969	0																					
12321	Days Inn Everett	Everett, WA		Jul 2002	Jun 1964	76		• •	• •	•	• •	• •	• •	• •	• •	• •	•	•	• •	•	•	• •	•	• •		•	
	Econo Lodge Everett	Everett, WA			May 1981	120		• •	•	•	• •	• •	• •	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	
	Extended Stay America Seattle - Everett - North	Everett, WA		Apr 1997	Apr 1997	104		• •	• •	•	•	• •	• •	•	•	• •	•	•	• •	•	•	•	•	• •	•	•	
	Extended Stay America Seattle - Everett - Silverlake	Everett, WA		Jun 2012	May 1999	88		• •	•	•	•	•	• •	•	•	•	•	•	• •	•	•	•	•	•	•	•	
	Quality Inn & Suites Everett	Everett, WA			Nov 2003	82		• •	• •	•	•	• •	• •	• •	• •	• •	•	•	• •	•	•	•	•	• •	•	•	
23879	Sunrise Motor Inn	Everett, WA	98208	Jun 1988	30	105 2205																					

- Monthly data received by STR
 - Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

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Tab 7 - Response Lynnwood, WA+

Wenatchee Valley Chamber of Commerce

For the Month of September 2022

								2020								2021								202	2						
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Chg in Rms	J F	- M	AN	/ J	JA	A s	0 1	1 D	J F	- M	AN	ЛJ	J	A S	0	N D	J	FN	1 A	м ,	JJ	A	3 0	N
22298 America	s Best Value Inn Lynnwood Seattle	Lynnwood, WA	98036	Nov 2015	Feb 1992	42		0 0	0	0 0	0	0 0	0	0	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •		
23626 Best We	estern Alderwood	Lynnwood, WA	98036	Nov 2002	Jun 1990	137		• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •		
38164 Courtyai	rd Seattle North Lynnwood Everett	Lynnwood, WA	98036	Jun 1999	Jun 1999	164		• •	•	• •	•	•	•	• •	•	•	•	• •	•	•	• •	•	• •	•	• •	•	•	•	• •		
9285 Embass	y Suites by Hilton Seattle North Lynnwood	Lynnwood, WA	98036	Jul 1992	Jul 1992	240		• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •		
36154 Extende	d Stay America Seattle - Lynnwood	Lynnwood, WA	98036	Feb 1998	Feb 1998	109		• •	•	• •	•	•	•	• •	•	•	•	• •	•	•	• •	•	• •	•	• •	•	•	•	• •		
37159 Hampton	n by Hilton Inn Seattle North/Lynnwood	Lynnwood, WA	98036	Oct 1998	Oct 1998	152		• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •		
68060 Hilton G	arden Inn Seattle/Lynnwood	Lynnwood, WA	98036	Jun 2020	Jun 2020	154					0	• •	•	• •	•	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	• •		
59650 Holiday	Inn Express & Suites Seattle North Lynnwood	Lynnwood, WA	98036	Feb 2010	Feb 2010	80		• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •		
3758 Hotel Int	ternational	Lynnwood, WA	98036	Jun 1982	Jun 1982	53																									
3759 La Quint	ta Inns & Suites Lynnwood	Lynnwood, WA	98036	Jan 2004	Jun 1977	101		• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •	0	0	,	•		
34654 Super 8	Lynnwood	lynnwood, WA	98036	Mar 2020	Mar 1997	51	Υ		•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	•	•	• •		
62781 Homewo	ood Suites by Hilton Lynnwood Seattle Everett	Lynnwood, WA	98037	May 2014	May 2014	170		• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •		
46936 Lynnwoo	od Motor Inn	Lynnwood, WA	98037	Mar 1997	Mar 1997	37																									
15138 Residen	ce Inn Seattle North Lynnwood	Lynnwood, WA	98037	May 1987	May 1987	120		• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •		
74376 Closed -	Court Of Monte Cristo	Lynnwood, WA	98087	Jul 2005	Jan 1950	0																									
			Total Prope	erties:	15	1610		0 -	Montl	hly da	ata re	ceive	ed by	STR																	
									Mont	hly a	ah ha	ilv da	ta ro	coivo	d by S	STR															

- Monthly and daily data received by STR

Blank - No data received by STR

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A blank row indicates insufficient data.

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Tab 8 - Response Tri-Cities+

Wenatchee Valley Chamber of Commerce

For the Month of September 2022

								2020	0						2	021							2	022						
							Chg in										Т	П	П	Т	П		Т		П	Т	П	Т		\Box
STR Code	Name of Establishment	City & State	Zip Code		Open Date		Rms	JI	F M	AIN	M J	JA	\ S	O N	D .	J F	M A	M	J	JA	S	N	D,	J F	M	A M	J	JA	S	ON
	est Western Premier Pasco Inn & Suites	Pasco, WA		Feb 2020	Jan 2005	110		•	•	•	•	•	•	• •	•	•	•	•	•	•	•	•	•	•	• •	•	•	•	•	
	osed - Airport Motel	Pasco, WA		Jan 2008	1 4070	0																								\rightarrow
	osed - Loyalty Inn Pasco	Pasco, WA		Sep 2021	Jun 1976	0	Y																							
	osed - Rodeway Inn Pasco	Pasco, WA		Sep 2021	Jun 1980	0	Y	•	•	•	•	•	•	• •	•	•	•	•	•	•										\rightarrow
	osed - Sage N Sun Motel	Pasco, WA		May 2022		0	Y																							
	osed - Thunderbird Motel	Pasco, WA		May 2022	Jun 1980	0	Υ																							
	osed - Travel Inn	Pasco, WA		Jun 2001		0																								
	osed - Trimark Motel	Pasco, WA		Jan 2001		0																								
	ourtyard Pasco Tri-Cities Airport	Pasco, WA		Feb 2020	Feb 2020	99		0	•	• •	•	•	•	• •	•	•	• •	•	•	•	•	•	• •	•	•	•	•	•	•	
	ampton Inn Pasco Tri Cities	Pasco, WA		May 2016		121		• •	•	• •	•	• •	•	• •	• •	•	• •	•	•	•	• •	•	• •	•	• •	•	•	•	•	\perp
	oliday Inn Express & Suites Pasco Tricities	Pasco, WA		Feb 2007	May 2004	85		•	•	•	•	•	•	• •	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	
	nights Inn Pasco	Pasco, WA		Oct 2014	May 1991	37																								
,	/ Place Hotel Pasco	Pasco, WA		Sep 2014	Sep 2014	64		•	•	•	•	•	•	• •	•	•	• •	•	•	•	•	•	• •	•	•	•	•	•	•	
	ed Lion Hotel Pasco	Pasco, WA		Feb 2003	Jun 1969	279		• •	•	• •	•	• •	•	• •	• •	•	• •	•	•	•	• •	•	• •	•	• •	•	•	•	•	
	eep Inn Pasco-Kennewick	Pasco, WA		Oct 1997	Oct 1997	62		• •	•	•	•	• •	•	• •	• •	•	• •	•	•	•	•	•	• •	•	•	•	•	•	•	
	hitian Motor Inn	Pasco, WA	99301	Jan 1956	Jan 1956	60																								
8916 Cl	osed - Angus Motor Hotel	Kennewick, WA	99336	Nov 1990		0																								
31028 Cl	osed - Holiday Inn Kennewick – Tri-Cities	Kennewick, WA		Oct 2021	Jun 1992	0	Υ	•	•	• •	•	•	•	• •	• •	•	• •	•	•	0	0									
68057 Cl	osed - Hotel Kennewick	Kennewick, WA	99336	Sep 2022	Oct 2018	0	Υ	• •	•					•	• •	•	• •	•	•	•	• •	•	• •	•	•					
3755 Cl	osed - Motel Kennewick	Kennewick, WA	99336	Sep 2022	Jun 1979	0	Υ	• •	•	• •	•	•	•	• •	• •	•	• •	•	•	•	• •	•	• •	•	•					
28145 Cl	over Island Inn	Kennewick, WA	99336	May 2001	Jun 1975	150		• •	•	• •	•	•	•	• •	• •	•	• •	•	•	•	•	•	• •	•	•	•	•	•	•	
22245 Co	omfort Inn Kennewick Richland	Kennewick, WA	99336	Jul 1994	Jul 1994	56		• •	•	• •	•	• •	•	• •	• •	•	• •	•	•	•	• •	•	• •	•	• •	•	•	•	•	
10365 Ed	cono Lodge Kennewick	Kennewick, WA	99336	Oct 2014	Jun 1964	60		• •	•	• •	•	•	•	• •	• •	•	• •	•	•	•	• •	•	• •	•	• •	•	•	•	•	
30991 Fa	irfield Inn Kennewick	Kennewick, WA	99336	Feb 1995	Feb 1995	62		• •	•	• •	•	• •	•	• •	• •	•	• •	•	•	•	• •	•	• •	•	• •	•	•	•	•	
53044 Hil	ton Garden Inn Kennewick Tri Cities	Kennewick, WA	99336	Jun 2020	Dec 2004	120	Υ	• •	•					•	•	•	• •	•	•	•	• •	•	• •	•		•	•	•	•	
60642 Inr	n at Columbia Center Kennewick Tri-Cities	Kennewick, WA	99336	Oct 2022	Mar 2010	62		• •	•	• •	•	• •	•	• •	• •	•	• •	•	•	•	• •	•	• •	•	• •	•	•	•	•	
17878 Ke	ennewick Suites	Kennewick, WA	99336	May 2006	Jun 1977	46																								
17876 Re	ed Lion Hotel Kennewick Columbia Center	Kennewick, WA		Feb 2003	Jun 1980	162		• •	•		•	• •	•	• •		•	• •	•	•	•	• •	•		•		•	•	•	•	
33178 Re	ed Lion Inn & Suites Kennewick Tri Cities	Kennewick, WA		May 2020	Feb 1995	58			•			•	•	•		•	•	•	•	•		•		•		•		•	•	
	oringHill Suites Kennewick Tri Cities	Kennewick, WA		Jun 2015	Jun 2015	116			•			• •	•	• •		•		•	•	•	• •	•		•		•		•	•	\neg
	per 8 Kennewick TriCities Area	Kennewick, WA		Apr 1993	Apr 1993	95			•			•	•	• •		•		•	•	•		•		•		•	•	•	•	
	est Western Plus Kennewick Inn	Kennewick, WA		Apr 2011	Mar 1998	88							•						•			•		•		•			•	
	symont Inn & Suites Tri Cities Kennewick	Kennewick, WA		Jan 2010		53							•					•	•			•		•		•			•	
	omfort Suites Kennewick At Southridge	Kennewick, WA	99338	Jun 2020	Jun 2020	94													•			•							•	\neg
	ampton by Hilton Inn Kennewick At Southridge	Kennewick, WA		Jun 2015	Jun 2015	80						•	•	•				•				•		•		•			•	
	Quinta Inns & Suites Kennewick	Kennewick, WA		Jan 2010	Mar 2007	64						•		•				•	•			•		•		•			•	
	osed - Richland Inn	Richland, WA		Oct 2021	Jun 1978	0	Υ																							
	purtyard Richland Columbia Point	Richland, WA		May 2020		120	Y		•			•		•				•	•										•	
	conomy Inn	Richland, WA		Oct 2000	Jun 1964	39	•																							
	ampton by Hilton Inn Richland/Tri-Cities	Richland, WA		Aug 1996	Aug 1996	130																								
	oliday Inn Express & Suites Richland	Richland, WA		Feb 2003		82																•								
	oliday Inn Richland on the River	Richland, WA		Aug 2020		150	Υ																							
	ome2 Suites by Hilton Richland	Richland, WA		Feb 2017		120	•															•								
	omewood Suites by Hilton Richland	Richland, WA		Jan 2015	Jan 2015	115																								
	otel 6 Richland - Kennewick	Richland, WA		Jun 2020	Jun 1964	93	V							•			•													
	chland Inn & Suites	Richland, WA		May 2016		44	•																							
	verfront Hotel, SureStay Collection by Best Western	Richland, WA		Dec 2019		136																								
	e Lodge at Columbia Point	Richland, WA	99352	Jul 2017	Jul 2017	80	V																	_						
	wnePlace Suites Richland Columbia Point	Richland, WA		Feb 2013		90	ı																							
		,						•		•			•	•										-						
	oodSpring Suites Tri - Cities Richland	Richland, WA		Aug 2020	Aug 2020	122						0	•	•	•	•	•	•	•		•	•	•	•	•			•		
	right's Desert Gold Motel	Richland, WA		Jun 1991	Jun 1991	29	\/																							
12161Cld	osed - Columbia River Hotel & Conference Center	Richland, WA Richland, WA		Sep 2021 Jan 1977	Jan 1973 Jan 1977	21	Y	•	•	•	•	• •	•	• •	• •	•	• •	•	• •	0										
71635 Ha	un au la la la																													

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Tab 9 - Response Vancouver, WA+

Wenatchee Valley Chamber of Commerce

For the Month of September 2022

								2020						202	21							2022					
TR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Chg in Rms	J F	M A	М	JJ	A S	O N	D J	FM	A	/ J	JA	s	o N	D	J F	M	A M	JJ	A	s o
75772	AC Hotel Vancouver Waterfront	Vancouver, WA	98660	Jun 2022	Jun 2022	150																			• •	• (•
9670	Closed - Red Lion Hotel Vancouver @ The Quay	Vancouver, WA	98660	Nov 2015	Jun 1963	0																					
11189	Comfort Inn & Suites Vancouver	Vancouver, WA	98660	Dec 2008	Jun 1978	115		• •	• •	• •	•	•	• •	• •	•	• •	•	•	•	• •	• 1	•	• •	•	• •	• 1	•
7528	Econo Lodge Vancouver	Vancouver, WA	98660	Nov 2005	Jun 1960	40		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	•	• •	• 6	•	• •	•	• •	• 6	•
53071	Hilton Vancouver Washington	Vancouver, WA	98660	Jun 2005	Jun 2005	226		• •	• •	• •	•	•	• •	•	•	• •	•	•	•	• •	• 1	•	• •	•	•	• 6	•
69502	Hotel Indigo Vancouver Downtown Portland Area	Vancouver, WA	98660		U/C	138																					
59419	Holiday Inn Express & Suites Vancouver Mall Portland Area	Vancouver, WA	98661	Mar 2009	Mar 2009	91		• •	• •	• •	•	•	• •	• •	•	• •	•	•	•	• •	•	•	• •	•	• •	• 6	•
35157	Homewood Suites by Hilton Vancouver Portland	Vancouver, WA	98661	Aug 1997	Aug 1997	104		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	•	• •	• 6	• •	• •	•	• •	• 6	•
71785	Riverside Motel	Vancouver, WA	98661	Jan 1953	Jan 1953	17																					
40789	Best Western Plus Vancouver Mall Dr Hotel & Suites	Vancouver, WA	98662	Jun 2011	Aug 2001	75		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	•	• •	• 6	•	• •	•	• •	• 6	•
34006	Closed - Howard Johnson Inn & Suites Vancouver By Vanc	Vancouver, WA	98662	Mar 2021	Jun 1997	0	Υ	• •	• •	• •	•	•	• •	•	0												
16416	Comfort Suites Vancouver	Vancouver, WA	98662	Jul 1990	Mar 1987	66		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	•	• •	• 6	•	• •	•	• •	• 6	•
29589	Days Inn & Suites Vancouver	Vancouver, WA	98662	Jul 2008	Nov 1993	55		• •	• •	• •	•	•	• •	• •	•	• •	•	•	•	• •	• 1	•	• •	•	• •	• 6	•
34078	Heathman Lodge	Vancouver, WA	98662	Nov 1997	Nov 1997	182	Υ	• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	•	• •	• 6	•	• •	•	• •	• 6	•
70062	My Place Hotel Vancouver	Vancouver, WA	98662	Nov 2020	Nov 2020	64							0	• •	•	• •	•	•	•	• •	• 1	•	• •	•	• •	• 6	•
23720	Sonesta ES Suites Portland Vancouver Parkway	Vancouver, WA	98662	Sep 2017	Mar 1987	120		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	•	• •	• 6	•	• •	•	• •	• 6	•
40677	Sonesta ES Suites Vancouver-Portland Metro	Vancouver, WA	98662	Dec 2020	Nov 2000	117		• •	• •	• •	•	•	• •	• •	•	• •	•	•	•	• •	• 1	•	• •	•	• •	• 6	•
70399	WoodSpring Suites Portland Vancouver	Vancouver, WA	98664	Nov 2021	Nov 2021	123														0	• 6	•	• •	•	• •	• 6	•
3776	Closed - Ferryman's Inn	Vancouver, WA	98665	Jan 2007	Jun 1976	0																					
26764	Quality Inn & Suites Vancouver	Vancouver, WA	98665	Sep 2004	Jun 1978	72		• •	• •	• •	•	•	• •	• •	• •	• •	•	•	•	• •	• 6	•	• •	•	• •	• 6	•
9460	Value Motel	Vancouver, WA	98665	Nov 1994		120																					
68006	Best Western Premier Hotel at Fisher's Landing	Vancouver, WA	98683	Feb 2019	Feb 2019	132		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	•	• •	• 6	•	• •	•	• •	• 6	•
68279	Residence Inn Portland Vancouver	Vancouver, WA	98683	Dec 2019	Dec 2019	87		• •	• •	• •	•	•	• •	• •	•	• •	•	•	•	• •	•	•	• •	•	• •	• 6	•
56030	SpringHill Suites Portland Vancouver	Vancouver, WA	98683	May 2007	May 2007	119		• •	• •	• •	•	• •	• •	• •	• •	• •	•	• •	•	• •	• 6	•	• •	•	• •	• 6	•
64078	TownePlace Suites Portland Vancouver	Vancouver, WA	98683	Jul 2015	Jul 2015	115		• •	• •	• •	•	• •	• •	• •	• •	• •	•	•	•	• •	. 6	• •	• •	•	• •		•
24861	Best Western Inn Of Vancouver	Vancouver, WA	98684	Oct 1998	May 1991	59		• •	• •	• •	•	• •	• •	• •	• •	• •	•	•	•	• •	• 6	•	• •	•	• •	• 6	•
35162	DoubleTree by Hilton Hotel Vancouver	Vancouver, WA	98684	Jul 2014	Nov 1996	98		• •	• •	• •	•	• •	• •	• •	• •	• •	•	•	•	• •	. 6	• •	• •	•	• •		•
35420	Extended Stay America Portland - Vancouver	Vancouver, WA	98684	Sep 1997	Sep 1997	116		• •	• •	• •	•	•	• •	• •	• •	• •	•	•	•	• •	• 6	•	• •	•	• •	• 6	•
63202	Hampton by Hilton Inn & Suites Portland/Vancouver	Vancouver, WA	98684	Sep 2014	Sep 2014	99		• •	• •	• •	•	•	• •	• •	•	• •	•	•	•	• •	•	•	• •	•	• •	• 6	•
21111	Motel 6 Vancouver	Vancouver, WA	98684	Dec 2020	Jun 1986	118	Υ	• •	•					•	• •	• •	•	• •	•	• •	• 6	•	• •	•	• •	• 6	•
48074	Super 8 Vancouver East	Vancouver, WA	98684	Jun 2022	Jun 1984	46		•	• •	• •	•	•	• •	• •	•	• •	•	•	•	• •	•	•	• •	•	• •	•	•
40819	La Quinta Inns & Suites Vancouver	Vancouver, WA	98685	May 2020	Aug 2000	89	Υ	•	•	•	•	•	•	•	•	•	•	•	•	•	• (•	• •	•	• •	• 6	•
40404	Holiday Inn Express Vancouver North Salmon Creek	Vancouver, WA	98686	Dec 2013	Jul 2000	78		•	• •	•	•	•	• •	• •	•	• •	•	•	•	•	•	•	• •	•	• •	• 6	•
27407	Quality Inn & Suites Vancouver North	Vancouver, WA	98686	Nov 2014	Mar 1990	57		•	•	• •	•	•	•	•	• •	• •	•	•	•	•	• 6	•	• •	•	• •	• 6	•
11100	Red Lion Inn & Suites Vancouver	Vancouver, WA	98686	Jun 2018	Jun 1973	66																					

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Tab 10 - Response Wenatchee+

Wenatchee Valley Chamber of Commerce

For the Month of September 2022

								2020								021							2022						
Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Chg in Rms	JF	- _M	AN	/ J	JA	s	o N	DJ	ı F	мА	$ _{M} $,	AS	0	N D	JF	M		л _J	J	s	0 1
17959 Avenue M		Wenatchee, WA			Jun 1962	38																							
70654 Avid Went	achee	Wenatchee, WA	98801		U/C	95																				\Box		П	\top
38332 Best West	ern Chieftain Inn	Wenatchee, WA	98801	Mar 2002	May 1999	77		• •	•	•	•	•	•	•	• •		•	• •	•	•	•	•	•	•	•	•	•	•	
35136 Best West	ern Plus Wenatchee Downtown Hotel	Wenatchee, WA	98801	Sep 2018	•	81		• •	•	• •	•	• •					•		•	• •	•	•	• •	•		•	• •	•	\top
17960 Closed - C	hieftain Motel	Wenatchee, WA	98801	May 1999		0																							
17962 Closed - U	ptowner	Wenatchee, WA	98801	Jan 2003		0																						П	\top
9463 Closed - V	alue Inn	Wenatchee, WA	98801	Jan 2020	Jun 1965	0	Υ																						
3778 Coast Wei	natchee Center Hotel	Wenatchee, WA	98801	Mar 2003	Jun 1977	147		• •	•	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	\top
60401 Comfort S	uites Wenatchee Gateway	Wenatchee, WA	98801	Sep 2009	Sep 2009	84		• •	•	• •	•	• •		•	• •	•	•	• •	•	• •	•	•	•	•	• •	•	• •	•	
7530 Downtown	Inn Wenatchee	Wenatchee, WA	98801	Jul 2021	Jun 1961	37		• •	•	• •	•	• •	•	•	• •	•	•	• •										П	\top
5712 Economy	nn	Wenatchee, WA	98801	Jun 1998	Jun 1958	42																							
68010 Hilton Gar	den Inn Wenatchee	Wenatchee, WA	98801	Jul 2020	Apr 2019	176	Υ	• •	•			• •	•	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	
33441 Holiday Ini	n Express Wenatchee	Wenatchee, WA	98801	Sep 1996	Sep 1996	92		• •	•	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	•	•	
19509 La Quinta	Inns & Suites Wenatchee	Wenatchee, WA	98801	Jan 2002	Jul 1993	65		• •	•	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	
49959 Lyles Mote	el .	Wenatchee, WA	98801	Jun 1958	Jun 1958	22																							
73373 Moonlight	Motor Lodge and RV Park	Wenatchee, WA	98801	Jan 1954	Jan 1954	18																							
5046 Motel 6 W		Wenatchee, WA	98801	Jul 2010	Jun 1970	58		• •	•	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	
70063 My Place \	Venatchee	Wenatchee, WA	98801	Apr 2022	Apr 2022	63																			• •	•	• •	•	
30010 Quality Inr	Wenatchee	Wenatchee, WA	98801	Jul 2022	Jun 1984	102		• •	•	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	•	•	• •	•	•	•	
9671 Red Lion H	Hotel Wenatchee	Wenatchee, WA	98801	Oct 1999	Jun 1974	149		• •	•	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	
70156 Residence	Inn By Marriott Wenatchee	Wenatchee, WA	98801	Sep 2021	Sep 2021	127														0	•	•	• •	•	• •	•	•	•	
70700 Sleep Inn	& Suites Wenatchee	Wenatchee, WA	98801	Feb 2021	Feb 2021	86										•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	
60216 SpringHill	Suites Wenatchee	Wenatchee, WA	98801	Mar 2010	Mar 2010	109		• •	•	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	•	•	• •	•	•	•	
12470 Travelodge	e Wenatchee	Wenatchee, WA	98801	Sep 1994	Jun 1980	48		• •	•	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	
17961 Closed - F	our Seasons Inn	East Wenatchee, WA	98802	May 1998		0																							
68397 Fairfield In	n & Suites Wenatchee	East Wenatchee, WA	98802	Aug 2019	Aug 2019	99		• •	•	• •	•	• •	•	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	
3779 SureStay I	Hotel Wenatchee	East Wenatchee, WA	98802	Aug 2017	Jun 1979	54		• •	•	•	•	• •	•	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	•	• •	•	
37415 The Cedai	rs Inn	East Wenatchee, WA	98802	Dec 1995	Dec 1995	94																							
			Total Prope	erties:	28	1963		0 -1	Month	nly da	ata re	ceive	d by S	STR															

- Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

A blank row indicates insufficient data.

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Tab 11 - Response Yakima+

Wenatchee Valley Chamber of Commerce

For the Month of September 2022

								2020							2021							1	2022					
TD 0 - 1	Name of Establishment	0'' 0 0'	7: 0 - 1	Aff Dat	On an Dat		Chg in																					
R Code	Name of Establishment	City & State	Zip Code		Open Date		Rms	JF	: M /	A IVI	JJ	AS	5 0	ND	JF	- IVI	A W	IJ	JA	5	ON	שׁ	JF	IVI .	A M	J,	JA	SOI
	All Star Motel	Yakima, WA			Jun 1960	50																4-7					4	
	Bali Hai Motel	Yakima, WA	98901	Nov 1994		27	Υ																					
	Baymont Inn Yakima	Yakima, WA	98901	Sep 2018	Jun 1985	96		•	•	•	• •	•	•	•	• •	•	• •	•	• •	•	•	•	•	•	•	•	•	•
	Best Western Plus Yakima Hotel	Yakima, WA	98901	Apr 2011	Aug 1998	74		• •	•	•	• •	• •	•	• •	• •	•	• •	•	• •	•	•	• (•	•	•	• •	•	•
	Closed - Gateway Hotel	Yakima, WA	98901	Jan 2022	Apr 1969	0	Υ	•	•	•	• •	•	•	•								47					4	4
	Closed - Holiday Motor Hotel	Yakima, WA	98901	Feb 1994		0																ш				ш		
	Closed - Travelodge Yakima	Yakima, WA		Jul 2000		0																					4	
	Days Inn Yakima	Yakima, WA	98901	Jun 2003	Jun 1983	62		• •	• •	•	• •	• •	•	• •	• •	•	• •	•	• •	•	•	• (•	•	•	• •	•	•
	Econo Lodge Yakima	Yakima, WA	98901	Sep 2021		95														0	•	•	•	•	•	• 0		
	FairBridge Hotel & Conference Center Yakima	Yakima, WA	98901	Jan 2019	Jun 1969	205																						
	Fairfield Inn & Suites Yakima	Yakima, WA	98901	Dec 2003	Dec 2003	83		• •	•	•	• •	•		• •	• •	•	• •	•	• •	•	•	• 6	•	•	•	• •	•	•
	Hilton Garden Inn Yakima	Yakima, WA	98901	May 2020	May 2006	111	Υ	• •	•	0	• •	• •	•	• •	• •	•	• •	•	• •	•	•	• (•	•	•	• •		•
59846	Holiday Inn Yakima	Yakima, WA	98901	Dec 2009	Dec 2009	114		• •	• •	•	• •	• •		• •	• •	•	• •	•	• •	•	•	• 1	•	•	• •	• •	•	•
5713	Holiday Lodge	Yakima, WA	98901	Jun 2020	Jun 1963	38		• •	•	•	0																	
64698	Hotel Maison Yakima, Tapestry Collection by Hilton	Yakima, WA	98901	Sep 2022	Jan 2016	36	Υ	0 0			0	0 0	0	0	0 0	0	0 0	0	0 0	0	0	0 (0	0	0	0 C	0	•
57885	Ledgestone Hotel	Yakima, WA	98901	Jun 2008	Jun 2008	110																						
43806	Motel 6 Yakima - Downtown	Yakima, WA	98901	Apr 2018	Jun 1998	49		• •	• •	•	•	• •	•	•	• •	•	• •	•	• •	•	•	• 6	•	•	•	• •	•	•
67795	My Place Yakima	Yakima, WA	98901	Nov 2018	Nov 2018	64				•	• •	• •	•	• •	• •	•	• •	•	• •	•	•		•	•	•	• •	,	•
31474	Oxford Suites Yakima	Yakima, WA	98901	Oct 1997	May 1995	107		• •		•	•	• •	•	•	• •	•	• •	•	• •	•	•	•	•	•	•	• •	•	•
36619	Ramada Yakima	Yakima, WA	98901	Mar 2021	Jun 1998	87				•	• •	• •	•	• •	• •	•	• •	•	• •	•	•		•	•	•	• •	,	•
25207	Red Apple Inn	Yakima, WA	98901	Jun 1960	Jun 1960	58																						
	Red Lion Hotel Yakima Center	Yakima, WA	98901	Feb 2003	Jun 1964	156				•	• •		•	• •	• •	•	• •	•	• •	•				•	•	• •		•
17968	Red Lion Inn & Suites Yakima	Yakima, WA	98901	Apr 2022	Jun 1972	53																				•		•
	Rodeway Inn Yakima	Yakima, WA	98901	Oct 2020	Jun 1980	49	Υ					0 0	0					•							•	0	•	•
	The Y Hotel	Yakima, WA	98901	Feb 1994	Jun 1976	71																						
9672	Yakima Hotel	Yakima, WA	98901	May 2014	Apr 1968	58																						
	Yakima Inn	Yakima, WA	98901	Jan 2000	Jun 1954	40																						
_	Comfort Suites Yakima	Yakima, WA	98902	Jul 1998	Jul 1998	60																					•	•
	Home2 Suites by Hilton Yakima Airport	Yakima, WA	98902		May 2019	107					•			•				•										
	Red Carpet Motor Inn	Yakima, WA	98902	Nov 1994	Jun 1955	31																						
	Western Motel	Yakima, WA	98902		3	14																						
	Best Western Plus Ahtanum Inn	Yakima, WA	98903	Jul 2011	Jan 1982	117																						
	Closed - La Casa Motel	Yakima, WA	98903	Dec 2002	Juli 1502	0																						
	Quality Inn Yakima Near State Fair Park	Yakima, WA	98903		Jun 1972	85																						
	SpringHill Suites By Marriott Yakima	Yakima, WA	98903	Iviay 1995	U/C	120									•					,								
11342	Ophinghiii Guites by Marriott Takima	i aniiia, wa	Total Prope	rtioo:	35	-			Month	ly dot	0.1000	eived b	V STE)														

- Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

A blank row indicates insufficient data.

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Lodging Tax Advisory Committee

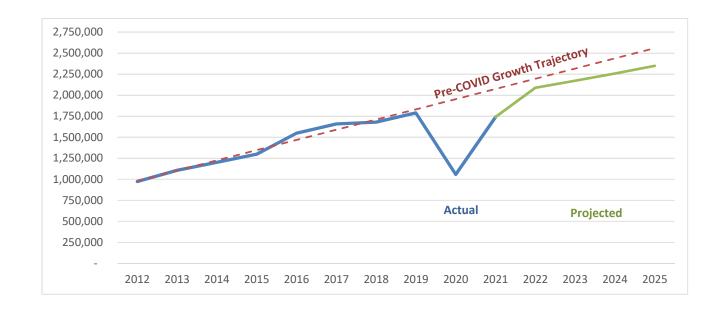
Actual Hotel/Motel Revenue Received - 10 Years

6% Tax authorized via Ord. #2160, #3137, #97-12 & #98-44

Month	Month											2022/2	021
Collected	Received	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	Differe	nce
January	March	103,743	91,273	97,994	106,682	87,518	90,616	76,746	65,016	59,079	54,117	12,469	13.7%
February	April	142,912	85,269	65,772	90,793	81,902	98,206	79,080	68,466	68,219	60,229	57,643	67.6%
March	May	137,289	102,006	54,640	116,308	120,894	123,395	97,828	97,258	86,598	78,282	35,283	34.6%
April	June	142,209	105,662	46,137	130,637	126,049	131,614	114,824	104,220	97,128	88,869	36,546	34.6%
May	July	187,874	143,137	53,795	166,294	146,323	147,620	125,398	128,979	116,960	100,521	44,737	31.3%
June	August	225,755	187,749	85,724	206,299	160,714	164,452	160,936	134,662	128,011	115,363	38,006	20.2%
July	September	238,183	209,995	125,025	209,636	188,033	189,102	178,517	139,593	134,845	124,865	28,187	13.4%
August	October		232,779	143,590	203,527	208,481	182,847	162,347	135,439	140,423	127,911		
September	November		173,871	114,035	150,073	155,973	154,296	168,483	127,446	109,621	108,084		
October	December		137,976	100,991	154,585	171,019	143,213	146,711	119,418	117,355	104,630		
November	January		104,058	68,489	102,056	96,464	91,415	92,185	68,846	59,754	56,965		
December	February		166,394	100,718	152,321	135,594	141,423	145,786	109,134	84,430	88,240		
Total Colle	ctions	1,177,963	1,740,170	1,056,911	1,789,211	1,678,965	1,658,198	1,548,840	1,298,476	1,202,423	1,108,075	252,872	27.3%
Budget		2,000,000	1,500,000	1,850,000	1,812,500	1,721,250	1,752,650	1,402,120	1,180,000	1,149,091	977,058		
Change in YT	D revenues	27.3%	64.6%	-40.9%	6.6%	1.3%	7.1%	19.3%	8.0%	8.5%	13.9%		

Note:

Several months of collections from a hotel were delayed. This results in February 2022 revenues being overstated, and November 2021 through January 2022 being understated.



Lodging Tax Advisory Committee

Financial Overview As of 10/21/2022

	2019	2020	2021	2022	2022	2023	2024	2025	2026	2027
	Actual	Actual	Actual	Budget	Actual YTD	Budget	Projection	Projection	Projection	Projection
Hotel/Motel Tax Revenues										
Convention Center Debt (20%)	357,763	211,380	347,814	400,000	235,593	430,000	447,000	465,000	483,600	503,000
Convention Center O&M (40%)	715,605	422,761	695,848	800,000	471,185	860,000	894,400	930,000	967,200	1,006,000
Lodging Tax Advisory Comm. (40%)	715,843	422,761	696,508	800,000	471,185	860,000	894,400	930,000	967,200	1,006,000
Total Hotel/Motel Tax Revenues	1,789,211	1,056,901	1,740,170	2,000,000	1,177,963	2,150,000	2,236,000	2,325,000	2,418,000	2,515,000
LTAC Expenses										
Wenatchee Valley Chamber	484,100	456,833	415,000	445,000	333,750	229,315	236,194	243,280	250,579	258,096
Fourth of July Fireworks	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000
Special Olympics	-	-	-	20,000	-	20,000	20,000	20,000	20,000	20,000
Other Projects/Applications	165,672	-	15,482	-	-	100,000	100,000	100,000	100,000	100,000
Convention Center Debt Assistance	75,000	50,000	50,000	100,000	75,000	400,000	400,000	400,000	400,000	400,000
Convention Center Remodel Design	-	-	-	355,000	71,434	-	-	-	-	-
LTAC Total Expenses	754,772	536,833	510,482	950,000	510,184	779,315	786,194	793,280	800,579	808,096
LTAC Other Revenue (Interest)	4,914	1,862	671	100	413	3,000	3,000	3,000	3,000	3,000
LTAC Net Income	(34,015)	(112,210)	186,697	(149,900)	(38,586)	83,685	111,206	139,720	169,621	200,904
LTAC Beginning Fund Balance	296,884	262,869	150,659	337,356	337,356	187,456	271,141	382,347	522,067	691,688
_										
LTAC Ending Fund Balance	262,869	150,659	337,356	187,456	298,771	271,141	382,347	522,067	691,688	892,592

Notes:

2022 Actual YTD - revenues report seven months of collections while most expenses report nine months. This catches up at year-end. 2023 Budget-2027 Projection assumes 2022 revenues increase by 20% and future years increase by 4%.

11.3%

Tourism Promotion Area

Actual Revenue Received - 10 Years

\$2 per room per night - Ord. 2020-29 (Effective 4/1/21)

Month	Month											2022,	/2021
Collected	Received	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	Diffe	rence
January	March	30,438	17,766	16,280	15,234	13,930	13,539	12,871	11,825	11,690	12,030	12,672	71.3%
February	April	42,932	15,661	10,540	14,179	12,439	14,406	13,145	11,911	12,633	12,232	27,271	174.1%
March	May	41,365	19,523	10,173	17,745	18,434	20,922	15,888	16,471	16,248	15,979	21,842	111.9%
April	June	42,879	37,902	9,011	19,732	17,922	19,428	17,155	15,636	18,431	16,198	4,976	13.1%
May	July	51,642	43,012	10,289	23,607	23,298	21,498	18,181	19,499	20,227	18,255	8,629	20.1%
June	August	56,404	51,124	15,425	26,639	21,321	22,444	23,182	20,676	22,401	19,911	5,280	10.3%
July	September	59,392	55,591	20,440	27,237	24,879	24,917	24,397	20,873	22,171	21,652	3,801	6.8%
August	October		68,062	22,139	26,337	26,794	24,571	23,928	21,179	22,652	22,483		
September	November		48,212	18,839	21,944	21,263	21,418	23,078	19,541	19,067	19,552		
October	December		40,567	19,013	21,702	22,746	19,636	20,001	17,454	18,570	18,155		
November	January		37,175	13,824	16,315	15,132	13,675	13,532	12,405	11,068	10,921		
December	February		46,544	19,433	21,743	19,336	19,924	17,922	16,228	14,368	15,998		
Total Collect	tions	325,050	481,140	185,406	252,414	237,494	236,378	223,280	203,698	209,526	203,366	84,472	35.1%
Budget		450,000	375,000	250,000	250,000	235,780	235,780	222,000	200,000	200,000	199,808		
Change in YTI	revenues	35.1%	159.5%	-26.5%	6.3%	0.5%	5.9%	9.6%	-2.8%	3.0%	7.5%		

Revised 2022 Projection: 570,616 2022/2021 Difference (based on pre-covid collection rates) All things equal: 11

Notes:

Several months of collections from one hotel were posted in February 2022. This overstates February 2022 revenues and slightly understates November 2021 through January 2022 revenues.

Tourism Promotion Area

Financial Overview As of 10/21/2022

Revenues 481,140 450,000 325,050 580,000 Interest/Miscellaneous 1,040 450 867 3,000 Total Revenues 482,179 450,450 325,917 583,000 Expenses Same of the contract Work (ad agency) 11,250 11,250 650 - Agency Contract Work (ad agency) 17,500 25,000 10,745 51,350 Advertising Support 221,860 250,000 125,930 225,000 Media opportunity buys 2,495 10,000 5,550 - Convention Center Support - 4,000 - - Strategic Plan 2,000 - 10,250 - Community Event Fund Support - 4,000 - - WDA Revitalization WA - 2,000 2,000 - Upgrade area videos - 3,000 - 5,000 Assist Chamber with 4th July Event 175 15,000 - - Unallocated-potential new events 8,050		2021 Actual	2022 Budget	2022 Actual	2023 Budget
Interest/Miscellaneous	Revenues				
Total Revenues	Tourism Promotion Area fee	481,140	450,000	325,050	580,000
Expenses Marketing Oversight (Chamber) 11,250 11,250 650 - Agency Contract Work (ad agency) 17,500 25,000 10,745 51,350 Advertising Support Business plan advertising 221,860 250,000 125,930 225,000 Media opportunity buys 2,495 10,000 5,550 - Convention Center Support - 4,000 Strategic Plan 2,000 - 10,250 - Community Event Fund Support WDA Revitalization WA - 2,000 2,000 - TREAD 5,000 4,000 Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event 175 15,000 Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	Interest/Miscellaneous	1,040	450	867	3,000
Marketing Oversight (Chamber) 11,250 11,250 650 - Agency Contract Work (ad agency) 17,500 25,000 10,745 51,350 Advertising Support 8 usiness plan advertising 221,860 250,000 125,930 225,000 Media opportunity buys 2,495 10,000 5,550 - Convention Center Support - 4,000 - - Strategic Plan 2,000 - 10,250 - Community Event Fund Support - 2,000 - 10,250 - WDA Revitalization WA - 2,000 2,000 - - WDA Revitalization WA - 2,000 2,000 - - Upgrade area videos - 3,000 - 55,000 - - - Assist Chamber with 4th July Event 175 15,000 -	Total Revenues	482,179	450,450	325,917	583,000
Marketing Oversight (Chamber) 11,250 11,250 650 - Agency Contract Work (ad agency) 17,500 25,000 10,745 51,350 Advertising Support 8 usiness plan advertising 221,860 250,000 125,930 225,000 Media opportunity buys 2,495 10,000 5,550 - Convention Center Support - 4,000 - - Strategic Plan 2,000 - 10,250 - Community Event Fund Support - 2,000 - 10,250 - WDA Revitalization WA - 2,000 2,000 - - WDA Revitalization WA - 2,000 2,000 - - Upgrade area videos - 3,000 - 55,000 - - - Assist Chamber with 4th July Event 175 15,000 -	Funcion				
Agency Contract Work (ad agency) 17,500 25,000 10,745 51,350 Advertising Support Business plan advertising 221,860 250,000 125,930 225,000 Media opportunity buys 2,495 10,000 5,550 - Convention Center Support - 4,000 - - Strategic Plan 2,000 - 10,250 - Community Event Fund Support - 2,000 2,000 - WDA Revitalization WA - 2,000 2,000 - TREAD 5,000 4,000 - - Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event 175 15,000 - - Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 45	•	11 250	11 250	CEO	
Advertising Support Business plan advertising Media opportunity buys 2,495 10,000 5,550 Convention Center Support - 4,000 Strategic Plan 2,000 - 10,250 - Community Event Fund Support WDA Revitalization WA - 2,000 - 10,250 TREAD 5,000 4,000 Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 Bowntown Lights for Visitors 1,000 1,500 Total Expenses 273,606 450,000 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000		•	•		-
Business plan advertising 221,860 250,000 125,930 225,000 Media opportunity buys 2,495 10,000 5,550 - Convention Center Support - 4,000 - - Strategic Plan 2,000 - 10,250 - Community Event Fund Support - 2,000 2,000 - WDA Revitalization WA - 2,000 2,000 - TREAD 5,000 4,000 - - Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event 175 15,000 - - Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665		17,500	25,000	10,745	51,350
Media opportunity buys 2,495 10,000 5,550 - Convention Center Support - 4,000 - - Strategic Plan 2,000 - 10,250 - Community Event Fund Support - 2,000 2,000 - WDA Revitalization WA - 2,000 2,000 - TREAD 5,000 4,000 - - Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event 175 15,000 - - Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 <td>3</td> <td>221.000</td> <td>250,000</td> <td>125 020</td> <td>225 000</td>	3	221.000	250,000	125 020	225 000
Convention Center Support - 4,000 - - Strategic Plan 2,000 - 10,250 - Community Event Fund Support - 2,000 2,000 - WDA Revitalization WA - 2,000 2,000 - TREAD 5,000 4,000 - - Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event 175 15,000 - - Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 <td< td=""><td>•</td><td></td><td></td><td></td><td>225,000</td></td<>	•				225,000
Strategic Plan 2,000 - 10,250 - Community Event Fund Support - 2,000 2,000 - WDA Revitalization WA - 2,000 2,000 - TREAD 5,000 4,000 - - Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event 175 15,000 - - Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000		2,495	•	5,550	-
Community Event Fund Support WDA Revitalization WA - 2,000 2,000 - TREAD 5,000 4,000 - Upgrade area videos Assist Chamber with 4th July Event Unallocated-potential new events Chamber Destination Marketing Travel Writers Downtown Lights for Visitors Revenues greater (less) than expenses Beginning Fund Balance - 2,000 2,000 3,000 - 55,000 155,000 61,437 - 61,437 - 229,315 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 Total Expenses 273,606 450,000 157,013 580,665	• •	-	4,000	-	-
WDA Revitalization WA - 2,000 2,000 - TREAD 5,000 4,000 - - Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event 175 15,000 - - Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	Strategic Plan	2,000	-	10,250	-
TREAD 5,000 4,000 - - Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event 175 15,000 - - Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	Community Event Fund Support				
Upgrade area videos - 3,000 - 55,000 Assist Chamber with 4th July Event 175 15,000 - - Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	WDA Revitalization WA	-	2,000	2,000	-
Assist Chamber with 4th July Event Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	TREAD	5,000	4,000	-	-
Unallocated-potential new events 8,050 54,813 - 20,000 Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	Upgrade area videos	-	3,000	-	55,000
Chamber Destination Marketing - 61,437 - 229,315 Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	Assist Chamber with 4th July Event	175	15,000	-	-
Travel Writers 4,276 8,000 1,888 - Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	Unallocated-potential new events	8,050	54,813	-	20,000
Downtown Lights for Visitors 1,000 1,500 - - Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	Chamber Destination Marketing	-	61,437	-	229,315
Total Expenses 273,606 450,000 157,013 580,665 Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	Travel Writers	4,276	8,000	1,888	-
Revenues greater (less) than expenses 208,573 450 168,904 2,335 Beginning Fund Balance 140,668 349,241 349,241 450,000	Downtown Lights for Visitors	1,000	1,500	-	
Beginning Fund Balance 140,668 349,241 349,241 450,000	Total Expenses	273,606	450,000	157,013	580,665
Beginning Fund Balance 140,668 349,241 349,241 450,000	Dayanyas grantar (loss) than aynansas	200 572	450	169.004	2 225
	nevenues greater (less) than expenses	208,573	450	108,904	
Estimated Ending Fund Balance 349,241 349,691 518,146 452,335	Beginning Fund Balance	140,668	349,241	349,241	450,000
	Estimated Ending Fund Balance	349,241	349,691	518,146	452,335

Contribution to Chamber of Commerce Budget: 360,687 560,665

No new expenses since last meeting.

Tourism & Lodging Funds - 2023 Overview - LAST MEETING

	Hotel/Motel Tax				
Tourism Promotion Area	Lodging Tax Advisory Committee (40%)	Convention Center Operations (40%)	Convention Center Debt/Capital (20%)		
Revenue: 583,000	Revenue: 863,000	Revenue: 860,000	Revenue: 430,000		
	eting Organization per of Commerce Contract 194,315 35,000	Operations & Maintenance 495,210 Capital 150,000	Debt Payments 430,000		
Unallocated 22,335	Unallocated -379,315	Unallocated 214,790	Unallocated 0		
Reserve: 450,000	Reserve: 187,456	Reserve: 350,000	Reserve: -		

Tourism & Lodging Funds - 2023 Overview - REVISED

	Hotel/Motel Tax				
Tourism Promotion Area	Lodging Tax Advisory Committee (40%)	Convention Center Operations (40%)	Convention Center Debt/Capital (20%)		
Revenue: 583,000	Revenue: 863,000	Revenue: 860,000	Revenue: 430,000		
	eting Organization per of Commerce Contract 194,315 35,000	Operations & Maintenance 495,210 Capital 150,000 Convention Center Remodel Capital 166,350	Debt Payments 230,350 Convention Center Remodel Capital 199,650		
Unallocated 22,335	Unallocated 83,685	Unallocated 48,440	Unallocated 0		
Reserve: 450,000	Reserve: 187,456	Reserve: 350,000	Reserve: -		