City of Wenatchee Lodging Tax Advisory Committee/Tourism Promotion Area Board Joint Meeting

AGENDA

Wenatchee Convention Center 121 North Wenatchee Avenue Wenatchee, WA

Wednesday, January 19, 2022 Noon

"We are here to guide the promotion, marketing and development of this unique community as a destination by distributing resources in a sustainable manner."

- 1. Introductions Joint Meeting Opening
- 2. Joint Agenda:
 - Approval of October 20, 2021 Joint Meeting Minutes
 - TPA/LTAC Refresher/Overview
 - STR Report
 - LTAC and TPA Expired Appointments
 - 2022 Meeting Schedule
 - Update on Convention Center RFQ
- 3. LTAC Agenda
 - Review of LTAC Financials
 - Special Olympics Funding Rollover Request
- 4. TPA Agenda
 - Review of TPA Financials
 - Welcome to new members, Councilmembers Top Rojanasthien and Mike Poirier
- 5. Chamber Report
- 6. Discussion
- 7. Adjourn

City of Wenatchee Lodging Tax Advisory Committee/Tourism Promotion Area Board Joint Meeting

MINUTES Wednesday, October 20, 2021 Noon



"We are here to guide the promotion, marketing and development of this unique community as a destination by distributing resources in a sustainable manner."

LTAC Present: Mark Kulaas (Chair), Darci Christoferson, Kristin Lodge, Leslie Freytag, Linda Haglund, Cody Beeson, Mark Miller, Miguel Cuevas

TPA Present: Freyda Stephens (Chair), Ruth Esparza, Travis Hornby, Charlotte Mayo, Linda Haglund

Staff Present: Laura Merrill, Brad Posenjak, Tammy Stanger, Shiloh Burgess, Jerri Barkley (via videoconference)

Guests: Linda Herald, Kyle McCubbin

- 1. Introductions Joint Meeting Opening. Mark Kulaas called the meeting to order a little after 12:00 p.m. All members of both committees were present.
- 2. Joint Agenda:
 - Approval of September 15, 2021 Joint Meeting Minutes

<u>Travis Hornby made a motion to approve the September 15, 2021, joint meeting minutes.</u>

<u>Kristin Lodge seconded the motion. Motion carried.</u>

Committee Vacancies/Committee Structure

Laura Merrill led the discussion for committee vacancies and structure. The LTAC needs an equal number of generators and recipients and the state statute is silent on at-large members. It was the recommendation to take a look at the committee makeup at the end of the year. Leslie Freytag said she will be resigning her position immediately after the meeting due to her retirement from Pybus. The committee made a recommendation to appoint Kyle McCubbin to the LTAC as a "generator" position.

<u>Linda Haglund made a motion to appoint Kyle McCubbin to the LTAC. Leslie Freytag seconded</u> the motion. Motion carried.

One vacancy remains on LTAC due to Leslie's resignation, and two hotelier positions on the TPA are vacant.

- Schedule for 2022: The TPA will continue to meet monthly. The LTAC/TPA will hold joint meetings quarterly beginning in January.
- Federal Way Report Discussion: The committee members were provided the survey report in the agenda packet. It was noted a lot of communities were not included in the survey. The survey showed that CARES funds were used to increase tourism marketing and for facilities that had lost revenues due to the pandemic. Shiloh Burgess spoke about a nationwide report "Destination Next" that has a lot of good insight as well.

3. Chamber Report:

• STR Report: Jerri reported that the STR report shows an uptick in both occupancy and average daily rates year-to-date.

She then provided a detailed and busy chamber report that included: A recent meeting with the Rails & Ales team and a discussion of future needs to keep the event going; hosted three travel writers; attended the DMA West conference in Vancouver at the end of last month; the KW Media budget and plan draft has been submitted to TPA; she would like to incorporate photography into the video plan to save on costs; there are six new social media concepts ready for review for the rebranding launch; five applications were turned in for the Chelan County LTAC process (she will follow up with the committee of who those five applicants were); a local hotel survey was recently done to question their current status – there are 400 additional rooms, down a total of 147 employees, 4 pools are still closed, and 2 restaurants remain closed. Laura Merrill asked Jerri to explain how she reads the STR report for some of the newer committee members and Jerri explained how to do just that and why it's important to track, showing how our own community compares to other communities.

- "We Love This Place" Campaign: Jerri spoke about the new video campaign and shared the proposal from North 40. The strategic planning group has provided feedback for the video project. She stated the importance of having updated videos as part of the rebranding efforts.
 - 2022 Budget: Chamber Executive Director Shiloh Burgess provided a detailed budget handout that showed the comparison between the 2012 WVVB budget and the 2022 proposed Chamber budget. She would like to see the City's 2022 LTAC budget allocation to the Chamber be increased so the Chamber can meet all of the contract deliverables. After questions and discussion, the committee members were uncomfortable making any recommendations at this time.

4. LTAC Agenda:

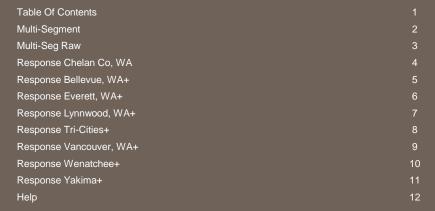
2022 Budget Review and Adoption: Brad Posenjak provided an overview of the 2022 LTAC budget. He is optimistic that the \$1.5 million budget would be met. There were questions about the Special Olympics contract covering operations coming out of TPA funds, and so a revision has been made moving the \$20,000 amount to the LTAC budget. The committee discussed and suggested the City Council Finance Committee review and discuss the LTAC budget again to see if there is the ability for additional funding for the Chamber's contract. It could be that some funds from the TPA budget could be allocated to the Chamber's tourism contract for marketing costs.

- 5. TPA Agenda:
 - 2022 Budget Review and Adoption: The TPA committee was agreeable with the 2022 budget.
- 6. Discussion: None.
- 7. Adjourn. With no further business the meeting adjourned at 2:07 p.m.

Date Created: Dec 16, 2021

Wenatchee Valley Chamber of Commerce

For the Month of November 2021





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Tab 2 - Multi-Segment

Wenatchee Valley Chamber of Commerce

For the month of: November 2021

				Currer	nt Month - No	vember 202	21 vs No	vember 2	2020							Year t	o Date - Nov	ember 2021	l vs Nove	ember 20	20					Part	icipation	
	Осс	%	AD	R	RevP	AR	Pe	ercent Ch	ange fro	m Nove	mber 202	20	Oce	: %	AD	R	RevP	AR		Percent	Change	from YT	D 2020		Prope	erties	Roo	ms
	2021	2020	2021	2020	2021	2020	Occ	ADR	RevPAR	Room Rev	Room Avail	Room Sold	2021	2020	2021	2020	2021	2020	Occ	ADR	RevPAR	Room	Room Avail	Room Sold	Census	Sample	Census	Sample
Wenatchee+	46.1	41.2	91.44	75.89	42.18	31.28	11.9	20.5	34.9	52.9	13.4	26.9	58.1	47.5	99.92	84.86	58.09	40.32	22.4	17.7	44.1	59.0	10.4	35.1	22	16		1554
Chelan County, WA	45.5	37.8	108.77	92.51	49.44	35.01	20.1	17.6	41.2	53.9	9.0	30.9	57.9	45.8	123.72	109.01	71.59	49.88	26.5	13.5	43.5	52.2	6.1	34.1	58	18	3143	1724
Bellevue, WA+	46.8	27.3	137.03	88.63	64.16	24.18	71.6	54.6	165.3	162.9	-0.9	70.1	43.9	30.2	121.12	126.89	53.23	38.34	45.4	-4.5	38.8	43.5	3.4	50.3	25	24	5235	5211
Everett, WA+	56.1	45.6	88.35	68.80	49.61	31.35	23.2	28.4	58.2	58.2	0.0	23.2	60.3	47.4	87.78	77.67	52.95	36.81	27.3	13.0	43.8	47.3	2.4	30.4	24	19	2200	1977
Lynnwood, WA+	49.4	38.1	107.98	83.40	53.37	31.79	29.7	29.5	67.9	67.9	0.0	29.7	57.3	41.8	102.07	94.38	58.45	39.45	37.0	8.2	48.2	54.8	4.5	43.2	14	12	1610	1520
Tri-Cities+	56.4	35.6	98.61	78.24	55.62	27.87	58.4	26.0	99.6	74.3	-12.6	38.3	58.6	41.1	93.88	83.08	55.04	34.13	42.7	13.0	61.2	65.7	2.8	46.7	44	35	3835	3484
Vancouver, WA+	61.9	53.6	115.19	89.31	71.32	47.85	15.6	29.0	49.0	58.9	6.6	23.2	68.3	52.6	109.67	92.26	74.87	48.48	29.9	18.9	54.4	60.9	4.2	35.4	30	28	2862	2725
Yakima+	52.3	34.5	97.02	73.60	50.77	25.42	51.5	31.8	99.7	99.7	0.0	51.5	55.8	35.9	91.63	79.75	51.16	28.67	55.3	14.9	78.5	80.1	0.9	56.7	31	17	2480	1516

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Wenatchee Valley Chamber of Commerce For the Month of November 2021

			Curi	ent Month - Nove	ember 2021 vs	November 2	2020					Υe	ear to Date - Nove	mber 2021 vs No	vember 20	20		
ſ		Supply			Demand			Revenue			Supply			Demand			Revenue	
[2021	2020	% Chg	2021	2020	% Chg	2021	2020	% Chg	2021	2020	% Chg	2021	2020	% Chg	2021	2020	% Chg
Wenatchee+	54,150	47,760	13.4	24,980	19,684	26.9	2,284,080	1,493,876	52.9	569,343	515,712	10.4	330,994	245,027	35.1	33,072,198	20,794,064	59.0
Chelan County, WA	94,290	86,520	9.0	42,862	32,738	30.9	4,662,089	3,028,713	53.9	1,008,774	951,011	6.1	583,744	435,171	34.1	72,221,754	47,439,348	52.2
Bellevue, WA+	157,050	158,490	-0.9	73,534	43,237	70.1	10,076,309	3,832,295	162.9	1,750,275	1,693,131	3.4	769,177	511,634	50.3	93,159,517	64,920,828	43.5
Everett, WA+	66,000	66,000	0.0	37,057	30,070	23.2	3,273,989	2,068,957	58.2	734,800	717,364	2.4	443,228	340,004	30.4	38,904,435	26,407,123	47.3
Lynnwood, WA+	48,300	48,300	0.0	23,873	18,409	29.7	2,577,913	1,535,286	67.9	537,740	514,545	4.5	307,937	215,073	43.2	31,431,914	20,298,459	54.8
Tri-Cities+	115,050	131,700	-12.6	64,889	46,907	38.3	6,398,808	3,670,202	74.3	1,422,415	1,383,880	2.8	833,980	568,608	46.7	78,290,311	47,238,245	65.7
Vancouver, WA+	85,860	80,550	6.6	53,163	43,161	23.2	6,123,700	3,854,624	58.9	922,537	885,284	4.2	629,779	465,222	35.4	69,069,057	42,919,196	60.9
Yakima+	74,400	74,400	0.0	38,937	25,700	51.5	3,777,571	1,891,513	99.7	828,320	820,871	0.9	462,463	295,051	56.7	42,375,349	23,530,633	80.1

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For the Month of November 2021

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R Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		hg in Rms	, ار ا	F M		м	∡ ار ا	A s	0	N	ار ا	F	л Д	M		∡ ار		ြ	N r	ו. ח	ı	M	A	м	ار	Δ L.	s	0	N
	Avenue Motel	Wenatchee, WA	98801	Jun 1962	Jun 1962	38			100	<u></u>			1				•		101					-		Ť	101			,				Ü
	Avid Wentachee	Wenatchee, WA	98801		U/C	95								П								П	П		Т	Т					т		П	П
	Best Western Chieftain Inn	Wenatchee, WA	98801	Mar 2002	May 1999	77			•	•			•	•		•			•	•		•	•	• •		•	•	•				•	•	•
	Best Western Plus Wenatchee Downtown Hotel	Wenatchee, WA	98801	Sep 2018	Jun 1997	81		• •	•	•	•	• •	•	•	•	•		•	•	•	•	•	•	• •	•	•	•	•	•	• •		•	•	•
17960	Closed - Chieftain Motel	Wenatchee, WA	98801	May 1999		0																												
17962	Closed - Uptowner	Wenatchee, WA	98801	Jan 2003		0																												
9463	Closed - Value Inn	Wenatchee, WA	98801	Jan 2020	Jun 1965	0	Υ																											
3778	Coast Wenatchee Center Hotel	Wenatchee, WA	98801	Mar 2003	Jun 1977	147		• •	•	•	•	• •	•	•	•	•		•	•	•	•	•	•	• •	•	•	•	•	•	• •		•	•	•
60401	Comfort Suites Wenatchee Gateway	Wenatchee, WA	98801	Sep 2009	Sep 2009	84			•	•	•		•	•		•			•		•	•	•	• •		•	•	•		• •		•	•	•
7530	Downtown Inn Wenatchee	Wenatchee, WA	98801	Jul 2021	Jun 1961	37		• •	•	•	•	• •	•	•	•	•		•	•	•	•	•	•	• •	•	•	•	•	•	•				
5712	Economy Inn	Wenatchee, WA	98801	Jun 1998	Jun 1958	42																												
68010	Hilton Garden Inn Wenatchee	Wenatchee, WA	98801	Jul 2020	Apr 2019	176	Υ			0	•	• •	•	•	•	•	• •			- 4	•	•	•	• •	•	•	•	•	•	• •		•	•	•
33441	Holiday Inn Express Wenatchee	Wenatchee, WA	98801	Sep 1996	Sep 1996	92		• •	•	•	• •	• •	•	•	• •	•	• •	•	•	•	• •	•	•	• •	•	•	•	•	•	• •	•	•	•	•
19509	La Quinta Inns & Suites Wenatchee	Wenatchee, WA	98801	Jan 2002	Jul 1993	65		• •	•	•	•	• •	•	•	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	•	•	• •		•	•	•
	Lyles Motel	Wenatchee, WA	98801	Jun 1958	Jun 1958	22																												
	Moonlight Motor Lodge and RV Park	Wenatchee, WA	98801	Jan 1954	Jan 1954	18																												
	Motel 6 Wenatchee	Wenatchee, WA	98801	Jul 2010	Jun 1970	58		• •	•	•	•	• •	•	•	• •	•	• •	•	•	•	• •	•	•	• •	•	•	•	•	•	• •	•	•	•	•
	My Place Wenatchee	Wenatchee, WA	98801		U/C	63																												
9671	Red Lion Hotel Wenatchee	Wenatchee, WA	98801	Oct 1999	Jun 1974	149		• •	•	•	•	• •	•	•	• •	•	• •	•	•	•	• •	•	•	• •	•	•	•	•	•	• •	•	•	•	•
70156	Residence Inn By Marriott Wenatchee	Wenatchee, WA	98801	Sep 2021	Sep 2021	127																										0	•	•
70700	Sleep Inn & Suites Wenatchee	Wenatchee, WA	98801	Feb 2021	Feb 2021	86																				•	•	•	•	• •	•	•	•	•
60216	SpringHill Suites Wenatchee	Wenatchee, WA	98801	Mar 2010	Mar 2010	109		• •	•	•	•	• •	•	•	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	•	•	• •		•	•	•
30010	Super 8 Wenatchee	Wenatchee, WA	98801	Dec 2004	Jun 1984	102	Υ		•	•	• •	• •	•		• •	•	• •		•	•	• •	•	•	• •	•	•	•	•	•	• •		•	•	
12470	Travelodge Wenatchee	Wenatchee, WA	98801	Sep 1994	Jun 1980	48		• •	•	•	•	• •	•	•	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	•	•	• •		•	•	•
17856	Village Inn Motel	Cashmere, WA	98815	Jun 1976	Jun 1976	21																												
31872	Wedge Mountain Inn	Cashmere, WA	98815			28																												Г
30817	Apple Inn Motel	Chelan, WA	98816	Jun 1975	Jun 1975	41																												
17860	Campbell's Resort	Chelan, WA	98816	Jun 1901	Jun 1901	173	Υ	0 0	0	0 0	0	0 0	0	0 0	0 0	0	0 0	0	0	0 0	0	0	0	0 0	0	0	0	0	0 0	0 0	, 0	0	0	C
72696	Chelan Rentals	Chelan, WA	98816	Jan 2002	Jan 2002	17																												
17863	Darnell's Lake Resort	Chelan, WA	98816	Jun 1973	Jun 1973	38																									Т			Г
17862	Grandview On The Lake	Chelan, WA	98816	Jun 1935	Jun 1935	92																												П
30820	Lakeside Lodge & Suites	Chelan, WA	98816	Dec 2012	Jul 1991	93								П																	Т			Г
73374	Lakview Hotel	Chelan, WA	98816	Jan 1926	Jan 1926	12																												
47658	Midtowner Motel	Chelan, WA	98816	Jun 1985	Jun 1985	45								П																	Т			Г
	Riverwalk Inn & Cafe	Chelan, WA	98816	Jan 1918	Jan 1918	13																												
	Alpen Rose Inn	Leavenworth, WA	98826	May 1994	May 1994	16																												Г
	Alpine Rivers Inn	Leavenworth, WA	98826	Jun 1986	Jun 1986	27																												
	Aspen Suites @ Icicle Village	Leavenworth, WA	98826	Aug 2005	Aug 2005	30																									-			Г
	Bavarian Lodge	Leavenworth, WA	98826	Jul 2005	Jul 2005	54																												
	Bavarian Ritz Hotel	Leavenworth, WA	98826	Jun 1981	Jun 1981	16																												Г
	Beaver Valley Lodge & Self Storage	Leavenworth, WA	98826	Jan 1996	Jan 1996	14																												
	Closed - Blackbird Lodge	Leavenworth, WA	98826	Jun 2006	Jun 1000	0																												Г
	Der Ritterhof Inn	Leavenworth, WA	98826	Jun 1990	Jun 1990	51		0 0	0	0 0	0	0 0	0	0 0	0	0	0 0			0	0	0												
	Enzian Inn	Leavenworth, WA	98826	Jan 1984	Jan 1984	104																												Г
	FairBridge Inn & Suites Leavenworth	Leavenworth, WA	98826	Jul 2010	Jun 1983	78																												
	Hampton Inn & Suites Leavenworth	Leavenworth, WA	98826	Nov 2017	Nov 2017	100																												٠
	Hans & Franz Lodges	Leavenworth, WA	98826		1101 2011	2			-	-			-		0	0	0 0	-	0	0 0	0	0	0									i i	-	i
	Hotel Pension Anna	Leavenworth, WA	98826	Jun 1989	Jun 1989	16																		- -		ľ	1							П
	Howard Johnson Express Inn Leavenworth	Leavenworth, WA	98826	Jan 2002	Jan 1988	41																												
	lcicle Village Resort	Leavenworth, WA	98826	Dec 2015	Aug 1992	121											•			٠,				•		1			•	•				ľ
	Leavenworth Village Inn	Leavenworth, WA	98826	Jun 1992	Jun 1992	19	Υ																											
	Linderhof Inn	Leavenworth, WA	98826	Jun 1990	Jun 1990	33																												Г
	LOGE Leavenworth	Leavenworth, WA	98826	Jul 2020	Juli 1990	9	~																											L
	Mountain Springs Lodge	Leavenworth, WA	98826	Jun 1990	Jun 1990	18								, i	•	•	•			-	•	-	•	• •			•		•	•	-	•	•	ľ
	Na-Mu Lodge	Leavenworth, WA	98826	Juli 1990	Juli 1990	10					0																							ı
	Na-Mu Loage Obertal Motor Inn	Leavenworth, WA	98826	Jun 1989	Jun 1989	27		0 0	0	0 0	0	0 0	0	0 0	0	0	0 0	0	0	0 0	0	0	0	• •	•	•	•	•	• '	• •				ı
						55																									+			ı
	Posthotel & Spa	Leavenworth, WA	98826	Jan 2018	Jan 2018																													ſ
	River Roade Venue & Lodging	Leavenworth, WA	98826			10																												ı
	River's Edge Lodge	Leavenworth, WA	98826	lum 0000	A = 1005	23	V																											ſ
	Sleeping Lady Mountain Resort	Leavenworth, WA	98826	Jun 2020	Apr 1995	58	Y	0 0	0	0 0	0	0 0	0	0 0	0	0	0 0			_	0	0	0	0 0	0						-			ı
	The Evergreen Inn	Leavenworth, WA	98826	Jan 1942	Jan 1942	12	Υ													(0		0	• •	•	•	•	•	•	• •				ſ
	The Wanderlust	Leavenworth, WA	98826	l 000 :	l 6004	16															0	0	0	•	•	•	•	•	•	• •				L
	Manson Bay Suites	Manson, WA	98831	Jun 2021	Jun 2021	40																												
	Mountain View Lodge	Manson, WA	98831	Jan 1984	Jan 1984	31																									_			L
49761	North Cascades Lodge At Stehekin	Stehekin, WA	98852			28																												
			Total Prope	erties:	65	3339			Mon	thly c	lata re	eceive		/ STF																				
											and da																							

Tab 4 - Response Chelan Co, WA

1/19/2022 TPA/LTAC Joint Meeting Page 9 of 27

Wenatchee Valley Chamber of Commerce For the Month of November 2021

						2019	2020	2021
				Open	Chg in			
STR Code	Name of Establishment	City & State	Zip Code Aff Date	Date	Rooms Rms .	J F M A M J 、	A S O N D J F M A M J .	A S O N D J F M A M J J A S O N D

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For the Month of November 2021

								2019	9							202	0							20	21							
					Open	1 1	Chg in	1 1	_				Π.				_							Ι.			T		T			
STR Code	Name of Establishment	City & State	Zip Code		Date	Rooms	Rms	J	F M	Α	М .	JJ	A 5	S 0	N E) J	F M	Α	M J	-	-	-		-		_	_		_ A	S	O N	D
	AC Hotels by Marriott Seattle Bellevue Downtown	Bellevue, WA	98004	Jul 2020	Aug 2017	234	Y	•	•	•	•	•	• •	•	•	•	• •			•	• •	•	•	•	• (•	•	• •	•	•	•	
	Bellevue Club Hotel	Bellevue, WA		Sep 2021	Jun 1994	66	Υ	• •	•	•	• •	•	• •	•	• •	•	• •	0										_				L
	Closed - Bellevue Lodge	Bellevue, WA	98004	Dec 2006	Jun 1963	0																										
	Closed - Chelsea Green	Bellevue, WA	98004	Aug 1991		0																								\Box		L
	Closed - Holiday Court Apartment Hotel	Bellevue, WA	98004	Sep 1998		0																										
	Closed - Paragon Hotel	Bellevue, WA	98004	May 2007	Jun 1969	0																										L
	Closed - Sheraton Hotel	Bellevue, WA	98004	Apr 2020	Apr 1980	0	Υ	•	•	•	• •	•	• •	•	• •	•	• 0															
	Closed - Silver Cloud Inn Bellevue Downtown	Bellevue, WA	98004	Aug 2021	Jun 1989	0	Υ	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	•	•	• •	•	• •				
	Courtyard Seattle Bellevue Downtown	Bellevue, WA	98004	Sep 2020	Dec 2005	253	Υ	•	•	•	• •	•	• •	•	• •	•	• •				•	•	• •	•	•	• •	•	• •	•	• 6	• •	
	Extended Stay America Premier Suites Seattle - Bellevue		98004	Jan 1998	Jan 1998	148		•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •	• •	
		Bellevue, WA	98004	Dec 2014	Dec 2014	128		•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• 1	• •	
9662	Hilton Bellevue	Bellevue, WA	98004	Jun 2006	Jun 1981	338	Υ	•	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	• •	• •	•	• •	• •	•	• •	•	• •	• • [!]	
65980	Hilton Garden Inn Seattle Bellevue Downtown	Bellevue, WA	98004	May 2018	May 2018	254			•	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• 1		
3748	Hotel 116 a Coast Hotel Bellevue	Bellevue, WA	98004	Jan 2003	Jun 1972	176			•	•	• •	•	• •	•	• •	•	• •	0	• •	•	• •	•	• •	•	•	• •	•	• •	•			
22586	Hyatt Regency Bellevue on Seattle's East Side	Bellevue, WA	98004	Jan 1989	Jan 1989	731	Υ		•	•	• •	•	• •	•	• •	•	• •		• •	•	• •	•	• •	•	•	• •	•	• •	•			
23668	La Residence Suite Hotel	Bellevue, WA	98004			24																										
63234	Marriott Seattle Bellevue	Bellevue, WA	98004	Aug 2020	Jul 2015	384	Υ		•	•	• •	•	• •	•	• •	•	• •	0			• •	•	• •	•	•	• •	•	• •	•			
1219	Red Lion Hotel Bellevue	Bellevue, WA	98004	May 2021	Dec 1969	181	Υ		•	•	• •	•		•	• •	•	• •	•	• •	•					•	•	0		•	• /		
56818	Residence Inn Seattle Bellevue Downtown	Bellevue, WA	98004	Oct 2008	Oct 2008	231			•	•		•		•		•				•							•		•	• 1		
66434	W Hotel Bellevue	Bellevue, WA	98004	Jun 2017	Jun 2017	245				•		•		•		•		•		•					•		•		•	• /		Г
53990	Westin Bellevue	Bellevue, WA	98004	Nov 2005	Nov 2005	337			•	•		•		•		•		•		•							•		•	•		
57049	Hyatt House Seattle Bellevue	Bellevue, WA	98005	Jan 2012	Apr 2008	160			•	•		•		•		•		•		•					•		•		•	• /		Г
35200	Extended Stay America Seattle - Bellevue - Factoria	Bellevue, WA	98006	Jun 2012	Nov 1997	150				•		•		•		•				•							•					
36996	Larkspur Landing Bellevue	Bellevue, WA	98006	Jan 2005	Sep 1998	126				•	• •	•		•		•		•	• •	•					•		•		•	• 6		
23670	Closed - Eastgate Motel	Bellevue, WA	98007	Dec 2001	1	0																										
43798	Closed - Kanes Motel	Bellevue, WA	98007	Jun 2004		0																										Г
33611	Fairfield Inn & Suites Seattle Bellevue Redmond	Bellevue, WA	98007	Jul 1997	Jul 1997	144				•		•		•		•				•							•		•			
10295	Quality Inn Bellevue	Bellevue, WA	98007	Sep 2018	Jun 1985	106				•		•		•		•				•							•			•		П
	Residence Inn Seattle Bellevue	Bellevue, WA	98007	May 1984	May 1984	120				•		•		•						•												
45656	Silver Cloud Hotel Bellevue	Bellevue, WA	98007	Jan 2004	Jan 2004	145				•		•		•		•		•		•					•		•		•	• 6		
14923	Sonesta Select Seattle Bellevue Redmond	Bellevue, WA	98007	Feb 2021	Sep 1990	152				•		•		•		•				•										•		
	Embassy Suites by Hilton Seattle Bellevue	Bellevue, WA	98008	Aug 1990	Aug 1990	240				•						•				•										•		
	Extended Stay America Seattle - Redmond	Bellevue, WA	98008	Jul 2012	Nov 1997	162	Υ																									
		,	Total Prope	1	33			0 -	Mon	thly	data	rece	ved b	v ST	R																	

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 ⁻ Monthly and daily data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

For the Month of November 2021

								2019)						2	020							202	21					
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date	Rooms	Chg in Rms		F М	Δ .	и I		١	o N	n	ı E	МА	м	١.	Δ.	9 0	N		F	, A	м		Δ ς	ON
	Ascend Collection Inn at Port Gardner	Everett. WA	98201	Mar 2018	Jun 1997	33	Itilio				•			• •															
	Best Western Cascadia Inn	Everett, WA	98201	Oct 1994	Jun 1984	134																							
	Closed - Everett Motel	Everett, WA	98201	Jan 2014	Jun 1940	0																							
	Closed - Marina Village Inn	Everett, WA	98201	May 2004	Jan 1986	0																							
	Closed - Royal Motor Inn	Everett, WA	98201	Jun 2006	0011 1000	0																							
	Closed - Swalwell House	Everett, WA	98201	Feb 2018		0																							
	Closed - Topper Motel	Everett, WA	98201	May 2005		0																							
	Courtyard Seattle North Everett Downtown	Everett, WA	98201	Oct 2016	Oct 2016	156																							
	Delta Hotel Downtown Everett	Everett, WA	98201	Jun 2018	Jun 1982	232																							
	Hampton by Hilton Inn Seattle/Everett	Everett, WA	98201	Jul 2014	Jul 2014	122																							
	Hotel Indigo Seattle Everett Waterfront	Everett, WA	98201		Sep 2019	142	Υ						•				•						•		•				
	Motel Express	Everett, WA	98201	Jan 1947	Jan 1947	32																							
9302	Red Lion Inn & Suites Everett	Everett, WA	98201	Jan 2017	Dec 1992	46							•										•		•				
7515	Travelodge Everett City Center	Everett, WA	98201	Jun 1956	Jun 1956	30	Υ						•										•		•				
	Waits Motel	Everett, WA	98201			24																							
31881	Welcome Motor Inn	Everett, WA	98201	Jun 1992	Jun 1992	42																							
31880	Farwest Motel	Everett, WA	98203			20																							
66154	WoodSpring Suites Seattle Everett	Everett, WA	98203	Mar 2017	Mar 2017	122							•										•		•		• 6		
38309	Best Western Plus Navigator Inn & Suites	Everett, WA	98204	Apr 2011	May 1999	102		•	•				•										•		•		• (
52822	Holiday Inn Express & Suites Everett	Everett, WA	98204	Aug 2004	Aug 2004	99							•										•		•		• 6		
23584	La Quinta Inns & Suites Everett	Everett, WA	98204	May 2007	Jun 1988	73							•										•		•		• (
6611	Motel 6 Everett - North	Everett, WA	98204	Jun 2020	Jun 1965	117	Υ		•				•				•						•		•		• 6		
5961	Motel 6 Everett South	Everett, WA	98204	Jun 2020		99	Υ						•				•						•		•				
1220	Closed - Quality Inn Everett	Everett, WA	98208	May 2006	Apr 1969	0																							
12321	Days Inn Everett	Everett, WA	98208	Jul 2002	Jun 1964	76							•										•		•		• (
23629	Econo Lodge Everett	Everett, WA	98208	Jul 2014	May 1981	120							•				• •						•		•		• (• •
34894	Extended Stay America Seattle - Everett - North	Everett, WA	98208	Apr 1997	Apr 1997	104							•										•		•		• (
38330	Extended Stay America Seattle - Everett - Silverlake	Everett, WA	98208	Jun 2012	May 1999	88			•		•		•								•		•		•		• (
52066	Quality Inn & Suites Everett	Everett, WA	98208	Mar 2007	Nov 2003	82							•										•		•		• (
23879	Sunrise Motor Inn	Everett, WA	98208	Jun 1988		105																							
			Total Prope	erties:	30	2200		0 -	Mont	hly d	ata re	ceive	d by	STR															

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 ⁻ Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

For the Month of November 2021

								2019	9							2	020									202 [.]	1							
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date	Rooms	Chg in Rms		F М	Δ	м .	I.	Δ ,	5 0	N	D.	I F	м	ΔΙ	м .	T.,	Δ	s	N	D	.1	F	<u>"</u>	M			ΔĪ,		N C
	Americas Best Value Inn Lynnwood Seattle	Lynnwood, WA	98036			42	11110	0 0		_	0 0	_	0 0	_	0	0 0	0	-	-	-	$\overline{}$	-	-	-	-	-	-	-	-	•	-	-	-	
	Best Western Alderwood	Lynnwood, WA		Nov 2013		137				-	- -	-	0 0	-	- 1		- 1 -																	
		, ,	98036															_								_	_						_	_
	Courtyard Seattle North Lynnwood Everett	Lynnwood, WA	98036	Jun 1999	Jun 1999	164		• •																										
	Embassy Suites by Hilton Seattle North Lynnwood	Lynnwood, WA	98036	Jul 1992	Jul 1992	240		• •		_	_	_		_		_	_	_	_	_	_	_		_	_		_	_			_	_		
36154	Extended Stay America Seattle - Lynnwood	Lynnwood, WA	98036	Feb 1998	Feb 1998	109		• •	•	•	• •	•	• •	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	• •	•	•	• 6		•		•
37159	Hampton by Hilton Inn Seattle North/Lynnwood	Lynnwood, WA	98036	Oct 1998	Oct 1998	152		• •	•	•	• •	•	• •	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	. •		•			•	•	•
68060	Hilton Garden Inn Seattle/Lynnwood	Lynnwood, WA	98036	Jun 2020	Jun 2020	154														0	•	•	• •	•	•	•	•		•	•		•	•	•
59650	Holiday Inn Express & Suites Seattle North Lynnwood	Lynnwood, WA	98036	Feb 2010	Feb 2010	80		• •	•	•	• •	•	• •	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	•	. •	•	• •		•	•	•
3758	Hotel International	Lynnwood, WA	98036	Jun 1982	Jun 1982	53																												
3759	La Quinta Inns & Suites Lynnwood	Lynnwood, WA	98036	Jan 2004	Jun 1977	101		• •	•	•	• •	•	• •	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	. •		•			•	•	•
34654	Super 8 Lynnwood	lynnwood, WA	98036	Mar 2020	Mar 1997	51	Υ											•	• •	•	•	•	• •	•	•	•	•	•	•	•		•		•
62781	Homewood Suites by Hilton Lynnwood Seattle Everett	Lynnwood, WA	98037	May 2014	May 2014	170		• •	•	•	• •	•	• •	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	•	. •	•	•		•	•	•
46936	Lynnwood Motor Inn	Lynnwood, WA	98037	Mar 1997	Mar 1997	37																												
15138	Residence Inn Seattle North Lynnwood	Lynnwood, WA	98037	May 1987	May 1987	120		• •	•	•	• •	•	• •	•	•	• •	•	•	• •	•	•	•	• •	•	•	•	•	. •	•	• •		•	•	•
74376	Closed - Court Of Monte Cristo	Lynnwood, WA	98087	Jul 2005	Jan 1950	0																												
			Total Prope	erties:	15	1610		0 -	Mont	hly	data	recei	ved b	y ST	R																			
									Mont	hlv:	and d	vlich	data	recei	ved	hy S	TR																	

 ⁻ Monthly and daily data received by STR

Blank - No data received by STR

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Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

Tab 8 - Response Tri-Cities+

Wenatchee Valley Chamber of Commerce

For the Month of November 2021

							Cha i-											- 1														7
R Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date		Chg in Rms		- М	A P4		. ,	s	$ \mathbf{x} $		JF	NA	, ,,		.	۸ .	s o		_	J F		,	NA			s	
	est Western Premier Pasco Inn & Suites	Pasco, WA	99301	Feb 2020	Jan 2005	110	KIIIS	J	- IVI	A IV	J .	JA	3 () N	D .	JF	IVI	A IVI		J	A	9 0	IN	ט ס	<u> </u>	IVI	A	IVI .	J J	A	3	-
	closed - Airport Motel	Pasco, WA	99301	Jan 2008	Jan 2005	110			•	• •	•	•	• •	•	•	•	• •	•	•	• '	•	•	•	•	•	•	•	•	•	•	•	•
					l 4070	0																		-	-				-			
	closed - Loyalty Inn Pasco	Pasco, WA	99301	Sep 2021	Jun 1976 Jun 1980	0	Y			_ _			_ _							-		-	1.		1.							
	losed - Rodeway Inn Pasco	Pasco, WA	99301	Sep 2021	Jun 1980	0	Y	• •	•	• •	•	•	• •	•	•	•	•	•	•	• (• •	•	• (• •	•	•	• •	• •	•	•		
	losed - Travel Inn	Pasco, WA	99301	Jun 2001		0																			4							
	losed - Trimark Motel	Pasco, WA	99301	Jan 2001		0																	ш	_		\Box	_			ш	\perp	
	ourtyard Pasco Tri-Cities Airport	Pasco, WA	99301	Feb 2020	Feb 2020	99										0	•	•	•	•	•	•	• 6	• •	•	•	• (• •		•	• (•
	lampton Inn Pasco Tri Cities	Pasco, WA	99301	May 2016	May 2016	121		• •	•	• •	•	• •	• •	•	• •	•	•	•	•	•	• •	•	• 6	• •	•	•	• •	• •	, •	•	• 6	•
49888 H	Ioliday Inn Express & Suites Pasco Tricities	Pasco, WA	99301	Feb 2007	May 2004	85		• •		• •	•	• • •	• •	•	• •	•	• •	•	•	•	• •	•		• •	•	•	• •	• •		•	• 1	•
34173 K	nights Inn Pasco	Pasco, WA	99301	Oct 2014	May 1991	37																										
63960 N	ly Place Hotel Pasco	Pasco, WA	99301	Sep 2014	Sep 2014	64								•		•			•			•				•	• (• •			• 1	•
9665 P	ted Lion Hotel Pasco	Pasco, WA	99301	Feb 2003	Jun 1969	279								•					•	•			. 6			•	• 6				• 6	•
47025 S	age N Sun Motel	Pasco, WA	99301			32																										
	leep Inn Pasco-Kennewick	Pasco, WA	99301	Oct 1997	Oct 1997	62																										
	ahitian Motor Inn	Pasco, WA	99301	Jan 1956	Jan 1956	60			-				- -	-					i i	-				i	i i		الما	ناذ			الت	
	hunderbird Motel	Pasco, WA	99301	Jun 1980	Jun 1980	43																							-			
	est Western Kennewick Tri-Cities Center	Kennewick, WA	99336	May 2020		62																										_
	closed - Angus Motor Hotel	Kennewick, WA	99336	Nov 1990	Iviai 2010	02		-	-	•	'		•	-	•		•	_	•	, i	•	-		•	-			•	_			•
					l 4075	150																		_	-			_	_			
	lover Island Inn	Kennewick, WA	99336	May 2001	Jun 1975				•	• •	•	•	• •	•	•	•	•	•	•	• (•	•	• •	• •	•	•	•	•	•	•	• '	•
	omfort Inn Kennewick Richland	Kennewick, WA	99336	Jul 1994	Jul 1994	56		• •	•	• •	•	•	• •	•	• •	•	•	•	•	• (• •	•	• •	• •	•	•	• •	• •	, •	•	• •	٠
	cono Lodge Kennewick	Kennewick, WA	99336	Oct 2014	Jun 1964	60		• •	•	• •	•	•	• •	•	•	•	•	•	•	•	•	•	• 6	• •	•	•	• •	• •		•	• (•
	airfield Inn Kennewick	Kennewick, WA	99336	Feb 1995	Feb 1995	62		• •	•	• •	• •	• •	• •	•	• •	•	• •	•	•	•	• •	•	• (• •	•	•	• •	• •	. •	•	• (•
53044 H	lilton Garden Inn Kennewick Tri Cities	Kennewick, WA	99336	Jun 2020	Dec 2004	120	Υ	• •	•	• •	•	• • •	• •	•	• •	•	•						. 6	• •	•	•	• 6	• •		•	• 6	•
31028 F	loliday Inn Kennewick – Tri-Cities	Kennewick, WA	99336	Jul 2022	Jun 1992	0	Υ			• •	•	· • -	• •	•	• •	•	• •	•	•	• •	• •	•		• •	•	•		• •		0	0	
17878 K	ennewick Suites	Kennewick, WA	99336	May 2006	Jun 1977	46																										
3755 N	lotel 6 Kennewick	Kennewick, WA	99336	Aug 2018	Jun 1979	81								•					•	•			. 6			•	• 6				• 6	•
	ted Lion Hotel Kennewick Columbia Center	Kennewick, WA	99336	Feb 2003	Jun 1980	162																										•
	led Lion Inn & Suites Kennewick Tri Cities	Kennewick, WA	99336	May 2020	Feb 1995	58																										
	pringHill Suites Kennewick Tri Cities	Kennewick, WA	99336	Jun 2015	Jun 2015	116																										Ĭ
	tudio 6 Kennewick - Tri-Cities	Kennewick, WA	99336	Oct 2020	Oct 2018	23	Υ												•	•	_	_										1
	tuper 8 Kennewick Tri-Cities Area	Kennewick, WA	99336	Apr 1993	Apr 1993	95																			i							i
	est Western Plus Kennewick Inn	Kennewick, WA	99337	Apr 2011	Mar 1998	88							•											•			•					•
								• •	•	• •	• •	•	• •	•	•	•	• •	•	•	• '	•	•	•	•	•	•	• •	•	•	•	•	•
	aymont Inn & Suites Tri Cities Kennewick	Kennewick, WA	99338	Jan 2010	Sep 1995	53		•	•	• •	•	•	• •	•	•	•	•	•	•	• (•	•	• •	• •	•	•	• •	•		•	• '	•
	omfort Suites Kennewick At Southridge	Kennewick, WA	99338	Jun 2020	Jun 2020	94													•	• (• •	•	• •	• •	•	•	• •	• •	, •	•	• •	•
	lampton by Hilton Inn Kennewick At Southridge	Kennewick, WA	99338	Jun 2015	Jun 2015	80		• •	•	• •	•	• •	• •	•	•	•	•	•	•	• (•	•	•	•	•	•	• •	• •		•	• (•
	a Quinta Inns & Suites Kennewick	Kennewick, WA	99338	Jan 2010	Mar 2007	64		• •	•	• •	• •	• •	• •	•	• •	•	• •	•	•	•	• •	•	• (• •	•	•	• •	• •	. •	•	• (•
	losed - Richland Inn	Richland, WA	99352	Oct 2021	Jun 1978	0	Υ	• •	•	• •	•	• • •	• •	•	• •	•	•	•	•	•	•	•	• 6	• •	•	•	• •	• •		•		
	courtyard Richland Columbia Point	Richland, WA	99352	May 2020	Feb 2004	120	Υ	• •		• •	•	· • -	• •	•	• •	•	•	•	•	• •	• •	•	. 6	• •	•	•		• •	, •			•
5708 E	conomy Inn	Richland, WA	99352	Oct 2000	Jun 1964	39																										
33555 F	lampton by Hilton Inn Richland/Tri-Cities	Richland, WA	99352	Aug 1996	Aug 1996	130			•	• •	•	•	• •	•		•	•		•	•		•	• /		•	•	• (• •		•	• /	•
48303 F	loliday Inn Express & Suites Richland	Richland, WA	99352	Feb 2003	Feb 2003	82								•					•			•				•					•	•
9667 F	loliday Inn Richland on the River	Richland, WA	99352	Aug 2020	Jun 1969	150	Υ																									
	lome2 Suites by Hilton Richland	Richland, WA	99352	Feb 2017	Feb 2017	120																										•
	Iomewood Suites by Hilton Richland	Richland, WA	99352	Jan 2015	Jan 2015	115																										
	Notel 6 Richland - Kennewick	Richland, WA	99352	Jun 2020	Jun 1964	93	V											Ţ														
	tichland Inn & Suites	Richland, WA	99352	May 2016	Jun 1966	44							•		•						_	_		•	-		-	•	-			•
	tureStay Collection Riverfront Hotel	Richland, WA	99352	Dec 2019	Jun 1969	136	V															-										
	he Lodge @ Columbia Point	Richland, WA	99352	Jul 2017		82	T		•	• •	•	•	• •	•	•	•	• •	•	•	• '	•	•	•	•	•	•	•	•		•	•	•
					Jul 2017			• •	•	• •	•	•	• •	•	• •	•	• •	•	•	• (• •	•	• •	• •	•	•	• •	• •	•	•	• •	•
	ownePlace Suites Richland Columbia Point	Richland, WA	99352	Feb 2013	Feb 2013	90		• •	•	• •	•	• •	• •	•	•	•	•	•	•	• (•	•	• •	•	•	•	• •	• •		•	• '	•
	VoodSpring Suites Tri - Cities Richland	Richland, WA	99352	Aug 2020	Aug 2020	122															•	•	• •	• •	•	•	• (• •	, •	•	• •	٠
	Vright's Desert Gold Motel	Richland, WA	99352	Jun 1991	Jun 1991	29																										
	losed - Columbia River Hotel & Conference Center	Richland, WA	99354	Sep 2021	Jan 1973	0	Υ	0		•	•	• • •	• •	•	• •	•	• •	•	•	• •	• •	•		• •	•	•		• •		0		
71635 F	laneys Inn	Richland, WA	99354	Jan 1977	Jan 1977	21																										
1 1000			Total Prope		53	3835			N 4 41	to alle		eived	L O	TD																		

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For the Month of November 2021

								2019	•						:	2020							2	2021							
					Open		Chg in	Ι.Ι.	_ _																		\Box		.T.		T
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Date	Rooms	Rms	JF	F M	A	M J	J	A S	ON	D	J F	M .	A M	J,	JA	S	N	D	JF	M	AIN	ЛΙЈ	J	\ S	ON	D
		Vancouver, WA	98660		U/C	160																							4		4
	Closed - Red Lion Hotel Vancouver @ The Quay	Vancouver, WA		Nov 2015	Jun 1963	0																				_	\perp		_		_
		Vancouver, WA	98660	Dec 2008	Jun 1978	115		• •	•	•	•	• •	•	• •	•	•	•	•	• •	•	•	•	•	•	•	• •	•	• •	•	• •	
	Econo Lodge Vancouver	Vancouver, WA	98660	Nov 2005	Jun 1960	40		• •	•	•	•	• •	•	• •	•	•	•	•	• •	•	• •	•	•	•	•	• •	•	• •	•	• •	\perp
	Hilton Vancouver Washington	Vancouver, WA	98660	Jun 2005	Jun 2005	226		• •	•	•	•	• •	•	• •	•	•	•	•	• •	•	•	•	•	•	•	• •	•	• •	•	• •	4
	Hotel Indigo Vancouver Downtown Portland Area	Vancouver, WA	98660		U/C	138																									
	Holiday Inn Express & Suites Vancouver Mall Portland Are		98661	Mar 2009	Mar 2009	91		• •	• •	•	•	• •	•	• •	•	• •	•	•	• •	• •	• •	•	•	• •	•	• •	•	• •	•	• •	
	Homewood Suites by Hilton Vancouver Portland	Vancouver, WA	98661	Aug 1997	Aug 1997	104		• •	• •	•	•	• •	•	• •	•	• •	•	•	• •	• •	• •	•	•	• •	•	• •	. •	• •	•	• •	
71785	Riverside Motel	Vancouver, WA	98661	Jan 1953	Jan 1953	17																									
40789	Best Western Plus Vancouver Mall Dr Hotel & Suites	Vancouver, WA	98662	Jun 2011	Aug 2001	75		• •	•	•	•	• •	•	• •		• •	•	•	• •	•	• •	•	• •	• •	•	• •			•	• •	
34006	Closed - Howard Johnson Inn & Suites Vancouver By Van	Vancouver, WA	98662	Mar 2021	Jun 1997	0	Υ	• •	• •	•	•	• •	•	• •	•	• •	•	•	• •	• •	• •	•	•	0							4
16416	Comfort Suites Vancouver	Vancouver, WA	98662	Jul 1990	Mar 1987	66		• •	•	•	•	• •	•	• •		• •	•	•	• •	•	• •	•	• •	• •	•	• •			•	• •	
29589	Days Inn & Suites Vancouver	Vancouver, WA	98662	Jul 2008	Nov 1993	55			•		•		•												•				•		
34078	Heathman Lodge	Vancouver, WA	98662	Nov 1997	Nov 1997	179			•		•		•	• •	•				• •				•		•			• •	•		
70062	My Place Hotel Vancouver	Vancouver, WA	98662	Nov 2020	Nov 2020	64																0			•				•		
23720	Sonesta ES Suites Portland Vancouver	Vancouver, WA	98662	Sep 2017	Mar 1987	120							•		•								•		•				•		П
40677	Sonesta ES Suites Vancouver-Portland Metro	Vancouver, WA	98662	Dec 2020	Nov 2000	117			•		•		•												•				•		
70399	WoodSpring Suites Portland Vancouver	Vancouver, WA	98664	Nov 2021	Nov 2021	122							\Box												П		\Box			0	П
3776	Closed - Ferryman's Inn	Vancouver, WA	98665	Jan 2007	Jun 1976	0																									
26764	Quality Inn & Suites Vancouver	Vancouver, WA	98665	Sep 2004	Jun 1978	72							•												•						Т
9460	Value Motel	Vancouver, WA	98665	Nov 1994		120																									
68006	Best Western Premier Hotel at Fisher's Landing	Vancouver, WA	98683	Feb 2019	Feb 2019	132																			•						т
68279	Residence Inn Portland Vancouver	Vancouver, WA	98683	Dec 2019	Dec 2019	87																			•						
56030	SpringHill Suites Portland Vancouver	Vancouver, WA	98683	May 2007	May 2007	119							•												•						
	TownePlace Suites Portland Vancouver	Vancouver, WA	98683	Jul 2015	Jul 2015	115							•												•						
	Best Western Inn Of Vancouver	Vancouver, WA	98684	Oct 1998	May 1991	59																			•						т
35162	DoubleTree by Hilton Hotel Vancouver	Vancouver, WA	98684	Jul 2014	Nov 1996	98																									
	Extended Stay America Portland - Vancouver	Vancouver, WA	98684	Sep 1997	Sep 1997	116																									\mathbf{T}
	Hampton by Hilton Inn & Suites Portland/Vancouver	Vancouver, WA	98684		Sep 2014	99																									
	Motel 6 Vancouver	Vancouver, WA	98684	Dec 2020	Jun 1986	118	Υ															1									Т
	Rodeway Inn Vancouver	Vancouver, WA	98684	Jun 2018	Jun 1984	46																									
	La Quinta Inns & Suites Vancouver	Vancouver, WA	98685	May 2020	Aug 2000	89	Υ																								
	Holiday Inn Express Vancouver North Salmon Creek	Vancouver, WA	98686		Jul 2000	78	•																								
	Quality Inn & Suites Vancouver North	Vancouver, WA	98686		Mar 1990	57																									
	Red Lion Inn & Suites Vancouver	Vancouver, WA		Jun 2018		66																									
11100	Trod Elon min & Odnoo vanoodver	various or, TVA	Total Prope		35				Montl	hly d	lata re	eceive	ed by	STR					-				_			-	•			- -	
								• -	Montl	hly a	nd da	aily da	ata re	ceive	d by S	STR															

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Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

For the Month of November 2021

								2019							20	20							20	21						
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date	Rooms	Chg in Rms		M	A N			s	N	ь .	F	, A	м.	1	Δ,	5 0	NI		F	м д	м		Δ	s c	N
	Avenue Motel	Wenatchee, WA		Jun 1962	Jun 1962	38	11110		141			, A		-	-		1		-	Α,			-	H.		101	-			111
	Avid Wentachee	Wenatchee, WA	98801	00.1.1002	U/C	95																								
	Best Western Chieftain Inn	Wenatchee, WA		Mar 2002	May 1999	77																								
	Best Western Plus Wenatchee Downtown Hotel	Wenatchee, WA		Sep 2018	Jun 1997	81											•		•									•		
17960	Closed - Chieftain Motel	Wenatchee, WA		May 1999		0																								
17962	Closed - Uptowner	Wenatchee, WA	98801	Jan 2003		0																				П		П		
9463	Closed - Value Inn	Wenatchee, WA	98801	Jan 2020	Jun 1965	0	Υ																							
3778	Coast Wenatchee Center Hotel	Wenatchee, WA	98801	Mar 2003	Jun 1977	147											•		•				•			•		•		•
60401	Comfort Suites Wenatchee Gateway	Wenatchee, WA	98801	Sep 2009	Sep 2009	84						•					•		•				•					•		•
7530	Downtown Inn Wenatchee	Wenatchee, WA	98801	Jul 2021	Jun 1961	37											•		•				•			•	•			
5712	Economy Inn	Wenatchee, WA	98801	Jun 1998	Jun 1958	42																								
68010	Hilton Garden Inn Wenatchee	Wenatchee, WA	98801	Jul 2020	Apr 2019	176	Υ			0 •									•			• •	•	• •		•		•		•
33441	Holiday Inn Express Wenatchee	Wenatchee, WA	98801	Sep 1996	Sep 1996	92			•			•				• •	•		•		•		•			•		•		•
19509	La Quinta Inns & Suites Wenatchee	Wenatchee, WA	98801	Jan 2002	Jul 1993	65			•	• •	•	•		•			•	• •	•			• •	•		•	•		•		•
49959	Lyles Motel	Wenatchee, WA	98801	Jun 1958	Jun 1958	22																								
73373	Moonlight Motor Lodge and RV Park	Wenatchee, WA	98801	Jan 1954	Jan 1954	18																								
5046	Motel 6 Wenatchee	Wenatchee, WA	98801	Jul 2010	Jun 1970	58		• •	•	• •	•	•	• •		• •	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •		• •	•
70063	My Place Wenatchee	Wenatchee, WA	98801		U/C	63																								
9671	Red Lion Hotel Wenatchee	Wenatchee, WA		Oct 1999	Jun 1974	149		• •	•	• •	•	•	• •		• •	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •		• •	•
70156	Residence Inn By Marriott Wenatchee	Wenatchee, WA	98801	Sep 2021	Sep 2021	127																							o •	•
	Sleep Inn & Suites Wenatchee	Wenatchee, WA	98801	Feb 2021	Feb 2021	86																		• •	•	•	• •		• •	•
60216	SpringHill Suites Wenatchee	Wenatchee, WA	98801	Mar 2010	Mar 2010	109		• •	•	• •	•	•	• •		•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•		•
	Super 8 Wenatchee	Wenatchee, WA		Dec 2004	Jun 1984	102	Υ	• •	•	• •	•	•	• •		• •	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •		• •	•
12470	Travelodge Wenatchee	Wenatchee, WA		Sep 1994	Jun 1980	48		• •	•	• •	•	•	• •		• •	• •	•	• •	•	• •	•	• •	•	• •	• •	•	• •	•	• •	•
17961	Closed - Four Seasons Inn	East Wenatchee, WA		May 1998		0																								
	Fairfield Inn & Suites Wenatchee	East Wenatchee, WA		Aug 2019	Aug 2019	99						•	• •	•	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•		•
3779	SureStay Hotel Wenatchee	East Wenatchee, WA		Aug 2017	Jun 1979	54		• •	•	• •	•	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	•	•	•	• •	•		•
37415	The Cedars Inn	East Wenatchee, WA			Dec 1995	94																								
			Total Prope	rties:	28	1963					ata rec		by S																	

- Monthly and daily data received by STR

Blank - No data received by STR

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For the Month of November 2021

								2019							202	20							202	1						
		011 0 01 1			Open		Chg in			Π.				Ι			Ι.Τ.		Ι.Τ				Ι.Ι		\Box		T	ıπ	\Box	\prod
STR Code	Name of Establishment	City & State	Zip Code		Date	Rooms	Rms	J F	· IVI	AN	J	JA	SO	N	υJ	F N	A	M J	J	AS	O	N D	J	F IV	I A	M	JJ	A	SO	N
	All Star Motel	Yakima, WA	98901	Jun 1960	Jun 1960	50																								4
	Bali Hai Motel	Yakima, WA	98901	Nov 1994		28																_		_					_	
	Baymont Inn Yakima	Yakima, WA	98901	Sep 2018	Jun 1985	96		• •	•	•	•	•	• •	• •	•	• •	•	•	•	•	•	•	•	• •	•	• •	. •	• •		•
	Best Western Plus Yakima Hotel	Yakima, WA	98901	Apr 2011	Aug 1998	74		• •	• (• •	•	•	• •	• •	•	• •	•	•	• (•	•	•	•	• •	•	• •	, •	• •	•	•
	Closed - Holiday Motor Hotel	Yakima, WA	98901	Feb 1994		0																								4
	Closed - Travelodge Yakima	Yakima, WA	98901	Jul 2000		0																		_	ш	\perp		\perp		ш
	Days Inn Yakima	Yakima, WA	98901	Jun 2003	Jun 1983	62		• •	•	•	•	•	• •	•	•	• •	•	•	•	•	•	•	•	• •	•	• (, •	• •		•
	Econo Lodge Yakima	Yakima, WA	98901	Sep 2021		95																			\perp			C	э •	•
	Economy Inn	Yakima, WA	98901	Oct 2011	Jun 1972	53																								
	FairBridge Hotel & Conference Center Yakima	Yakima, WA	98901	Jan 2019	Jun 1969	205																			\perp			ш		
	Fairfield Inn & Suites Yakima	Yakima, WA	98901	Dec 2003	Dec 2003	83		• •	•	• •	•	•	• •	•	•	• •	•	•	•	•	•	•	•	• •	•	• •		• •	• •	•
	Gateway Hotel	Yakima, WA	98901	Dec 2020	Apr 1969	172		• •	•	• •	•	•	• •	• •	•	• •	•	•	•	•	•	. •								
	Hilton Garden Inn Yakima	Yakima, WA	98901		May 2006	111	Υ	• •	•	• •	•	•	• •	•	• •	• •		•	•	• •	•	•	•	• •	•	• •		• •	• •	•
	Holiday Inn Yakima	Yakima, WA	98901	Dec 2009	Dec 2009	114		• •	•	• •	•	•	• •	•	• •	• •	•	• •	•	• •			•	• •	•	•			• •	•
	Holiday Lodge	Yakima, WA	98901	Jun 2020	Jun 1963	38		• •	•	• •	•	• •	• •	•	• •	• •	•	0												
	Hotel Maison	Yakima, WA	98901	Jul 2020	Jan 2016	36	Υ	0 0	0 0	0 0	0 0	0	0 0	0 0	0	0			0 0	0 0	0 0) 0	0	0 0	0	0				
	Ledgestone Hotel	Yakima, WA	98901	Jun 2008	Jun 2008	110																								
43806	Motel 6 Yakima - Downtown	Yakima, WA		Apr 2018	Jun 1998	49		• •	•	• •	•	•	• •	•	• •	• •	•	•	•	•			•	• •	•	• •		• •		•
67795	My Place Yakima	Yakima, WA	98901	Nov 2018	Nov 2018	64		• •		• •		•	• •		• •	• •		• •	•	• •			•	• •				• •		•
31474	Oxford Suites Yakima	Yakima, WA	98901	Oct 1997	May 1995	107			•	• •	•	•	• •			• •	•	•	•		•		•		•	• (• •		•
36619	Ramada Yakima	Yakima, WA	98901	Mar 2021	Jun 1998	87						•											•					• (•
25207	Red Apple Inn	Yakima, WA	98901	Jun 1960	Jun 1960	58																								
17972	Red Lion Hotel Yakima Center	Yakima, WA	98901	Feb 2003	Jun 1964	156																	•					• 6		
48206	Rodeway Inn Yakima	Yakima, WA	98901	Oct 2020	Jun 1980	49	Υ													0 0	0		•		•	• (• (•
17971	The Y Hotel	Yakima, WA	98901	Feb 1994	Jun 1976	71																								
9672	Yakima Hotel	Yakima, WA	98901	May 2014	Apr 1968	58																								П
12527	Yakima Inn	Yakima, WA	98901	Jan 2000	Jun 1954	40																								
36971	Comfort Suites Yakima	Yakima, WA	98902	Jul 1998	Jul 1998	60																	•		•	•		• •		•
67833	Home2 Suites by Hilton Yakima Airport	Yakima, WA	98902	May 2019	May 2019	107																	•							
	Red Carpet Motor Inn	Yakima, WA	98902	Nov 1994	Jun 1955	31																								
	Western Motel	Yakima, WA	98902			14																								
	Best Western Plus Ahtanum Inn	Yakima, WA	98903	Jul 2011	Jan 1982	117																	•							
	Closed - La Casa Motel	Yakima, WA	98903	Dec 2002		0																		خام						
	Quality Inn Yakima Near State Fair Park	Yakima, WA	98903	May 1995	Jun 1972	85																								
3700	adding in raining road State Fair Fair	Talaina, 1771	Total Prope		34				1- 1	ılv da	ta rec	eived	hy Si	TR		- -	- -		1-1,		- -		-			- ا				1-1

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 ⁻ Monthly and daily data received by STR Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report



How can we assist you?

Glossary:

For all STR definitions, please visit www.str.com/data-insights/resources/glossary

Frequently Asked Questions (FAQ):

For all STR FAQs, please click here or visit http://www.str.com/data-insights/resources/FAQ

For additional support, please contact your regional office.

For the latest in industry news, visit HotelNewsNow.com.

To learn more about the Hotel Data Conference, visit HotelDataConference.com.

2021 - Lodging Tax Advisory Committee

Name/Affiliation	Position	Address/Contact Info	Date of Appointment/Term
Mark Kulaas	Elected Official	mkulaas@wenatcheewa.gov	Appointed 1/26/2012
Wenatchee City Council		(509) 668-2658	
Darci Christoferson	Recipient #1	P.O. Box 2836	2-year term (Term ends 12/31/21)
Washington State Apple Blossom Festival		Wenatchee WA 98807	
		darci@appleblossom.org	
		(509)669-8100	
Kristin Lodge	Recipient #2	Visitor Services Manager	2-year term (Term ends 12/31/22)
Chelan County PUD		Chelan County PUD	
		Kristin.Lodge@chelanpud.org	
		(206) 799-9953	
Vacant	Generator #1		2-year term (Term ends 12/31/21)
Linda Haglund	Recipient # 3	103 Palouse Street, Suite 35	2-year term (Term ends 12/31/21)
Wenatchee Downtown Association		Wenatchee, WA 98801	
		linda@wendowntown.org	
		(509) 662-0059	
Kyle McCubbin	Generator #2	121 N. Wenatchee Ave	2-year term (Expired 12/31/23)
Coast Hospitality		Wenatchee WA 98801	
		kyle@wenatcheecc.com	
		509-662-4411	
Cody Beeson	Generator # 3	25 North Worthen	Unexpired 2-year term (Term ends
Hilton Garden Inn		Wenatchee, WA 98801	12/31/22)
		codyb@nwxsouthern.com	
		(509) 667-6004	
Mark Miller	Recipient # 4	1300 Walla Walla Avenue	2-year term (Term ends 12/31/22)
Town Toyota Center		Wenatchee, WA 98801	
		mmiller@towntoyotacenter.com	
		(509) 888-7330	
Miguel Cuevas	Generator #4	1229 Walla Walla Avenue	2-year term (Term ends 12/31/22)
Residence Inn by Marriott Wenatchee		Wenatchee, WA 98801	
		mcuevas@riwenatchee.com	
		(509) 881-0353	

TOURISM PROMOTION AREA ADVISORY COMMITTEE

Name and Address	Term Expires
Mike Poirier	Annual City Council appt
Wenatchee City Council	
mpoirier@wenatcheewa.gov	
Top Rojanasthien	Annual City Council appt
Wenatchee City Council	
trojanasthien@wenatcheewa.gov	
Charlotte Mayo	December 31, 2021
Residence Inn	
1229 Walla Walla Avenue	
Wenatchee, WA 98801	
(509) 683-3982	
cmayo@thehotelgroup.com	
Linda Haglund	December 31, 2023
Wenatchee Downtown Association	
103 Palouse Street, Suite 35	
Wenatchee, WA 98801	
linda@wendowntown.org	
VACANT	December 31, 2022
V/ISINT	2000
Freyda Stephens	December 31, 2021
Coast Wenatchee Center Hotel	
201 North Wenatchee Avenue	
Wenatchee, WA 98801	
(509) 662-1234	
fstephens@wenatcheecenter.com	
VACANT	December 31, 2021



COMMISSION/BOARD INFORMATION

Board (s) I would like to be considered for: (If m	ore than one, please rank them in orde	r of preference)						
☐ Arts, Recreation & Parks Commission ☐ Greater Wenatchee Regional Events Center PFD Board ☐ Cemetery Advisory Board ☐ Historic Preservation Board ☐ Civil Service Board ☐ Lodging Tax Advisory Committee ☐ Code Enforcement Board ☐ Planning Commission ☐ Diversity Advisory Committee ☐ Tourism Promotion Area Board								
APPLICANT INFORMATION	City of Wen	atchee Resident 🔳 Yes 🗌 No						
Residency Requirement: Applicants except the Arts Commission, Diversity Advisory Committee,	s must reside within the City Limits of W , Historic Preservation Board, and the Po							
Last Name: Grunskaya	_First Name: Olga	Initial:						
Physical Address: 6270 Forest Ridge Dr	City: Wenatchee	Zip: 98801						
Mailing Address:	City:	Zip:						
Day Phone: 509-885-6986	Evening Phone: 509-6	885-6986						
E-mail: ogrunskaya@missionridge.com	tchee Valley: <u>1</u>							
Occupation: Financial Controller	_ Years of Experience	15						
Work Address: 7500 Mission Ridge Rd	City: Wenatchee	Zip: <u>98807</u>						
Education and Formal Training: MBA from Keller Gra	duate School of Management; BA in	Accounting from DeVry University						
Have you ever been convicted of a felony or rele (A conviction record will not necessarily bar you from serving. Fa passed since the conviction and/or completion of any sentence, a	actors such as the nature and gravity of							
Volunteer/Community Experience:								
Organization and Duties: Volunteer Ski Patrol at Missic Organization and Duties: Volunteer Ski Patrol at Summ Organization and Duties: Trail run leader at The Mount Organization and Duties: Organization and Duties: Skills/Special Interests:	iit at Snoqualmie aineers	Length of Service: Length of Service:						

Experience related to the Commission/Boa	rd: I have over 15 years of accounting and fine	ance experience across various						
industries. In my prior role at Starbucks I provided upda	tes on financial performance to the Board of D	irectors, as well as advised CFO						
on the communication to the Board. I've also led several large implementation projects which required gaining knowledge across								
various areas of the business, understand the impacts of the change and communicate to appropriate stakeholders. I also have								
extensive experience in forecasting and budgeting (both	n short-term and strategic long-term).							
Why are you seeking this appointment? I wo								
in my current role as a Controller at Mission Ridge Ski a								
know so many people that live and work here.								
Would any conflict of interest be created as	s a result of your appointment?	Yes No						
If yes, please explain:								
REFERENCES								
Name: Josh Jorgensen								
Address: 7500 Mission Ridge Rd	City: Wenatchee	Zip: <u>98807</u>						
Phone: 509-888-9402	Email: josh@missionridge.com							
Occupation: General Manager		Years known: 1						
Name: Tony Hickok								
Address: 7500 Mission Ridge Rd	City: Wenatchee	Zip: <u>98807</u>						
Phone: 509-888-9404	Email: ahickok@missionridge.com							
Occupation: Marketing Director		Years known: 1						
N Maria Sparka								
Name: Marie Sparks	C'I Coelle	-: 00404						
Address: 2401 Utah Ave S	City: Seattle	Zip: <u>⁹⁸¹³⁴</u>						
Phone: 206-250-2121	Email: msparks@starbucks.com							
Occupation: Business Systems Manager		Years known: 4						
45515 41/17 05 4551/0441/5								
<u>AFFIDAVIT OF APPLICANT</u>								
I, Olga Grunskaya	, do hereby certify that the info	ormation contained in the						
foregoing application is true and correct to								
this completed application may be made av		ci. Taiso anacistana tiiat						
this completed application may be made av	anable for public inspection.							
	Olga Grunskaya							
	(Signature)							
	Date: 11-08-21							



City of Wenatchee Volunteer Board, Commission and Committee Responsibilities

To be selected and serve as a City of Wenatchee volunteer Board, Commission or Committee Member is a high honor and provides an unusual opportunity for genuine public service. Although the specific duties of each of the City's Boards vary widely with the purpose for which they are formed, there are certain responsibilities that are common to all members. As a volunteer Board, Commission or Committee representative of the City of Wenatchee, I agree to:

- 1. Understand my role and scope of responsibility. I will be informed of the individual group's scope of responsibility and operating procedures.
- 2. Represent the majority views of the group. Individual "opinions" to the public and press are discouraged, and, if given, must be identified as such.
- 3. Practice open and accountable government. I will be as open as possible about my decisions and actions, and also protect confidential information.
- 4. Represent the public interest and not special interest groups.
- 5. Not make decisions in order to gain financial or other benefits for myself, my family, or friends.
- 6. Serve as a liaison between the City and its citizens and can help reconcile contradictory viewpoints and to build a consensus around common goals and objectives. I will serve as a communication link between community, staff, and City, representing City programs and recommending and providing a channel for citizen expression.
- 7. Understand my role as a supportive relationship with the City Council and City staff and to follow the proper channel of communication through the designated staff person providing support for the group.
- 8. Do my homework and be thorough in recommendations. I will review agenda items under consideration prior to the meeting in order to be fully prepared to discuss, evaluate, and act on all matters scheduled for consideration. My conclusions will be based on careful preparation to strengthen the value of the group's recommendation.
- 9. Adhere to the highest standards of integrity and honesty in all endeavors and strive to safeguard the public trust. I shall announce any direct or remote conflict of interests prior to the discussion (RCW 42.36).
- 10. Understand that my authority is limited to decisions made by the group, and that in most cases, the decisions are advisory.
- 11. Understand that in my role I recommend policy while administrators and staff carry out approved policy.
- 12. Establish a good working relationship with fellow group members. I will respect individual viewpoints and allow other members time to present their views fully before making comments. I will be open and honest and welcome new members.
- 13. Not use or involve my membership in the conduct of political activities. However, I am not restricted from participating in political activities outside of my involvement in the group.

I hereby pledge to be positive in my role as a volunteer with the City and accept responsibility for my participation.

Signed: Olga Grunskaya	11-08-21
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6% Tax authorized via Ord. #2160, #3137, #97-12 & #98-44

CITY OF WENATCHEE, WA Lodging Tax Advisory Committee Hotel/Motel Taxes Actual Received - 10 Years

Month	Month											2021/2	2020		
Collected	Received	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	Differe	ence	2021/2019	oifference
January	March	91,273	97,994	106,682	87,518	90,616	76,746	65,016	59,079	54,117	43,454	(6,721)	(6.9%)	(15,408)	(14.4%)
February	April	85,269	65,772	90,793	81,902	98,206	79,080	68,466	68,219	60,229	57,408	19,497	29.6%	(5,524)	(6.1%)
March	May	102,006	54,640	116,308	120,894	123,395	97,828	97,258	86,598	78,282	68,600	47,366	86.7%	(14,302)	(12.3%)
April	June	105,662	46,137	130,637	126,049	131,614	114,824	104,220	97,128	88,869	83,258	59,525	129.0%	(24,975)	(19.1%)
May	July	143,137	53,795	166,294	146,323	147,620	125,398	128,979	116,960	100,521	83,098	89,342	166.1%	(23,157)	(13.9%)
June	August	187,749	85,724	206,299	160,714	164,452	160,936	134,662	128,011	115,363	103,334	102,025	119.0%	(18,550)	(9.0%)
July	September	209,995	125,025	209,636	188,033	189,102	178,517	139,593	134,845	124,865	113,914	84,971	68.0%	359	0.2%
August	October	232,779	143,590	203,527	208,481	182,847	162,347	135,439	140,423	127,911	119,099	89,189	62.1%	29,252	14.4%
September	November	173,871	114,035	150,073	155,973	154,296	168,483	127,446	109,621	108,084	83,768	59,836	52.5%	23,798	15.9%
October	December	137,976	100,991	154,585	171,019	143,213	146,711	119,418	117,355	104,630	91,257	36,985	36.6%	(16,608)	(10.7%)
November	January		68,489	102,056	96,464	91,415	92,185	68,846	59,754	56,965	56,435				
December	February		100,718	152,321	135,594	141,423	145,786	109,134	84,430	88,240	69,394				
Total Colle	ctions	1,469,718	1,056,911	1,789,211	1,678,965	1,658,198	1,548,840	1,298,476	1,202,423	1,108,075	973,019	582,015	65.6%	(65,116)	(4.2%)
Budget		1,500,000	1,850,000	1,812,500	1,721,250	1,752,650	1,402,120	1,180,000	1,149,091	977,058	895,440				
Change in YT	D revenues	65.6%	-40.9%	6.6%	1.3%	7.1%	19.3%	8.0%	8.5%	13.9%	-0.4%				
% of budget	collected	98.0%	57.1%	98.7%	97.5%	94.6%	110.5%	110.0%	104.6%	113.4%	108.7%				

Lodging Tax Advisory Committee

History, Current Budget, and Five Year Projection As of 12/31/2021

	2019 Actual	2020 Actual	2021 Budget	2021 Actual YTD	2022 Budget	2023 Projection	2024 Projection	2025 Projection	2026 Projection
Hotel/Motel Tax Revenues	Actual	ricedar	Dauget	/iccaai 115	Dauget	1 Tojection	Trojection	Trojection	1 Tojection
Convention Center Debt (20%)	357,763	211,380	300,000	293,724	320,000	340,000	346,800	353,736	360,811
Convention Center O&M (40%)	643,256	283,218	572,085	559,752	640,000	680,000	693,600	707,472	721,621
Conv. Center Debt Service Shortfall	72,349	139,543	27,915	27,915	-	-	-	-	-
Lodging Tax Advisory Commitee (40%)	715,843	422,761	600,000	588,327	640,000	680,000	693,600	707,472	721,621
Total Hotel/Motel Tax Revenues	1,789,211	1,056,901	1,500,000	1,469,718	1,600,000	1,700,000	1,734,000	1,768,680	1,804,054
LTAC Funences									
LTAC Expenses	F0 000	F0 000	F0 000	F0 000	F0 000	F0 000	F0 000		
Addl. Debt Pmts - Approved 2015	50,000	50,000	50,000	50,000	50,000	50,000	50,000	-	-
Addl. Debt Pmts - Approved 2018	25,000	-	-	-	50,000	50,000	-	-	-
Wenatchee Valley Chamber	484,100	456,833	415,000	415,000	445,000	458,350	472,101	472,101	486,264
Fourth of July Fireworks	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000
Other Projects *	165,672	-	105,000	15,482	-	50,000	130,000	200,000	200,000
Special Olympics	-	-	-	-	20,000	20,000	20,000	20,000	20,000
Total LTAC Expenses	754,772	536,833	600,000	510,482	595,000	658,350	702,101	722,101	736,264
Other LTAC Revenue (Interest)	4,914	1,862	2,000	589	100	100	100	100	100
Net LTAC Income	(34,015)	(112,210)	2,000	78,435	45,100	21,750	(8,401)	(14,529)	(14,542)
LTAC Beginning Fund Balance	296,884	262,869	150,659	150,659	300,000	345,100	366,850	366,850	358,450
LTAC Ending Fund Balance	262,869	150,659	152,659	229,094	345,100	366,850	358,450	352,322	343,907
LIAC LIMING I WIN DUIGIICE	202,003	130,033	132,033	223,034	373,100	300,030	JJU, T JU	332,322	373,307

Notes:

Revenues through October 2021. Still have 2 months of 2021 revenues to receive.

Other Projects include \$6,376 for Convention Center laptops and \$9,105.33 for Owl cameras.

^{* 2021} Actual YTD

CITY OF WENATCHEE, WA Tourism Promotion Area Actual Received - 10 Years \$1 per room per night - Ord. 2006-29

\$2 per room per night - Ord. 2020-29 (Effective 4/1/21)

Month	Month											2021/2	2020	2021/2	2019
Collected	Received	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	Differe	ence	Differe	ence
January	March	17,766	16,280	15,234	13,930	13,539	12,871	11,825	11,690	12,030	9,429	1,485	9.1%	2,532	16.6%
February	April	15,661	10,540	14,179	12,439	14,406	13,145	11,911	12,633	12,232	12,252	5,121	48.6%	1,482	10.5%
March	May	19,523	10,173	17,745	18,434	20,922	15,888	16,471	16,248	15,979	14,089	9,350	91.9%	1,778	10.0%
April	June	37,902	9,011	19,732	17,922	19,428	17,155	15,636	18,431	16,198	16,650	28,891	320.6%	18,170	92.1%
May	July	43,012	10,289	23,607	23,298	21,498	18,181	19,499	20,227	18,255	15,979	32,723	318.0%	19,405	82.2%
June	August	51,124	15,425	26,639	21,321	22,444	23,182	20,676	22,401	19,911	18,967	35,699	231.4%	24,485	91.9%
July	September	55,591	20,440	27,237	24,879	24,917	24,397	20,873	22,171	21,652	21,567	35,151	172.0%	28,354	104.1%
August	October	68,062	22,139	26,337	26,794	24,571	23,928	21,179	22,652	22,483	21,204	45,923	207.4%	41,726	158.4%
September	November	48,212	18,839	21,944	21,263	21,418	23,078	19,541	19,067	19,552	16,091	29,373	155.9%	26,268	119.7%
October	December	40,567	19,013	21,702	22,746	19,636	20,001	17,454	18,570	18,155	17,621	21,554	113.4%	18,865	86.9%
November	January		13,824	16,315	15,132	13,675	13,532	12,405	11,068	10,921	11,262				
December	February		19,433	21,743	19,336	19,924	17,922	16,228	14,368	15,998	14,083				
Total Collec	tions	397,420	185,406	252,414	237,494	236,378	223,280	203,698	209,526	203,366	189,194	245,271	161.2%	183,064	85.4%
Budget		375,000	250,000	250,000	235,780	235,780	222,000	200,000	200,000	199,808	183,300				
Change in YT	D revenues	161.2%	-26.5%	6.3%	0.5%	5.9%	9.6%	-2.8%	3.0%	7.5%	2.8%				
% of budget of	collected	106.0%	74.2%	101.0%	100.7%	100.3%	100.6%	101.8%	104.8%	101.8%	103.2%				

Tourism Promotion Area 2021 Revenues and Expenses As of 12/31/2021

	2020 Actual	2021 Budget	2021 Actual
Revenues			
Tourism Promotion Area fee	185,406	375,000	397,420
Interest/Miscellaneous	2,386	500	910
Total Revenues	187,792	375,500	398,330
Evnoncos			
Expenses Marketing Oversight (Chamber)	11,250	11,250	
Marketing Oversight (Chamber) Agency Contract Work (ad agency)			12 275
Advertising Support	7,586	22,500	12,375
Business plan advertising	122,500	225,000	173,740
Media opportunity buys	122,300	10,000	2,495
* * * * * * * * * * * * * * * * * * * *	2 000	3,000	2,495
Convention Center Support	3,000	•	2 000
Strategic Plan	-	2,000	2,000
Community Event Fund Support	-		
WDA Revitalization WA		2,000	-
Flywheel Conference	1,000	-	-
TREAD	-	5,000	5,000
Upgrade area videos	-	7,500	-
Assist Chamber with 4th July Event	-	15,000	70
Unallocated - potential new events	-	33,000	500
Special Olympics	15,000	-	-
Chamber Destination Marketing	-	-	-
Travel Writers	50	8,000	2,712
Downtown Lights for Visitors	-	1,000	1,000
Total Expenses	160,386	345,250	199,893
Revenues greater (less) than expenses	27,406	30,250	198,438
Beginning Fund Balance	113,263	140,668	140,668
Estimated Ending Fund Balance	140,668	170,918	339,106
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Tourism Promotion Area 2022 Revenues and Expenses As of 1/13/2022

	2021 Actual	2022 Budget	2022 Actual
Revenues			
Tourism Promotion Area fee	397,420	450,000	-
Interest/Miscellaneous	910	450	-
Total Revenues	398,330	450,450	-
Expenses			
Marketing Oversight (Chamber)	-	11,250	-
Agency Contract Work (ad agency)	12,375	25,000	-
Advertising Support			
Business plan advertising	173,740	250,000	-
Media opportunity buys	2,495	10,000	-
Convention Center Support	-	4,000	-
Strategic Plan	2,000	-	-
Community Event Fund Support			
WDA Revitalization WA	-	2,000	-
TREAD	5,000	4,000	-
Upgrade area videos	-	3,000	-
Assist Chamber with 4th July Event	70	15,000	-
Unallocated - potential new events	500	54,813	-
Chamber Destination Marketing	-	61,437	-
Travel Writers	2,712	8,000	-
Downtown Lights for Visitors	1,000	1,500	
Total Expenses	199,893	450,000	
Revenues greater (less) than expenses	198,438	450	
Beginning Fund Balance	140,668	339,106	339,106
Estimated Ending Fund Balance	339,106	339,556	339,106
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Contribution to Chamber of Commerce Budget: 360,687